# Can female role models reduce the gender gap in science? Evidence from classroom interventions in French high schools* 

Thomas Breda ${ }^{\dagger}$ Julien Grenet ${ }^{\ddagger}$ Marion Monnet ${ }^{\S}$, Clémentine Van Effenterre ${ }^{〔}$

This version: January 2018


#### Abstract

This paper reports the results of a large scale randomized experiment that was designed to assess whether of a short in-class intervention by an external female role model can influence students' attitudes towards science and contribute to a significant change in their choice of field of study. The intervention consists in a one hour, one off visit of a high school classroom by a volunteer female scientist. It is targeted to change students' perceptions and attitudes towards scientific careers and the role of women in science, with the aim of ultimately reducing the gender gap in scientific studies. Using a random assignment of the interventions to 10th and 12th grade classrooms during normal teaching hours, we find that exposure to female role models significantly reduces the prevalence of stereotypes associated with jobs in science, for both female and male students. While we find no significant effect of the classroom interventions on 10th grade students' choice of high school track the following year, our results show a positive and significant impact of the intervention on the probability of applying and of being admitted to a selective science major in college among 12th grade students. This effect is essentially driven by high-achieving students and is larger for girls in relative terms. After the intervention, their probability to be enrolled in selective science programs after graduating from high school increases by 30 percent-increase with respect to the baseline mean.


JEL codes: C93, I24, J16
Keywords: role models; gender; science; stereotypes; track choice.

[^0]
## Introduction

Despite important convergence between the economic situation of men and women over the last decades, there is still substantial gender inequality in labor market outcomes in all developed countries.

According to the National Science Foundation (NSF 2017), the share of women among
Women now complete more college degrees than men in almost all OECD countries (OECD 2016), but they remain under-represented in many technical degrees such as Science, Technology, Engineering, or Math (STEM) (Turner \& Bowen 1999). Evidence from different high-income countries suggests that gender differences in entry into science careers account for a significant part of the gender pay differential among college graduates (Brown \& Corcoran 1997, Weinberger 1999, Arcidiacono 2004, Ellison \& Swanson 2009, Hastings et al. 2013, Kinsler \& Pavan 2015, Kirkeboen et al. 2016). Educational choices made by women and men used to be traditionally explained by gender differences in abilities, either innate or acquired. Recently, a number of studies have shown that these differences tend to be small and do not predispose a gender more than the other for any type of studies, including mathematics and science. Moreover, students' test scores and past achievements can only explain a negligible part of the large gender gap in choosing a science major (Eagly 1995, Halpern 2013, Spelke 2005, Hyde 2005).

Some emphasize the role of biological gender differences in determining gender cognitive differences while others emphasize the social, psychological and environmental factors that might influence this gap. Card \& Payne (2017) Porter et al. (2017) Lavy \& Sand (2015) Carnevale et al. (2011)

Many scholars now consider that social norms and gender stereotypes play a key role in explaining gender differences in educational investment. Parents, schools and teachers are often said to convey stereotypes and social norms that influence educational choices, contributing to maintain a strong gender segregation across school majors in the long run. These social pressures and gender stereotypes might not necessarily translate into explicit discrimination (Ceci \& Williams 2011, Breda \& Ly 2015, Breda \& Hillion 2016), but rather seem to be
mostly interiorized and thereby influence academic self-perception, behavior in competitive environments (Niederle \& Vesterlund 2010, Gneezy et al. 2003), and likelihood to be prone to self-censorship. While the impact of peers and 'horizontal exposure' on aspirations gained greater attention in the recent literature (Anelli \& Peri 2013, Landaud et al. 2016), surprisingly little is known about the impact of exposure to role models on students' attitudes and schooling decisions (Bertrand \& Duflo 2017). The recent literature mostly investigated whether diversity in leadership positions can reduce discrimination (Beaman et al. 2009 and Beaman et al. 2012), but few experiments focus on how role models, by reshaping social identity, might affect preferences and educational choices.

Our paper investigates whether female scientists and professionals working in scientific fields can serve as role models to lower the prevalence of the general stereotype associating quantitative science with men, and whether they can ultimately influence students' choice of studies. A large body of work has established that female science professors and teachers increase women's enrollment in scientific majors (Canes \& Rosen 1995, Rothstein 1995, Neumark \& Gardecki 1998, Bettinger \& Long 2005, Carrell et al. 2010). Recent contributions have shown that (Eble \& Hu 2017 )Lim \& Meer (2017) find that teacher behavior drives the increase in female students? achievement These results have been commonly interpreted as the impact of role models. However, these studies cannot disentangle between the pure role model effect and differences in teaching practices. Female and male teachers or professors can adopt teaching styles and behave differently with their students, with, for example, female professors paying more attention to female students. Differences in educational choices might have been attributed to teachers' gender rather than to simple differences in teaching practices.

Most previous studies looked at random assignment of students into a classroom, where students remain throughout the school day

Evaluating the pure effect of role model has important policy implications. Indeed, female science teachers and professors are currently a relative scarce resource, ${ }^{1}$ and a policy that

[^1]would consist in allocating all of them to female students in single-sex classes would bring up a series of issues and concerns. Instead, it is easier to set up short interventions by external female role models that would punctually intervene in classes. If effective, such interventions, that to our knowledge have not been evaluated through random assignment, can easily be scaled up and would offer a promising avenue to reduce the impact of gender stereotypes at school. ${ }^{2}$ They would also offer theoretical insights as they would demonstrate the effectiveness of role models in changing gender norms, whereas the interpretation of the existing literature on teachers' gender remains unclear.

These results stand in contrast with the evidence suggesting that impact is divided about evenly between reduced performance by males and increased performance by females (Dee 2007, Paredes 2014)

Recent observational studies and lab experiments started documenting the impact of exposure to role models on attitudes. In a laboratory experiment, Dasgupta \& Asgari (2004) manipulate exposure to biographical information about famous female leaders and present evidence from a follow-up survey that when women are in social contexts that exposed them to female leaders, they are less likely to express automatic stereotypical beliefs about their in-group. They conclude that the long-term effect of social environments on automatic gender stereotyping is also affected by the frequency of exposure to women leaders, such as female faculty. O' Brien et al. (2016) found that girls in the role model choice condition experienced a significant increase in sense of fit in science and also tended to have stronger role model identification. Encouraging girls to actively choose and write about a favorite role model may help to maximize the impact of exposure to role models. In a still ongoing study on academics in economics, Blau et al. (2010) use the CSWEP ${ }^{3}$ data to investigate the impact of a 2-day mentoring workshop at the American Economic Association conference and provide evidence that this type of program improves women's grant and publications records, which is an important step towards tenure.

[^2]A subsequent question is whether interventions emphasizing the difference between stereotypical or non-stereotypical traits associated to a woman working in science can affect students' perceptions. It is possible that role models who counter competing stereotypes such as "women can be good at mathematics" or "be feminine", but not both, are less effective. So far, the recent literature in psychology, mostly relying on small trials, is inconclusive. Betz \& Sekaquaptewa (2012) used both "feminine" and gender-neutral role models to investigate this issue. They found that feminine STEM role models actually reduce middle school girls' current mathematics interest, self-rated ability and success expectations relative to gender-neutral STEM role models. Their interpretation is that "feminine" STEM role models' combination of femininity and success seemed particularly unattainable to girls who did not identify with STEM subjects. Cheryan et al. (2011) draw somehow different conclusions. They investigate whether the gender of role models can have in itself an effect on success beliefs. Using upper-level undergraduates as role models, they find little evidence for that. However, women who interacted with non-stereotypical role models believed they would be more successful in computer science than those who interacted with stereotypical role models. Differences in women's success beliefs were mediated by their perceived dissimilarity from stereotypical role models. When attempting to convey to women that they can be successful in STEM fields, role model gender may be less important than the extent to which role models embody current STEM stereotypes.

As pointed out by Lockwood \& Kunda (1997), positive effects of role models might vary according to how minority group members perceive their own ability and how personally relevant and attainable they consider the achievement of the role models. The issue of relevance of role models is also addressed by one of the very few field experiments provided by Nguyen (2008), whose paper is related to ours, although in the context of a developing country. ${ }^{4}$ This study evaluates three interventions designed to increase perceived returns to education in rural Madagascar, through statistical information, role models, or both. Both programs containing

[^3]statistical information have positive impact on school attendance, performance on tests, future school enrollment, and total educational attainment. This article finds that role models have small effects on average, but that parents seem to care about the information the role model brings. In particular, role models from an underprivileged background improved average test scores, while role models from privileged background had no impact.

The present paper reports the results of a large scale randomized experiment showing that a simple program of role models can influence students' attitudes and contribute to a significant change in their choice of field of study. The initiative we evaluate aims at promoting careers in science, especially for young girls. This program is funded by the private foundation of a large French firm and initially started in October 2014. It covers the region of Paris and several other educational districts ${ }^{5}$ and specifically targets high school students. Up to 2015, the program targeted approximately 12,000 high school students. The program consists in a onehour intervention of women working in science (called hereafter "ambassadors") in high-school classes in year 10 (Seconde), before irreversible track choices have to be made, and in year 12 with science elective (Terminale $S$ ), before admission in higher education. The ambassador both talks about her own experience and provides information about science careers in general and the under-representation of women in science. Prior to the beginning of the interventions, all ambassadors received a full-day training session. The training consisted in a workshop on the under-representation of women in science and a workshop to improve oral communication skills. Ambassadors are given a toolbox for their intervention containing a set of slides and two short videos. They were however free to use it or not. In 97 high schools of the greater Parisian region, high school principals were asked to preselect pairs of classes for year 10 and for year 12. We randomized about half of the classes, in which students received the visit of an ambassador. One to six months after the visit, we measured attitudes toward women in science of students from the treated and control groups. The program directly aims at lowering stereotypes with respect to women in science. This is in line with the role incongruity theory developed by Eagly \& Karau (2002), according to which if the inconsistency between the female

[^4]gender stereotype and qualities associated with being a scientist diminishes, so will prejudice towards female scientists. Exposure to role models may also increase also self-confidence and effort, and lead to better outcomes for the minority group, here female students in science. This channel might be of particular importance as gender differences in overconfidence and competitiveness explains a large share of the gender gap in earnings expectations (Zafar 2013).

At the end of the treatment year, we find that students in the treatment group have significantly less stereotypical views on careers in science and on the role of women in science. Both male and female students react to the intervention, suggesting that female role models might be relevant for both genders. We also find that treatment increases the salience of the topic of the under-representation of women in scientific occupation, and thereby also increases the prevalence of the opinion according to which women do not like science, or that women's progress in scientific careers is slower. We interpret these results as potentially reflecting how students rationalize information on the under-representation of women in science: if segregation in occupations exists while students learn that women have equal innate abilities in science than men, they might attribute these differences in occupation choices either to discrimination or to differences in preferences. Building on college applications data we find that the change in opinions toward scientific occupations is reflected in students' applications at the end of the treatment year. Using exhaustive administrative data, we show that the proportion of female students enrolled in selective science programs after high school graduation increases by 2.8 percentage points, which corresponds to a 30 percent-increase with respect to the baseline mean. The share of female and male students going to selective STEM program increases by respectively $38 \%$ and $28 \%$ in the treated classes compared to the control classes. These effects are essentially driven by higher achieving students. Using semi-parametric analysis, we investigate how the type of ambassadors is differently relevant for students of different age. We provide suggestive evidence that a treatment emphasizing the returns to scientific education might be more relevant for students in year 10. Finally, we investigate heterogeneity with respect to school environment, and find that the best students in year 12 in lower-level high schools respond to the intervention by changing their choice for post-secondary education.

The first section presents the institutional context of the experiment, the second section describes the program and the experimental design. In the third section, we present the measure of the effects of the intervention, and potential mechanisms in section four. The final section concludes and presents directions for future research.

## 1 Institutional Context

The French educational system is divided into three stages: elementary education, for children aged 6-11; secondary education - in turn divided into middle school (collège from year 6 to year 9) and high school (lycée from year 10 to year 12) - that terminates with the baccalauréat, normally undertaken at the age of 18 . With this diploma pupils could access higher education. The French high school system is organized as follows: in year 9 (Troisième), the majority of students choose to go to general track (Seconde générale ou technologique), the others select vocational track (CAP, BEP). At the end of year 10 (Seconde), those who choose the general track can choose to select Science track (Première S), Humanities (Première L) or Social sciences (Première ES) for the two last years of high school (year 11 and 12). This is an important choice given that the curriculum and the high school examinations are specific to each track. This track choice will condition the educational opportunities and career prospects after high school. In practice, it is almost impossible to enter an engineering or medical school after non-scientific studies in high school. In year 11, and if students choose the science track, they have to decide on their elective class between mathematics, physics, biology or engineering.

The diplôme national du brevet (DNB) exam takes place at the end of year 9, while baccalauréat takes place at the end of year 12 (except for exams in French which take place at the end of year 11). For both examinations, students take one exam per subject. Passing the baccalauréat is a prerequisite to enter post-secondary education. After high school graduation, students can choose to apply for undergraduate programs at university, for which admission is in theory a right for all students. At university, they enroll in Licence for a three year-program.

There are 45 different subjects gathered in four groups: 1) Arts, Humanities and languages, 2) Humanities and social sciences, 3) Law, economics and management, 4) Science, technology and medical. High school graduates can also choose to apply to selective undergraduate programs in Classes préparatoires aux grandes écoles (CPGE). ${ }^{6}$ These two-year programs are dedicated to prepare students to take the national entry exams to the most prestigious schools (Grandes Écoles). Other vocational training programs offer selective tracks for two years (Section de technicien supérieur, STS, or Institut universitaire de technologie, IUT). Finally, there is a range of specialized schools (architecture, arts, veterinary, paramedical, journalism, other schools of engineering) to which students can apply immediately after high school graduation.

Admission in CPGE is conditional on students' performance during the last two years of high school. Applications take place in March before the baccalauréat examination (except for French). These CPGE programs are either specialized in science, economics and business, or humanities. Within the scientific CPGE programs, students can choose between pure mathematics and physics programs (MPSI), physics and chemistry (PCSI), or biology/geoscience (BCPST). The proportion of female students in each of these programs varies dramatically. Female students represent almost $70 \%$ of the cohort of students in biology/geoscience CPGE, $30 \%$ in physics and chemistry CPGE, and about $20 \%$ in mathematics and physics CPGE. ${ }^{7}$ Importantly, in the French context, top higher education is very much STEM-oriented, with the most prestigious schools being scientific, such as Ecole polytechnique or Ecole Normale Supérieure.

Most majors are non-selective at university. Medical curriculum in France is non-selective for the first year. During the first year, called PACES (première année commune aux études de santé), students prepare to pass a selective national exam. Then, they can access medical, dental, pharmaceutical studies, as well as midwifery schools, depending on their ranking at the exam, and only if they pass the threshold defined by the numerus clausus. The first part of the exam takes place in December, three months after the beginning of the academic year. Students who rank in the bottom $15 \%$ in December usually change major for the second

[^5]semester and can apply to non-selective majors in university (biology, economics-business, law), paramedical schools, schools of engineering, two-year colleges, or vocational training. They can also choose to resit the year after. The final exam is very selective: less than $20 \%$ of students registered at the beginning of the academic year pass the exam at the end of the year.

## 2 Program and Experimental Design

### 2.1 Experimental Sample

The experiment took place in the educational districts (académies) of Paris, Versailles and Créteil, which includes all suburbs and cities located in the great Parisian region. This area includes two of the largest districts of France, and represents in total over 736,000 students in high schools, or $19 \%$ of the French total. ${ }^{8}$

In Spring 2015, the Ministry for Education decided to support an experimental program that would take place in these educational districts. The Ministry designated three representatives (one for each educational district) that would be the corresponding person between high schools and the evaluation team. In June 2015, official letters were sent to high schools' principals to inform them that they would be contacted in September by the team of researchers to offer them to participate in the experiment. From September 2015 to November 2015 about 300 high schools of the three educational districts were invited to take part in the experiment, out of which 97 volunteered. Their location is presented on map 1 . They represent $10 \%$ of the year $10-$ and $14 \%$ of the year 12 -students in the three districts. The universe of the experiment is the 17,296 students ( 11,881 year 10-students and 5,415 year 12 -students) of those 97 high schools. The experimental sample is representative of the population of year 10- and year 12-students in the Parisian region in terms of proportion of non-French students, students receiving a scholarship, and number of female students (Table 1). Low SES students and high SES students are slightly over-represented in the experimental sample compared to France,

[^6]but are in line with the characteristics of the three educational districts.

### 2.2 Randomization

In the Fall of the 2015-2016 academic year, principals of schools who volunteered to the program were required to provide six classes, two pairs of classes in year 10 and one pair of classes in year $12,{ }^{9}$ as well as a preferred time slot and day of the week for the intervention. These pairs were subject to random assignment within each school. In total, 291 classes received the visit of an ambassador and 286 classes served as a the control group. Each ambassador had to choose three different schools for three interventions in each school (in general two in year 10 and one in year 12). Ambassadors were not randomly allocated to a school but decided upon the school and time slot using an online system on a first-come first-served basis. ${ }^{10}$ Random assignment successfully balanced the characteristics of students in the treated and control groups in the experimental sample, as Table 2 confirms.

Under the Stable Unit Treatment Value Assumption that selected students in control classes remain unaffected by the intervention of the ambassador, the comparison between treated and control students provides an estimate of the average-treatment-effect parameter of the impact of the female role model on stereotypes and track and college major choices. In the results section, we provide additional results to account for the potential spillover of students in the control group.

### 2.3 Intervention

In the 2015-2016 academic year, the experimental program had a total of 56 ambassadors, 35 are privately employed by the firm (collaboratrices) and volunteered into the program, and 21 are Ph.D. students or post-doctoral researchers who received a research fellowship from the

[^7]firm's foundation, and participated in the program as part of their contract (cf. Table 4). All interventions took place from November 17, 2015, to March 3, 2016. ${ }^{11}$ Each intervention lasted one hour. During the intervention, the ambassador presented two short videos of three-minutes each. The first video called "Science, beliefs or reality?" uses students' interviews in order to debunk myths about careers in science such as: occupations in science are more difficult, working in science requires more years of schooling, but also stereotypes attached to scientists (scientists are shy, lonely) and information on the under-representation of women in science. The second one called "All equals in science" describes the gender stereotypes usually attached to women in science, but also provides information on brain plasticity and how interactions and social environment shape both men's and women's ability and tastes. The ambassador also used a set of slides and a video projector in order to moderate the discussion with the class.

During the training session, some ambassadors suggested that additional material could be sent in order for them to strengthen their argument. Therefore, different ambassadors were attributed different sets of slides. For a subset of 15 ambassadors, the set of slides was subject to random assignment between November 20 and December 8, 2015. As presented in Table 3, 7 ambassadors received the new set of slides including extensive information of wages and employment prospect in science, and 8 ambassadors kept the former slides. The enriched set of slides contained 15 additional slides with explicit examples of career prospects for humanities versus science after graduation, such as differences in wage rates, unemployment rates, and evidence of gender segregation in occupations yielding the highest earnings. The slides also emphasized the differences within science between STEM and non-STEM fields. Finally, the slides contained detailed information on the under-representation of female students in scientific track, and provides evidence on the lack of self-confidence of female students in completing mathematics problems. The new set of slides was sent to ambassadors with a dedicated email summarizing the main messages that were added, but we could not impose the requirement to use this information during the presentation. Therefore, the comparison

[^8]between classes who received the standard set of slides or the new slides with information on wages in this subsample of treated classes provides an estimate of the intention-to-treat parameter of the impact of the pure female role model effect compared to information provision. In order to monitor the magnitude of the selection into treatment, we asked ambassadors in a post-visit survey whether the in-class discussion covered different topics, including wages. ${ }^{12}$ Among the ambassadors who received the standard set of slides, the topic of wages in science was not tackled for $20 \%$ of the interventions. This figure drops to less than $2 \%$ for the subsample of ambassadors who received the new set of slides, which suggests that the new set of slides encouraged ambassadors to discuss career opportunity and earnings expectations.

### 2.4 Data

Data for this project comes primarily from administrative data at the individual level, a posttreatment survey of treated and control students, and a survey of ambassadors after each of the three sessions of interventions.

The student administrative dataset contains for each student information on past achievement, such as the percentile rank in mathematics and French based on the grades received at the end-of-year national exam (Diplôme National du Brevet). These disciplines are externally and anonymously graded at the national level. This dataset also contains information on students' socioeconomic background, elective courses taken in year 10 (in particular if the student chose a scientific elective course). For year 12 -students, we use data obtained from the system Admission Post-Bac (APB), a centralized application platform managed by the Ministry for Secondary Education, on which all high school graduates list their preferred choices for secondary education. This application assigns students based on a college-proposing deferred acceptance mechanism. This dataset contains the comprehensive list of choices for secondary education made by high school graduates, their admission outcomes, as well as information on their academic performance during year 11 and year 12, and final grades at the baccalauréat (BAC) national exam. Approximately $97 \%$ of the students in our experimental sample are

[^9]found in this database. Finally the exhaustive administrative data provide information on each students' enrollment outcome in the academic year following the treatment year (20162017) if they were in year 10, and if they enrolled in selective programs (CPGE) or vocational training (Section de technicien supérieur, STS) after high school graduation.

We conducted a post-treatment survey in all treated and control classes between one to four months after the intervention. Each questionnaire was individualized and anonymized for each student, and administered in exam conditions under the supervision of a teacher. The date the questionnaire was administered was subject to a random assignment, with two waves of survey. The post-treatment survey was designed to collect a rich set of information on students' tastes, personality traits, choices and stereotypes. ${ }^{13}$ The first part of the questionnaire contains questions on extracurricular activities (in particular, whether the student is involved in competitive sports, plays video games, etc.), a self-assessment of the student's own performance in different subjects (cf. Appendix Tables A3 and A4), whether the student likes these subjects, and also how the student judges his/her own ability in the subject compared to other male/female students. ${ }^{14}$ The second part contains detailed information on attitudes toward science. We asked students whether they appreciate science in general, whether they would consider having a job in science, whether they find some scientific jobs interesting, and whether they would imagine themselves working in different occupations. ${ }^{15}$ We also collected information on the intensity of stereotypes with respect to differences between men and women in general and in scientific jobs. ${ }^{16}$ We asked question in order to measure self-confidence in science ("I am worried when I think about mathematics", "I am lost in front of a mathematics problem") and with respect to peers ("My level in mathematics is greater/lower/equal to fe-

[^10]male/male students in my class"). Students from the control group received a slightly different version of the questionnaire, including questions designed to measure potential spillover (see Appendix 24).

Classes selected into treatment could potentially be more involved ex-post, and more willing to fill out the questionnaire, typically if the professor who attended the visit is also the one present in class when the survey is conducted. Table A1 reports the total completion rate and the completion by high school year and gender on the day the questionnaire was administered to students. The completion rate is slightly larger for year 10-students in the treated group compared to the control group, but the difference is small (2 points). There is no statistically significant difference for year 12-students. Table A2 in Appendix A confirms that differences in response rate between the treated and control groups are always small and rarely statistically significant.

Finally, we asked all ambassadors to complete a post-visit survey to each ambassador after each visit. The main summary statistics for the ambassador survey are presented in Table A8. We collected general feedback but also monitored compliance with randomisation by asking ambassadors to report the name of each class. The interventions almost always took place in the presence of a teacher ( $89 \%$ ) and sometimes with another adult (35\%). Ambassadors reported organizational problems for $14 \%$ of the visits (intervention started late, principal on-leave, etc.), but when asked about the overall conditions of the intervention, over $90 \%$ of the interventions were considered "good" or "very good".

### 2.5 Descriptive Statistics

Factor analysis. In order to analyze whether some variables measuring stereotypes are linearly related to a number of unobservable factors, we perform a factor analysis on the control group. Classically, we proceed in two stages, after standardizing all variables. First, one set of loadings is calculated using the principal component method, which yields theoretical variances and covariances that fit the observed ones as closely as possible. Loadings having an eigenvalue greater than 1 are retained. In the second stage, the first loadings are "rotated" in order to
arrive at another set of loadings which are more consistent with our prior on the potential link between variables. ${ }^{17}$ Results are presented in Table 14 . We find that the variables measuring stereotypes can be accounted for by seven underlying factors. The first one is related to self-confidence, as it is mostly correlated with variables capturing students' perceptions of their own ability, and their attitudes toward a mathematics problem. The second one is related to the taste/distaste for science, for example whether students find interesting jobs in science, and science in general. The third one can be summarized as capturing stereotypes with respect to preferences and abilities, so those related to intrinsic qualities or tastes associated differently to women or men. The fourth factor relates to stereotypes associated to the social dimension of jobs in science, namely whether these jobs are solitary, and whether it is difficult to conciliate family life and work, while the fifth factor relates to stereotypes associated to the more economic dimension of jobs in science, including the duration of studies and wages. Finally, the last factor of interest relates to the under-representation of women. Factor 7 is residual, as shown in the seventh column of Table 14. The last column of the table displays the uniqueness of each variable, namely the variance that is unique to the variable and not shared with other variables.

Figure ?? presents the correlation between the choice of field of study and these factors. As expected, the underlying factor related to the taste for science is a strong predictor of the choice of science track. We obtain virtually similar results to those obtained when using the four scores that we contructed $a d$ hoc. The lack of self-confidence is negatively correlated with the choice of science, and so is the factor related to distaste for science, particularly for female students.

In this descriptive analysis, we highlight two important results. First, there are important differences across gender in the relative importance of subjective factors correlated to the choice of field of study, even after controlling for sociodemographic characteristics and past performance. Secondly, these factors do not affect uniformly students' choices according to their high school year. Students in year 12 in science are a selected and potentially more

[^11]homogenous population in terms of taste for science. Therefore, information on science and on stereotypes related to women in science might be particularly relevant for these students. The female student who is at the margin between choosing to enroll or not in a selective science program and, absent the intervention, would have chosen a non-scientific curriculum, now could decide to opt for science after high school graduation.

## 3 Impact of the Intervention

### 3.1 Impact of the Intervention on Stereotypes

One of the objectives of the program is to change students' perceptions of women in science. Our results suggest that the treatment has a significant and rather large impact on the prevalence of several stereotypes. We estimate the average treatment effect using a linear probability model with high school fixed effects separately for each year and each gender:

$$
\begin{equation*}
Y_{i c s}=\alpha+\beta \text { Treatment }_{c s}+\gamma_{s} X_{s}+\epsilon_{i c s} \tag{1}
\end{equation*}
$$

where $i$ denotes to the student, $c$ the classroom and $s$ the high school. Standard errors are clustered at the high school-level. In alternative specifications, we cluster standard errors at the level of the pair and the results do not vary substantially. ${ }^{18}$ Estimates are presented in Tables 6 and 7. Each table reports, for each outcome and gender, the mean of the control group (column C), the average treatment effect (column T-C), the standard deviation and the number of observations. In general, the visits are found to significantly reduce stereotypes attached to jobs in science (study length, work-life balance, whether these jobs are solitary or dreary), particularly for female students. The magnitude of the effect ranges from 8 to $18 \%$ of the baseline mean for these outcomes. The visit also affected opinions on women and men in science, both for students in year 10 and 12. A significantly lower share of treated students report that the brains of men and women are different at birth. At the same time,

[^12]the probability of agreeing with the statement that women are under-represented in science increases by $23 \%$. Interestingly, we note that students are also more likely to agree with the statements "Women are discriminated in science" ( +0.12 points which corresponds to a $20 \%$-increase) and "Women like science less than men" ( +0.06 which corresponds to a $20 \%$ increase). One potential explanation for these results is the rationalization process behind the under-representation of women in science. Students are being told during the visit that i) women are under-represented in science, but that ii) they are equally capable as men to succeed, because they do not underperform in mathematics, and do not have different innate cognitive skills. One way for them to rationalize these two messages would be therefore to assume that if segregation in occupations persists, this must be related either to discrimination or differences in preferences.

We use our synthetic measure of stereotypes to summarize the treatment effect on stereotypes. For students in year 10, the treatment decreases the score capturing general stereotypes related to jobs in science by almost 20 percentage points for male students and by 14 percentage points for female students (both coefficients are statistically significant at the one percent-level). For students in year 12, the impact of the treatment is also particularly large, with a decrease of 25 percentage points for male students and 14 percentage points for female students. In year 10, treatment increases the score by more than ten percentage points, both for male and female students. However, for year 12-students the magnitude of the coefficient is much smaller and not statistically significant.

Perception of female/male scientists. Finally, we measure the impact of the intervention on students' perceptions of female and male scientists. Male and female scientists are more often described as creative by female students from the treated group in year 10 (see Table 10). The treatment increases the perception that scientists in general are social. Female students in the treated group are more likely to declare that both female and male scientists are sociable (an increase between 9 and $15 \%$ with respect to the baseline). For male students in year 10, the effect is only significant when asked about male scientists (see Table 11). Finally, male students in the treated group are slightly more likely to find male scientists interesting
$(+0.037$, which corresponds to a $4 \%$-increase). Finally for year 10 , we find that treatment decreases the propensity to agree with the statement that women scientists are respected, both for male and female students. This is somehow coherent with the results on women's slower progress in scientific jobs: students might infer that if they do not progress as fast as men, they are de facto less respected.

Changes observed in the prevalence of stereotypes are the most direct effect of the program. These results suggest that a one hour-intervention can significantly impact students' attitudes. However, the intensity of the treatment can potentially vary overtime. If students have been surveyed shortly after the intervention, we expect that they will be more responsive to questions on gender stereotypes and that these issues will be more salient for them. To investigate this issue we ensure that the treatment effect does not vary substantially whether students answered the survey shortly after the intervention (one to two months between treatment and survey) or later after the intervention (three to four months, and five to six months) in Tables 15 and 16. The sample size is significantly reduced in the three groups, particularly for the third group (five to six months between intervention and survey) which is left with less than 800 observations. Therefore we observe that the point estimates are less often statistically significant for this last sample, but on average they do not vary substantially across these different samples.

### 3.2 Impact of the Intervention on Tastes for Science and on Track Choices

In terms of choices of field of study as expressed by students in the questionnaire, the treatment seems to have limited impact, as presented in Tables A5 and A6. Female students in year 10 in the treated group are slightly more likely to report social sciences as a potential track choice for year 11 (Table 12) and less likely to report medical and dental as a preferred field of study (-0.029). Surprisingly, treated male students tend to report more biology and humanities as a preferred field of study.

Impact on self-confidence. The impact of treatment on the key factors of choices put forward by students reveals a potential (but modest) impact on self-confidence. Female students in the treated group are slightly less likely to report "Other majors are difficult" as a reason to decide on track choice, while there is no significant effect on male students of the same age. However, "having male peers" becomes a more important factor of choices for treated male students. We suspect that the intervention, by associating prestigious tracks and the underrepresentation of women, might increase the salience of the issue of the peer composition in terms of gender. We observe a similar pattern for older students, who are more likely, both female and male, to report the gender of their peers as an important factor of choice. Finally, we notice that the treatment increases the probability for female students to consider wage prospect as an important factor of choice.

Perception of jobs in science. While the impact of the treatment on the expressed choice of field of study seems limited, we observe that the intervention has a positive effect on the perception of certain scientific occupations. As presented in Table 8, for female students in year 10 , the probability of foreseeing themselves being an engineer increases by 2.6 percentage points (equivalent to $10 \%$ of the baseline mean) and in the same proportion for industrial designer. Combining together all STEM jobs, the positive effect of the treatment amounts to $6 \%$ of the baseline probability. For year-12 students, there is no significant effect, except a slight decrease in the probability of foreseeing themselves being a therapist or a doctor (Table 9). Effects on male students are insignificant.

Choices. During the academic year, students in year 12 apply for admission in higher education through an online centralized allocation system (Admission post-bac, later APB). Applications start on January 20. Students can make up to twelve choices by type of institutions (university, selective programs, two-year college/vocational training, art schools, architect schools, business schools, schools of engineering) and 24 choices in total. They can modify the ranking of their choices up to May 31. Selective programs (such as classes préparatoires aux grandes écoles (hereafter CPGE), or schools of engineering) rank students' applications
based on average academic grades obtained during year 11 and during the first quarter of year 12 , without knowing how students ranked their choices. In practice, the procedure can take up to three phases. At each phase, students receive one offer, the best available choice based on their preferred choice. If the candidate obtains his/her first choice, all the other choices are automatically cancelled. Otherwise, the candidate waits until the second phase to receive a new offer. The first choice is therefore crucial for the admission process. The first phase ends on June 13, the second one on July 1 and the final one on July 19. Around $90 \%$ of students know by the end of June where they have been admitted. On average, less than $10 \%$ of candidates receive a better offer between the first and the third phase of the procedure. In our data set, around $40 \%$ of students are admitted to their first choice. Using data from this centralized system, we observe each student's choices, ranking, and admission outcomes.

We measure the treatment effect on reported choices of year 12-students in the APB application system. We make sure that attrition (which corresponds to around $3 \%$ of our sample) is balanced between treated and control groups. Results are reported in Table 19. Female students from the treated group were more likely to choose a degree in science for their first choice ( +0.044 , which corresponds to $8 \%$ of the baseline), in particular selective science programs and STEM programs ( +0.032 , which corresponds to a $32 \%$ increase with respect to the baseline). The impact of the treatment on male students is positive but not statistically significant. The category slightly negatively impacted is scientific two-year college BTS (0.013 , non significant) and other non scientific selective programs CPGE ( -0.031 ). We do not observe any statistically significant impact on male students. Finally, we do not observe any effect on the total number of choices, or on the probability of choosing a scientific major at university. Therefore, we cannot conclude that the intervention simply expands the choice set of students, or that they substitute university for more selective programs. In all likelihood, the best female students who were at the margin between deciding to enroll in scientific and non-scientific selective programs opted for science after receiving the treatment.

### 3.3 Impact of the Intervention on Grades

The program provides extensive information on career in science but it did not contain per se any specific academic content that could further boost students' school performance. In that sense, it was is not likely to affect students' school performance substantially. However, role models could potentially increase students' motivation and therefore their willingness to provide effort in order to be admitted in the most selective programs. We investigate the treatment effect on students' performance at the baccalauréat for the sample of year 12-students, based on their past achievement in mathematics at DNB national exam. These grades are typically used by the assignment software that ranks students' applications for higher education choices. We do not find any significant effect on the percentile rank in mathematics and the total percentile rank, as shown in Figure 4. The figure shows the treatment effect on performance at the baccalauréat final exam, on the population of students in year 12, by percentile rank of past performance in mathematics. The rank of past performance in mathematics is obtained from grades in mathematics one year before the intervention (non-blind score). Similar results are obtained when we use rank at DNB mathematics final exam instead. The intervention does not seem to incentivize students to increase their effort, or to specialize more in science, by dedicating more time to mathematics. Therefore, we can reasonably interpret any impact on the choice of field of study as a change in terms of perceptions or preferences, and not as an increase in students' choice set induced by better school performance.

### 3.4 Impact of the Intervention on Admission Outcomes

The program has significant effects on students' applications at the end of the treatment year, and virtually no effect on academic performance. This however should not necessarily translate into different assignments for the treated students compared to the control students. Using administrative data, we are able to observe students in year 10 from the treated and control groups one year after the intervention, and therefore we can estimate the impact of the treatment on their assignment the following academic year.

The complete list of results are presented in Tables 17. For year 12 -students, we can con-
front results obtained from APB application data, which provides us with admission outcomes (results in Table ??), and from administrative data in which we identify students in selective programs after high school graduation (Table 18). ${ }^{19}$ Our results suggest that the treatment has very little effect on the choice of science track after year 10 . For year 12 -students, Table 18 confirms results described in Table ??: the treatment has a significant impact on the decision to apply for a science selective program after high school graduation (CPGE science), in particular STEM, and to be admitted, as seen in Figure 5. The effect is large in magnitude: it corresponds to a $30 \%$-increase with respect to the baseline.

Role of past performance and socioeconomic status. Scientific tracks are considered the most competitive and prestigious ones. Admission to science track in year 11 relies upon grades obtained in scientific courses during the first half of the academic year. Admission to selective programs (CPGE) after high school graduation is conditional on past grades in year 11, and during the first quarter of year 12. Therefore, high-achieving students, who can be allowed to enter these programs and who are the margin between applying or not applying to them, are therefore more likely to select these programs high in their list of choices, and to be admitted. We investigate this hypothesis by looking at heterogeneity according to past performance in mathematics. Results presented in Figure 2 are consistent with this hypothesis. The choice of science track after year 10 does not seem to vary with the level in mathematics at DNB exam for female students, while male students from the highest quartile in the treated group are significantly more likely to be observed in science track after year 10. In year 12, female students in the highest quartile in terms of results in mathematics at DNB exam are significantly more likely to be observed in science selective program after high school graduation, while male students with an average rank in mathematics at DNB (in the second quartile) tend to respond more to the treatment. Given that results in mathematics are strongly correlated with students' socioeconomic statuts, it is not surprising to find that the treatment has also heterogenous effects with respect to students' socioeconomic background,

[^13]as shown in Figure 3. While the intervention has no significant effect on admission in science track after year 10 for the whole treated group, the share of female students who choose science track after year 10 is significantly higher in the treated group among students with a high socioeconomic status.

### 3.5 Potential Mechanisms

The program has a significant impact on students' choice of field of study after high school graduation. This effect could be mediated either by the profile of ambassadors and whether it is relevant to students (the "role model" component of the intervention), or more by the content of the presentation (the informational component of the intervention). We try to disentangle between these channels by investigating the heterogeneity of the effect with respect to the type of ambassadors, and by looking at the impact of a second treatment (slides with information on wages). One potential caveat of our design is the risk of contamination, because the treatment unit is the class. Students from the control group might have been directly or indirectly affected by the intervention, if they discussed with their peers from treated classes. Moreover, we might potentially attribute the observed differences between treated and control students to our treatment, while high schools often implement other programs dedicated to provide information on higher education and science. Although it is unlikely that these other interventions were targeted to the same treated classes as in our experiment, we investigate how school environment might affect our results. Finally, our analysis shows so far that high-achieving treated students tend to respond more to the intervention by adjusting their choice, and eventually are more likely to be admitted in selective STEM programs than control students. Whether these results are driven by students' own abilities or their school environment is not clear. To explore these issues, we investigate heterogeneity both between and within high schools. Sorting in high schools is endogenous, therefore we do not identify causal link between the quality of students and the response to treatment. However, this analysis provides insight as to how students might set realistic aspirations depending on their own academic performance and their high school of origin.

### 3.5.1 Types of Role Models and Relative Relevance

The effect of role models might vary according to how group members perceive their own ability, and how personally relevant the role model is for them (Lockwood \& Kunda 1997). In that respect, the background of role models could matter (Nguyen (2008)). Unfortunately, we cannot vary much the profile of ambassadors, and their allocation to high schools was not subject to random assignment. However, we provide hereafter suggestive evidence that ambassadors' professional characteristics might be differently relevant to different students. Ambassadors who are researchers, that is Ph.D students or postdoc, are on average younger, therefore closer to students who can more easily identify to them, but they work in specialized fields and in very competitive environments. Hence, it is not clear how attainable students might consider the achievements of these role models. On the other hand, professionals working in the firm whose foundation is supporting the program have on average higher wages, more experience, and less purely academic background. The effect of these different types of role model is a priori ambiguous.

We adopt a semi-parametric approach in order to investigate the heterogeneity of the effect with respect to the type of ambassadors. We plot ambassadors' fixed effects for a series of outcomes. These fixed effects are obtained from a regression where treatment has been interacted with each ambassadors' individual dummy variable, and that includes high school fixed effects, in order to capture potential selection of ambassadors in specific types of high schools. We account for sampling error in the estimation of ambassador fixed effects by applying a shrinkage estimator to obtain the true variance of ambassador fixed effects (Kane \& Staiger 2002, Chetty et al. 2014, Terrier 2016). ${ }^{20}$ The distributions are virtually identical across ambassadors' characteristics for the impact on self-confidence, and for the reduction of the prevalence of stereotypes with respect to gender difference in preferences,

[^14]under-representation of women, and of stereotypes with respect to the economic dimension of jobs in science. Interestingly, professionals tend to lower the prevalence of stereotypes associated with the social dimension of jobs in science for female students in year 10, while researchers have a greater impact on the factor capturing the distaste for science, as shown in Figure 9.

Figure 8 plots the distribution of ambassadors fixed effects on, respectively, the probability of being enrolled in a science track the year following the intervention for the sample of year 10 -students, and on the probability of being observed in selective science programs (CPGE science) the year after the intervention for year 12-students. The estimates for the standard and the shrinkage estimators are presented in Table 29. The distributions are virtually identical for the outcome "science track" for students in year 10. It seems that for the outcome "selective STEM program" for students in year 12, the distribution of professionals' fixed effects slightly dominates. This is confirmed by a simple comparison on the treatment effect by subgroups, as presented in Figure 6. We then look at ambassadors' main field of specialization. We classify ambassadors in STEM or non-STEM fields (see Table 4). This classification partially overlap with the difference between professionals and researchers, but ambassadors in pure STEM subjects represent only $25 \%$ of the sample. Figure 7 presents the heterogeneity of the effect along that dimension, and confirms that professionals have on average a higher impact in our sample, although again this result should be taken with caution, given the non-random allocation of ambassadors.

### 3.5.2 Second Treatment: Information on Wages

The intervention has both an information and a role model component. It is not clear which component has the greatest impact, and for whom. On the one hand, students in year 12 are usually more informed about the returns to education, and we saw in the descriptive section that the prevalence of stereotypes associated to the economic dimension of jobs in science is more correlated to the choice of science for year 10 -students than for year 12 -students. On the
other hand, students in year 12 are potentially closer to entering the labor market and wagerelated information might potentially be more relevant to them. To test this assumption, we compare the effect of the regular set of slides as initially designed (treatment 1) with that of slides including extensive information of wages and employment prospect in science (treatment 2). We provide suggestive evidence that treatment 2 (information on wages) has a larger effect on female students in year 10 (Table 24) with a 9 percentage point increase in the probability of being observed in science track one year after treatment. This corresponds to a $30 \%$-increase with respect to the control mean. To investigate whether the difference between the two treatments is statistically significant, we look at the net effect of treatment 2 by interacting the treatment with a dummy variable indicating that ambassadors received the new set of slides. Table 26 confirms that treatment 2 has a significant net positive effect on the probability of being observed in science track relatively to treatment 1 , and that these results are actually driven by female students. Given the sample size, these results have to be to interpreted with caution, but they suggest that providing ambassadors with additional information on wages and employment prospect in science may strengthen the intervention to year 10 -students. This is confirmed by Table 27 . We observe that treatment 2 significantly reduces the prevalence of stereotypes associated with the economic dimension of stereotypes with respect to jobs in science for year-10 students.

### 3.5.3 Spillover Effects on Non-Selected Students and School Environment

We investigate how potential spillovers on non-selected students can affect our results. On the one hand, if treated students have discussed the visit with friends in the control group, and how the intervention changed their perceptions of science, our estimate could be downward biased. On the other hand, if students from the control group felt neglected from not being selected to attend the visit, their attitudes could potentially be negatively affected, resulting in upward biased estimates of the causal impact of role models. We cannot precisely disentangle these two mechanisms, but we can investigate whether treatment effect varies in magnitude according to a measure of the level of within-school spillover. The level of spillover is computed
from the share of students per pair in the control class who report that they were told about an intervention happening in the high school, either by students from the school or by teachers. We grouped classes in two groups (high or low level of spillovers) according to the median of this proportion in the sample. In the future, in order to better control for potential spillovers, we plan to match our treated classes to the corresponding control classes one year earlier.

We also want to account for other interventions taking place the same year in high schools, although there is a priori no reason to believe that these other interventions were targeted at the same treated classes as in our experiment. We account for the presence of other interventions happening the same year by restricting our sample to high schools where more or less than half of the students have been potentially exposed to another visit. The results, which are presented in 20 and 21, suggest that the impact on stereotypes does not vary significantlty across educational contexts. However, the impact on admission outcomes seems larger for classes with relatively high level of spillovers, and in schools who organized other interventions during the academic year, which does not threaten the validity of our results. Tables 23 and 22 show that spillovers tend to be observed in high schools with a high share of high SES status, and that on average high schools that received other interventions have a higher share of high SES status students.

### 3.5.4 Aspirations and Selective Tracks

High-achieving students are more responsive to the intervention in terms of college major choice. A subsequent question is whether students' own abilities, more than their own environment, might moderate their response to treatment, both in terms of choices and of college admission. In particular, selective programs know candidates' high schools of origin and their reputation when they apply.

Comparison between high schools. We first investigate heterogeneous responses to the intervention both within and between high schools. We split our sample based on high schools' average rank in mathematics at DNB national exam. "Top high schools" correspond to high schools where the average rank in mathematics at DNB national exam for year 12-students is
greater than the median of our experimental sample. In "bottom high schools", the average rank is below the median. Figure 10 reports the first choice for post-secondary education of female students in year 12, in both "top" and "bottom" high schools. The intervention seems to trigger different changes in the distribution of choices between high schools. Treatment induces female students from "top" high school to choose science selective program (CPGE) as a first choice, while female students from "bottom" high schools tend to opt more for medical studies as a first choice. As previously discussed, enrolling in the first year PACES that prepares to the admission exam in medical school is theoretically possible for all students who have a scientific baccalauréat. However the national exam at the end of PACES is very selective.

Comparison between and within high schools. To investigate both within and between school heterogeneity, we choose to rank students within high schools, based on their percentile rank in mathematics at baccalauréat final exam (blind scores). As discussed above in section 3.3, the treatment does not seem to affect the rank in mathematics on the baccalauréat exam. However, to address potential endogeneity issues, we replicate the exercise by choosing nonblind score in mathematics one year before treatment, and blind score in mathematics at DNB national exam three years before, and find virtually the same results (see Figures 19 and 20 in appendix). Figures 11 and 12 report the treatment effect on the probability of choosing and of being admitted in selective science program and in medical curriculum for female students, according to high schools' average level and ability.

The proportion of female students who choose selective STEM program (CPGE) increases on average in the treated classes from "top high schools", but is unchanged in high schools at the bottom, except for female students at the very top of the grade distribution. In the same schools, treatment induces on average female students to choose more often medical studies as their first choice. For these students, the intervention of role models has differential effects: depending on their academic performance, they choose either selective STEM (for the best students), or non-selective PACES for medical schools.

The impact on the first choice for post-secondary education is essentially reflected in admission outcomes. Figure 12 shows that girls from "top high schools" are less likely to be
observed in PACES for medical school, but more likely to be admitted in these STEM selective programs. Given the high selectivity of these programs, only the best students from the lower-performing high schools are admitted. On average, we observe a slight increase in admission in PACES for medical school, although not significant for the whole sample. These results suggest that the intervention induced a fraction of these students to opt for science, but through a non-selective track. Therefore, role models might have differential impact on students from less advantaged high schools, who set realistic aspirations given their own performance and background. Whether these students who enter PACES for medical schools pass the exam at the end of the next academic year and continue into medical schools is unfortunately not known in our data.

### 3.5.5 Multiple Hypothesis Testing

We follow the bootstrap-based procedure for testing null hypotheses simultaneously proposed by List et al. (2016). Table displays for each of these four outcomes of interest, the following five quantities: difference in means between treated and untreated groups, a (multiplicityunadjusted) p-value computed, a (multiplicity-adjusted) p-value computed, a (multiplicityadjusted) p-value obtained by applying Bonferroni (1935) to the (multiplicity-unadjusted) pvalues, a (multiplicity-adjusted) p-value obtained by applying Holm (1979) to the (multiplicityunadjusted) p-values.

## 4 Conclusion and Discussion

Based on a large-scale randomized experiment, this paper supports the hypothesis that stereotypical views affect schooling decisions of female students, and can be mitigated through a light-touch in-class intervention of external female role models. We first document gender differences in attitudes toward science, as well as the prevalence of stereotypical opinions with respect to women in science among high school students. Both factors are important predictors of the decision to enroll in science track at the end of year 10 and after high school
graduation. Using a random assignment of a class-based intervention to students in year 10 and year 12 - two decisive years in terms of tracking choices - to a one-hour intervention, we investigate the causal impact of role models on aspirations, attitudes, and educational investment. External female role models significantly reduce the prevalence of stereotypes associated to jobs in science, both for female and male students, as well as stereotypes related to innate gender differences in cognitive abilities. However, it simultaneously increases the salience of the under-representation of women, and therefore the belief that women have a less pronounced taste for science, or that they tend to progress slower than men in the same occupations. This suggest that students rationalize gender segregation among occupations as reflecting differences in tastes (potentially socially constructed) or discrimination. However, role models impact the projection of students in scientific jobs in the future.

These results translate into different academic choices for year 12 -students in the treated group. Using administrative data one year after treatment, we provide evidence that treatment affects college major choices and eventually admission outcomes for female students. Treated female students have a $30 \%$ higher probability of enrolling in selective science programs after high school graduation than control students. High-achieving students are more likely to respond to the intervention in terms of college major choices. This type of intervention is typically relevant for these students who are at the margin for deciding whether to enroll in science curriculum. Interestingly, reducing the prevalence of stereotypes among male students does not affect their self-confidence and does not discourage them from applying to science majors.

We provide suggestive evidence that the profile of ambassadors might affect the magnitude of the treatment effect, in particular ambassadors working in the private sector more than young researchers seem particularly efficient at affecting the choice of STEM for students in year 12. Moreover, providing information on the economic return to scientific studies might be more relevant to students in year 10 who have not yet sorted themselves into science track. This result might contribute to improve interventions designed to provide information on returns to college education. Further research is needed to investigate whether varying the
profile of ambassadors (gender, ethnicity) might target a larger share of students.
Currently, our study has several limitations. Upon the release of appropriate data, we would like to study the long-term impact of the interventions on students' performance at the end of high school, and on the performance of those students who decided to enroll in selective science programs (one and two year after). However, our data do not allow us to track students from the treated and control groups at university, and to observe their labor market outcomes. Secondly, we attempted to provide a variation of the treatment in terms of information provision on the economic returns of scientific majors. In our experimental design, this second treatment is measured in terms of intention-to-treat, as ambassadors could decide to use these slides or not. We provide only suggestive evidence that younger students are more receptive to this information. It would be interesting to further address variations of the key messages put forward for younger students, who are in general less responsive to the role model in terms of academic choice. Finally, our results suggest that both female and male students were affected by the intervention of female role models, but more specifically, highachieving students. More research is needed to see which role model could be more relevant to address the need of lower achieving students, or if such an intervention is simply not an appropriate tool for this type of students.

## References

M. Anelli \& G. Peri (2013). 'The Long Run Effects of High-School Class Gender Composition'. Tech. rep., National Bureau of Economic Research.
P. Arcidiacono (2004). 'Ability sorting and the returns to college major'. Journal of Econometrics 121(1):pp. 343-375.
L. Beaman, et al. (2009). 'Powerful women: does exposure reduce bias?'. Quarterly journal of economics 124(4):pp. 1497-1540.
L. Beaman, et al. (2012). 'Female leadership raises aspirations and educational attainment for girls: A policy experiment in India'. Science 335(6068):pp. 582-586.
M. Bertrand \& E. Duflo (2017). 'Field experiments on discrimination'. In Handbook of Economic Field Experiments, vol. 1, pp. 309-393. North Holland: Elsevier.
E. P. Bettinger \& B. T. Long (2005). ‘Do faculty serve as role models? The impact of instructor gender on female students'. American Economic Review 95(2):pp. 152-157.
D. E. Betz \& D. Sekaquaptewa (2012). 'My fair physicist? Feminine math and science role models demotivate young girls'. Social psychological and personality science 3(6):pp. 738746.
F. D. Blau, et al. (2010). 'Can Mentoring Help Female Assistant Professors? Interim Results from a Randomized Trial'. American Economic Review 100(2):pp. 348-52.
C. E. Bonferroni (1935). 'Il calcolo delle assicurazioni su gruppi di teste'. Studi in onore del professore salvatore ortu carboni pp. 13-60.
T. Breda \& M. Hillion (2016). 'Teaching accreditation exams reveal grading biases favor women in male-dominated disciplines in France'. Science 353(6298):pp. 474-478.
T. Breda \& S. T. Ly (2015). 'Professors in core science fields are not always biased against women: Evidence from France'. American Economic Journal: Applied Economics 7(4):pp. 53-75.
C. Brown \& M. Corcoran (1997). 'Sex-based differences in school content and the male-female wage gap'. Journal of Labor Economics 15(3):pp. 431-465.
S. Burgess (2016). 'Michelle Obama and an English school: the power of inspiration'. Tech. rep., University of Bristol.
B. J. Canes \& H. S. Rosen (1995). 'Following in her footsteps? Faculty gender composition and women's choices of college majors'. ILR Review 48(3):pp. 486-504.
D. Card \& A. A. Payne (2017). 'High school choices and the gender gap in STEM'. Tech. rep., National Bureau of Economic Research.
A. P. Carnevale, et al. (2011). 'STEM: Science Technology Engineering Mathematics.. Georgetown University Center on Education and the Workforce .
S. E. Carrell, et al. (2010). 'Sex and science: How professor gender perpetuates the gender gap'. Quarterly Journal of Economics 125(3):pp. 1101-1144.
S. J. Ceci \& W. M. Williams (2011). 'Understanding current causes of women's underrepresentation in science'. Proceedings of the National Academy of Sciences 108(8):pp. 3157-3162.
S. Cheryan, et al. (2011). 'Do female and male role models who embody STEM stereotypes hinder women's anticipated success in STEM?'. Social Psychological and Personality Science 2(6):pp. 656-664.
R. Chetty, et al. (2014). 'Measuring the impacts of teachers I: Evaluating bias in teacher value-added estimates'. American Economic Review 104(9):2593-2632.
N. Dasgupta \& S. Asgari (2004). 'Seeing is believing: Exposure to counterstereotypic women leaders and its effect on the malleability of automatic gender stereotyping'. Journal of Experimental Social Psychology 40(5):pp. 642-658.
T. S. Dee (2007). 'Teachers and the gender gaps in student achievement'. Journal of Human Resources 42(3):528-554.
T. Dinkelman \& C. Martínez A (2014). 'Investing in schooling in Chile: The role of information about financial aid for higher education'. Review of Economics and Statistics 96(2):pp. 244257.
A. H. Eagly (1995). 'The science and politics of comparing women and men.. American psychologist 50(3):p. 145.
A. H. Eagly \& S. J. Karau (2002). 'Role congruity theory of prejudice toward female leaders.'. Psychological review 109(3):573.
A. Eble \& F. Hu (2017). 'Role Models, the Formation of Beliefs, and Girls? Math Ability: Evidence from Random Assignment of Students in Chinese Middle Schools'. Tech. rep.
G. Ellison \& A. Swanson (2009). 'The gender gap in secondary school mathematics at high achievement levels: Evidence from the American Mathematics Competitions'. Working paper, National Bureau of Economic Research.
N. S. Foundation (2017). 'Women, Minorities, and Persons with Disabilities in Science and Engineering: 2017'. Tech. rep.
U. Gneezy, et al. (2003). 'Performance in competitive environments: Gender differences'. Quarterly Journal of Economics 118(3):pp. 1049-1074.
D. F. Halpern (2013). Sex differences in cognitive abilities. Psychology Press.
J. S. Hastings, et al. (2013). 'Are some degrees worth more than others? Evidence from college admission cutoffs in Chile'. Tech. rep., National Bureau of Economic Research.
S. Holm (1979). 'A simple sequentially rejective multiple test procedure'. Scandinavian journal of statistics pp. 65-70.
J. S. Hyde (2005). 'The gender similarities hypothesis.'. American psychologist 60(6):p. 581.
T. J. Kane \& D. O. Staiger (2002). 'The promise and pitfalls of using imprecise school accountability measures'. Journal of Economic Perspectives 16(4):91-114.
J. Kinsler \& R. Pavan (2015). 'The specificity of general human capital: Evidence from college major choice'. Journal of Labor Economics 33(4):pp. 933-972.
L. J. Kirkeboen, et al. (2016). 'Field of study, earnings, and self-selection'. Quarterly Journal of Economics 131(3):pp. 1057-1111.
F. Landaud, et al. (2016). 'Competitive Schools and the Gender Gap in the Choice of Field of Study'. Tech. rep., Centre for Economic and Policy Research.
V. Lavy \& E. Sand (2015). 'On the origins of gender human capital gaps: Short and long term consequences of teachers? stereotypical biases'. Tech. rep., National Bureau of Economic Research.
J. Lim \& J. Meer (2017). ‘The impact of teacher-student gender matches: Random assignment evidence from South Korea'. Journal of Human Resources pp. 1215-7585R1.
J. A. List, et al. (2016). 'Multiple hypothesis testing in experimental economics'. Tech. rep., National Bureau of Economic Research.
P. Lockwood \& Z. Kunda (1997). 'Superstars and me: Predicting the impact of role models on the self.'. Journal of personality and social psychology 73(1):p. 91.
D. Neumark \& R. Gardecki (1998). 'Women Helping Women? Role Model and Mentoring Effects on Female Ph.D. Students in Economics'. Journal of Human Resources 33(1):pp. 220-246.
T. Nguyen (2008). 'Information, role models and perceived returns to education: Experimental evidence from Madagascar'. Tech. rep., MIT.
M. Niederle \& L. Vesterlund (2010). 'Explaining the gender gap in math test scores: The role of competition'. Journal of Economic Perspectives pp. 129-144.
L. T. O' Brien, et al. (2016). 'Improving Girls' Sense of Fit in Science - Increasing the Impact of Role Models'. Social Psychological and Personality Science 8(3):pp. 301-309.

OECD (2016). 'Education at a Glance 2016'.
V. Paredes (2014). 'A teacher like me or a student like me? Role model versus teacher bias effect'. Economics of Education Review 39:38-49.
C. Porter, et al. (2017). 'Gender differences in the choice of major: The importance of female role models'. Tech. rep.
D. S. Rothstein (1995). 'Do female faculty influence female students' educational and labor market attainments?'. ILR Review 48(3):pp. 515-530.
E. S. Spelke (2005). 'Sex differences in intrinsic aptitude for mathematics and science: a critical review.'. American Psychologist 60(9):p. 950.
C. Terrier (2016). 'Boys Lag Behind: How Teachers' Gender Biases Affect Student Achievement'. Tech. rep., School Effectiveness and Inequality Initiative.
S. E. Turner \& W. G. Bowen (1999). 'Choice of major: The changing (unchanging) gender gap'. ILR Review 52(2):pp. 289-313.
C. J. Weinberger (1999). 'Mathematical college majors and the gender gap in wages'. Industrial Relations: A Journal of Economy and Society 38(3):pp. 407-413.
B. Zafar (2013). 'College major choice and the gender gap'. Journal of Human Resources 48(3):pp. 545-595.

## Tables and Figures

Figure 1: Location of high schools in the experimental sample


The figure shows the location of high schools in the experimental sample from the three educational districts Créteil, Paris, and Versailles.
Source: Authors' own data and https://www.data.gouv.fr

Figure 2: Treatment effect on choice by quartile of grade in mathematics at DNB
Science year 10


CPGE STEM year 12


Control group mean

- ATE

The figure shows the treatment effect on the choice of field of study according to students' past performance in mathematics at DNB final exam. In the first graph, the variable of interest is the probability of being observed in science track the year after the intervention for the sample of year 10-students. In the second graph, it is the probability of being observed in selective science program (CPGE science) the year after the intervention for year 12-students. Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95 -percent confidence intervals. Each estimate is obtained from a regression with high school fixed effects, where standard errors are clustered at the high school level.
Source: Authors' own data.

Figure 3: Treatment effect on choice by socioeconomic status
Science year 10


CPGE STEM year 12


The figure shows the treatment effect on the choice of field of study according to students' socioeconomic status. In the first graph, the variable of interest is the probability of being observed in science track the year after the intervention for the sample of year 10 -students. In the second graph, it is the probability of being observed in selective science program (CPGE science) the year after the intervention for year 12-students. Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95 -percent confidence intervals. Each estimate is obtained from a regression with high school fixed effects, where standard errors are clustered at the high school level.
Source: Authors' own data.

Figure 4: Treatment effect on grades at BAC


The figure shows the treatment effect on performance at the baccalauréat final exam, for the sample of students in year 12, by percentile rank of past performance in mathematics. The rank of past performance in mathematics is obtained from grades in mathematics one year before the intervention (non-blind score). Similar results are obtained when we use rank at DNB mathematics final exam instead. In the first graph, the variable of interest is the rank for the BAC final exam in mathematics (blind score). In the second graph, it is average total rank. Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95-percent confidence intervals. Each estimate is obtained from a regression with high school fixed effects, where standard errors are clustered at the high school level.
Source: APB data.

Figure 5: Treatment effect on admission outcomes


The figure shows the treatment effect on admission outcomes for the sample of students in year 12. Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95 -percent confidence intervals. Each estimate is obtained from a regression with high school fixed effects, where standard errors are clustered at the high school level.
Source: APB data.

Figure 6: Treatment effect on choice by type of ambassadors - occupation
Science year 10


CPGE STEM year 12


The figure shows the treatment effect on the choice of field of study according to ambassadors' occupation (privately employed professionals or researchers in Ph.D.program or post-doc). In the first graph, the variable of interest is the probability of being observed in science track the year after the intervention for the sample of year 10-students. In the second graph, it is the probability of being observed in selective science program (CPGE science) the year after the intervention for year 12-students. Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95 -percent confidence intervals. Each estimate is obtained from a regression with high school fixed effects, where standard errors are clustered at the high school level.
Source: Authors' own data.

Figure 7: Treatment effect on choice by type of ambassadors - field
Science year 10


CPGE STEM year 12


The figure shows the treatment effect on the choice of field of study according to ambassadors' main subject (STEM or non-STEM). In the first graph, the variable of interest is the probability of being observed in science track the year after the intervention for the sample of year 10-students. In the second graph, it is the probability of being observed in selective science program (CPGE science) the year after the intervention for year 12-students. Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95 -percent confidence intervals. Each estimate is obtained from a regression with high school fixed effects, where standard errors are clustered at the high school level.
Source: Authors' own data.

Figure 8: Ambassadors fixed effect
Ambassadors FE Science Year 10 Shrinkage estimator

Ambassadors FE CPGE Science Year 12
Shrinkage estimator

Boys


Girls

Researchers

$$
----- \text { Professionals }
$$

The figure plots the distribution of ambassadors fixed effects according to the type of ambassadors on, respectively, the probability of being observed in science track the year after the intervention for the sample of year 10-students, and on the probability of being observed in selective science program (CPGE science) the year after the intervention for year 12-students. Ambassadors' fixed effects are obtained from a regression where treatment has been interacted with each ambassadors' individual dummy variable, and that includes high school fixed effects. Statistics presented apply the shrinkage estimator.
Source: Authors' own data.

Figure 9: Ambassadors fixed effect - stereotypes

## Ambassadors FE Distaste for science Year 10 <br> Shrinkage estimator



Ambassadors FE Stereotypes wrt jobs in science - economic Year 10
Shrinkage estimator

Boys


Girls

----- Professionals
----- Professionals

The figure plots the distribution of ambassadors fixed effects according to the type of ambassadors on, respectively, the factor of "distaste for science", as obtained from the factor analysis presented in Table 14, and on the prevalence of stereotypes associated to the social dimension of jobs in science, for the sample of year 10 -students. Ambassadors' fixed effects are obtained from a regression where treatment has been interacted with each ambassadors' individual dummy variable, and that includes high school fixed effects. Statistics presented apply the shrinkage estimator.
Source: Authors' own data.

Figure 10: Impact of treatment on first choice for post-secondary education by school environment


The figure reports, for female students, the treatment effect on the first choice for post-secondary education. In the first graph, the sample is restricted to year 12 -students in high schools where the average rank in mathematics at DNB national exam is greater than the median, and in the second where the average in lower than the median. Results are presented for the whole group, and by percentile rank in mathematics at baccalauréat final exam (blind scores) computed at the class-level. Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95 -percent confidence intervals. Each estimate is obtained from a regression with high school fixed effects, where standard errors are clustered at the high school level.
Source: APB data.

Figure 11: Impact of treatment on first choice by school environment and ability


1st choice: Medical school - Girls


The figure reports, for female students, the treatment effect on the probability of choosing STEM selective program or medical studies as a first choice for post-secondary education. In the first and the third graph, the sample is restricted to year 12-students in high schools where the average rank in mathematics at DNB national exam is greater than the median, and in the second and fourth graph where the average in lower than the median. Results are presented for the whole group, and by percentile rank in mathematics at baccalauréat final exam (blind scores). Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95-percent confidence intervals. Each estimate is obtained from a regression with high school fixed effects, where standard errors are clustered at the high school level.
Source: APB data.

Figure 12: Impact of treatment on admission by school environment and ability

Admitted to: STEM CPGE - Girls


The figure reports, for female students, the treatment effect on the probability of admission in selective science program, and on the probability of admission in medical studies, according to high schools' average level. In the first and the third graph, the sample is restricted to year 12-students in high schools where the average rank in mathematics at DNB national exam is greater than the median, and in the second and fourth graph where the average in lower than the median. Results are presented for the whole group, and by percentile rank in mathematics at baccalauréat final exam (blind scores). Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95 -percent confidence intervals. Each estimate is obtained from a regression with high school fixed effects, where standard errors are clustered at the high school level.
Source: APB data.

Table 1: Descriptive statistics

|  | All three educational districts | Experimental sample |
| :---: | :---: | :---: |
| Number of high schools | 489 | 97 |
| Share of private high schools | 0.340 | 0.175 |
| Panel A. Students in grade 10 |  |  |
| Number of students | 115878 | 11881 |
| Number of classes | 706 | 395 |
| Female | 0.525 | 0.529 |
| Receives a scholarship | 0.111 | 0.106 |
| High SES (A) | 0.458 | 0.449 |
| Rather high SES (B) | 0.211 | 0.231 |
| Rather low SES (C) | 0.404 | 0.424 |
| Low SES (D) | 0.334 | 0.344 |
| Average percentile rank at DNB in maths | 57.7 | 59.3 |
| Average percentile rank at DNB in French | 57.2 | 58.6 |
| Panel B. Students in grade 12 with science major |  |  |
| Number of students | 38594 | 5415 |
| Number of classes | 247 | 181 |
| Female | 0.459 | 0.491 |
| Receives a scholarship | 0.115 | 0.130 |
| High SES (A) | 0.579 | 0.516 |
| Rather high SES (B) | 0.216 | 0.251 |
| Rather low SES (C) | 0.339 | 0.362 |
| Low SES (D) | 0.262 | 0.304 |
| Average percentile rank at DNB in maths | 76.3 | 74.3 |
| Average percentile rank at DNB in French | 70.8 | 69.7 |

Note: This table presents descriptive statistics comparing several high school characteristics for the three educational districts (Créteil, Paris, Versailles) where the experiment took place and the final experimental sample.
Source: Ministère de l'Éducation Nationale, Académies of Créteil, Paris and Versailles, and authors' own data.

Table 2: Descriptive statistics treated/control groups

|  | Control <br> group | Treated <br> group | Difference <br> T-C | P-value |
| :--- | :---: | :---: | :---: | :---: |
| Girl | 0.523 | 0.508 | -0.015 | 0.045 |
| Non-French | 0.056 | 0.056 | 0.000 | 0.943 |
| Receives a scholarship | 0.119 | 0.119 | -0.001 | 0.894 |
| High SES (A) | 0.456 | 0.465 | 0.009 | 0.219 |
| Rather high SES (B) | 0.238 | 0.239 | 0.001 | 0.914 |
| Rather low SES (C) | 0.414 | 0.401 | -0.013 | 0.082 |
| Low SES (D) | 0.336 | 0.340 | 0.004 | 0.560 |
| At least one parent unemployed | 0.035 | 0.038 | 0.004 | 0.204 |
| Average rank DNB in math - blind score | 50.018 | 50.178 | 0.160 | 0.714 |
| Average rank DNB in French - blind score | 49.766 | 50.385 | 0.618 | 0.156 |
| Test of joint significance | F-stat: | 1.318 | p-value: | 0.214 |

Note: This table presents descriptive statistics for the treated and control groups.
Source: Authors' own data.

Table 3: Descriptive statistics - Type of slides

|  | All ambassadors |  | Randomized ambassadors |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Regular set <br> of slides | Slides with information <br> on employment and wages | Regular set <br> of slides | Slides with information <br> on employment and wages |
| Number of ambassadors | 56 | 36 | 7 | 8 |
| Number of students | 3707 | 4401 | 1149 | 1033 |
| Percentage of students | 45.72 | 54.28 | 52.66 | 47.34 |

Source: Authors' own data.

Table 4: Characteristics of ambassadors

|  | N | Percent |
| :--- | :---: | :---: |
| Post-doc/Ph.D. students | 21 | 43.71 |
| Privately employed | 35 | 56.29 |
| STEM | 13 | 25.72 |
| Non-STEM | 43 | 74.28 |
| Total | 56 | 100.00 |

Source: Authors' own data.

Table 5: Balancing checks on class characteristics according to the ambassador's type

|  | Professional <br> group | PhD/Post-doc <br> group | Difference <br> T-C | P-value |
| :--- | :---: | :---: | :---: | :---: |
| Girl | 0.523 | 0.508 | -0.015 | 0.054 |
| Non-French | 0.051 | 0.057 | 0.007 | 0.062 |
| Receives a scholarship | 0.089 | 0.143 | 0.054 | 0.000 |
| High SES (A) | 0.496 | 0.441 | -0.055 | 0.000 |
| Rather high SES (B) | 0.235 | 0.246 | 0.011 | 0.101 |
| Rather low SES (C) | 0.395 | 0.419 | 0.024 | 0.002 |
| Low SES (D) | 0.316 | 0.340 | 0.024 | 0.001 |
| At least one parent unemployed | 0.030 | 0.042 | 0.012 | 0.000 |
| Average rank DNB in math - blind score | 52.072 | 49.932 | -2.140 | 0.000 |
| Average rank DNB in French - blind score | 51.989 | 49.467 | -2.521 | 0.000 |
| Test of joint significance | F-stat: | 16.166 | p-value: | 0.000 |

Note: This table presents some balancing checks between classes who had a PhD student or a Post-doc as an ambassador and those who had a professional.
Source: Authors' own data.

Table 6: Effect of classroom interventions on stereotypes Year 10

| Panel: Year 10 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Opinions on science |  |  |  |  |  |  |  |  |
| Likes science: Agree | 0.665 | -0.007 | 0.018 | 5734 | 0.796 | -0.002 | 0.014 | 5113 |
| Some jobs in science are interesting: Agree | 0.848 | 0.015 | 0.011 | 5719 | 0.858 | -0.005 | 0.010 | 5085 |
| Would consider jobs in science: Agree | 0.468 | 0.004 | 0.018 | 5645 | 0.594 | 0.015 | 0.015 | 5029 |
| Better wages in science: Agree | 0.631 | 0.008 | 0.017 | 5650 | 0.660 | 0.023 | 0.014 | 5031 |
| Studies in science are long: Agree | 0.838 | $-0.087^{* * *}$ | 0.012 | 5720 | 0.849 | $-0.073^{* * *}$ | 0.011 | 5075 |
| Jobs in science are dreary: Agree | 0.281 | -0.024* | 0.014 | 5673 | 0.308 | 0.005 | 0.015 | 5065 |
| Hard to maintain work-life balance: Agree | 0.293 | -0.021* | 0.012 | 5717 | 0.274 | -0.014 | 0.012 | 5067 |
| Jobs in science are solitary: Agree | 0.323 | $-0.058^{* * *}$ | 0.015 | 5709 | 0.300 | $-0.055^{* * *}$ | 0.014 | 5066 |
| Opinions on women/men in science |  |  |  |  |  |  |  |  |
| More men in science-related jobs: True | 0.631 | $0.151^{* * *}$ | 0.014 | 5722 | 0.624 | 0.171*** | 0.016 | 5084 |
| Men are more gifted in math: True | 0.183 | -0.020 | 0.012 | 5729 | 0.294 | $-0.047^{* * *}$ | 0.014 | 5059 |
| Brains of M/W are different: True | 0.206 | -0.046*** | 0.011 | 5686 | 0.202 | $-0.043^{* * *}$ | 0.010 | 5052 |
| Women like science less than men: True | 0.154 | 0.059*** | 0.013 | 5714 | 0.191 | $0.110^{* * *}$ | 0.016 | 5062 |
| Progress for women working in science is slow: True | 0.606 | $0.120^{* * *}$ | 0.015 | 5674 | 0.524 | $0.162^{* * *}$ | 0.014 | 5048 |

[^15]Table 7: Effect of classroom interventions on stereotypes Year 12

| Panel: Year 12 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Opinions on science |  |  |  |  |  |  |  |  |
| Likes science: Agree | 0.915 | -0.002 | 0.012 | 2443 | 0.929 | 0.013 | 0.011 | 2483 |
| Some jobs in science are interesting: Agree | 0.960 | 0.012* | 0.007 | 2446 | 0.939 | 0.022** | 0.010 | 2481 |
| Would consider jobs in science: Agree | 0.716 | 0.037** | 0.017 | 2439 | 0.763 | 0.029 | 0.018 | 2467 |
| Better wages in science: Agree | 0.527 | 0.064** | 0.024 | 2430 | 0.570 | 0.030 | 0.021 | 2463 |
| Studies in science are long: Agree | 0.664 | $-0.106^{* * *}$ | 0.020 | 2442 | 0.722 | $-0.091^{* * *}$ | 0.019 | 2477 |
| Jobs in science are dreary: Agree | 0.172 | -0.020 | 0.016 | 2440 | 0.232 | -0.030 | 0.021 | 2473 |
| Hard to maintain work-life balance: Agree | 0.225 | -0.049** | 0.021 | 2445 | 0.165 | -0.012 | 0.014 | 2475 |
| Jobs in science are solitary: Agree | 0.234 | $-0.093 * * *$ | 0.016 | 2434 | 0.204 | $-0.047^{* * *}$ | 0.017 | 2477 |
| Opinions on women/men in science |  |  |  |  |  |  |  |  |
| More men in science-related jobs: True | 0.719 | $0.113^{* * *}$ | 0.021 | 2453 | 0.721 | 0.139*** | 0.019 | 2476 |
| Men are more gifted in math: True | 0.162 | $-0.036^{* *}$ | 0.017 | 2447 | 0.272 | -0.032 | 0.021 | 2463 |
| Brains of M/W are different: True | 0.150 | -0.029** | 0.014 | 2437 | 0.184 | -0.039** | 0.019 | 2473 |
| Women like science less than men: True | 0.074 | $0.044^{* * *}$ | 0.012 | 2444 | 0.149 | $0.065^{* * *}$ | 0.019 | 2471 |
| Progress for women working in science is slow: True | 0.623 | 0.090*** | 0.026 | 2431 | 0.596 | $0.073^{* * *}$ | 0.023 | 2463 |

[^16]Table 8: Effect of classroom interventions on the preferred jobs - Year 10

| Panel: Year 10 | Girls |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Note: This table presents the average treatment effect on preferred jobs. Items with a ${ }^{*}$ correspond to oucomes that have been constructed from several variables of the questionnaire. Each row corresponds to a different model, based on responses reported in the post-treatment survey. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
${ }^{* * *} \mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, $^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table 9: Effect of classroom interventions on the preferred jobs - Year 12

| Panel: Year 12 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Would consider this job on a 1-to-10 scale |  |  |  |  |  |  |  |  |
| Could like being a pharmacist | 0.376 | -0.010 | 0.022 | 2442 | 0.199 | 0.018 | 0.021 | 2472 |
| Could like being a computer scientist | 0.175 | -0.009 | 0.017 | 2439 | 0.500 | -0.001 | 0.025 | 2474 |
| Could like being a engineer | $0.468$ | 0.014 | 0.024 | 2442 | 0.721 | 0.013 | 0.020 | 2481 |
| Could like being a lawyer | 0.384 | -0.030* | 0.018 | 2440 | 0.273 | 0.004 | 0.022 | 2471 |
| Could like being a doctor | 0.587 | -0.005 | 0.022 | 2448 | 0.377 | 0.019 | 0.023 | 2476 |
| Could like being a therapist | 0.489 | -0.037* | 0.021 | 2439 | 0.324 | -0.034 | 0.021 | 2473 |
| Could like being a renewable energy technician | $0.183$ | -0.020 | 0.016 | 2439 | 0.354 | 0.017 | 0.021 | 2469 |
| Could like being a chemist | 0.381 | -0.004 | 0.025 | 2436 | 0.348 | -0.007 | 0.019 | 2477 |
| Could like being a researcher in biology | 0.507 | 0.019 | 0.021 | 2444 | 0.379 | -0.016 | 0.023 | 2476 |
| Could like being an industrial designer | 0.271 | 0.025 | 0.017 | 2431 | 0.346 | 0.011 | 0.020 | 2470 |
| Could like being in a job in STEM* | 0.635 | 0.015 | 0.020 | 2463 | 0.849 | 0.000 | 0.015 | 2502 |
| Could like being in a job in non-STEM science* | 0.817 | -0.015 | 0.019 | 2463 | 0.636 | 0.014 | 0.022 | 2502 |
| Could like being a in a non scientific job* | 0.615 | -0.028 | 0.018 | 2463 | 0.440 | -0.019 | 0.024 | 2502 |

Note: This table presents the average treatment effect on preferred jobs. Items with a ${ }^{*}$ correspond to oucomes that have been constructed from several variables of the questionnaire. Each row corresponds to a different model, based on responses reported in the post-treatment survey. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
*** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, $^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table 10: Effect of treatment on stereotypes associated to female/male scientists - Year 10

| Panel: Year 10 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Quality attributed to a male scientist |  |  |  |  |  |  |  |  |
| Men scientists - interesting | 0.765 | -0.004 | 0.017 | 2804 | 0.811 | 0.008 | 0.017 | 2511 |
| Men scientists - elegant | 0.582 | -0.038* | 0.022 | 2695 | 0.580 | -0.007 | 0.022 | 2402 |
| Men scientists - respected | 0.905 | 0.003 | 0.012 | 2766 | 0.897 | -0.016 | 0.011 | 2494 |
| Men scientists - exemplary | 0.663 | $-0.042^{* *}$ | 0.016 | 2768 | 0.699 | 0.002 | 0.019 | 2482 |
| Men scientists - creative | 0.585 | 0.045** | $0.019$ | 2894 | 0.685 | 0.019 | $0.018$ | 2588 |
| Men scientists - social | 0.442 | 0.018 | 0.021 | 2894 | 0.521 | 0.039* | 0.021 | 2588 |
| Men scientists - extravert | 0.394 | -0.011 | 0.018 | 2894 | 0.488 | 0.000 | 0.017 | 2588 |
| Quality attributed to a female scientist |  |  |  |  |  |  |  |  |
| Women scientists - interesting | 0.908 | -0.008 | 0.011 | 2835 | 0.862 | $-0.006$ | 0.014 | 2474 |
| Women scientists - elegant | $0.692$ | $0.030^{*}$ | 0.017 | 2702 | 0.680 | -0.020 | 0.020 | 2363 |
| Women scientists - respected | 0.868 | -0.026* | 0.014 | 2791 | 0.819 | -0.044*** | 0.016 | 2452 |
| Women scientists - exemplary | $0.781$ | -0.023 | 0.017 | 2760 | 0.717 | -0.002 | 0.020 | 2437 |
| Women scientists - creative | $0.689$ | $0.065^{* * *}$ | $0.019$ | 2890 | 0.770 | -0.002 | 0.018 | 2573 |
| Women scientists - social | 0.608 | 0.034* | 0.019 | 2890 | 0.624 | 0.054*** | 0.019 | 2573 |
| Women scientists - extravert | 0.442 | -0.036* | 0.020 | 2890 | 0.414 | 0.005 | 0.018 | 2573 |

Note: This table presents the average treatment effect on stereotypes traditionally associated to female/male scientists. The gender of the scientist has been randomized in the questionnaire and associated to several stereotypical traits. Each row corresponds to a different model, based on responses reported in the post-treatment survey. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
*** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table 11: Effect of treatment on stereotypes associated to female/male scientists - Year 12

| Panel: Year 12 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Quality attributed to a male scientist |  |  |  |  |  |  |  |  |
| Men scientists - interesting | 0.883 | -0.006 | 0.020 | 1202 | 0.865 | 0.037* | 0.020 | 1233 |
| Men scientists - elegant | $0.546$ | -0.024 | 0.030 | 1155 | 0.573 | -0.018 | 0.029 | 1181 |
| Men scientists - respected | $0.951$ | $0.009$ | $0.013$ | 1193 | 0.920 | $-0.013$ | $0.017$ | 1214 |
| Men scientists - exemplary | $0.696$ | -0.032 | 0.027 | 1190 | 0.722 | -0.022 | 0.029 | 1215 |
| Men scientists - creative | $0.666$ | 0.025 | 0.025 | 1225 | 0.755 | $0.024$ | $0.024$ | 1255 |
| Men scientists - social | 0.413 | $0.062^{*}$ | 0.035 | 1225 | 0.523 | $0.059^{* *}$ | 0.023 | 1255 |
| Men scientists - extravert | 0.327 | 0.025 | 0.026 | 1225 | 0.431 | -0.024 | 0.026 | 1255 |
| Quality attributed to a female scientist |  |  |  |  |  |  |  |  |
| Women scientists - interesting | $0.967$ | 0.001 | 0.011 | 1225 | 0.896 | -0.001 | 0.018 | 1204 |
| Women scientists - elegant | $0.737$ | $-0.004$ | $0.027$ | 1180 | 0.656 | $-0.021$ | $0.032$ | 1171 |
| Women scientists - respected | $0.865$ | $0.000$ | $0.020$ | 1212 | 0.809 | $-0.011$ | 0.024 | 1194 |
| Women scientists - exemplary | $0.844$ | $-0.014$ | $0.021$ | 1202 | 0.739 | -0.027 | 0.028 | 1186 |
| Women scientists - creative | 0.812 | 0.023 | 0.018 | 1238 | 0.763 | 0.012 | 0.022 | 1247 |
| Women scientists - social | 0.634 | 0.056** | 0.026 | 1238 | 0.609 | 0.026 | 0.034 | 1247 |
| Women scientists - extravert | 0.404 | -0.023 | 0.027 | 1238 | 0.344 | 0.009 | 0.029 | 1247 |

Note: This table presents the average treatment effect on stereotypes traditionally associated to female/male scientists. The gender of the scientist has been randomized in the questionnaire and associated to several stereotypical traits. Each row corresponds to a different model, based on responses reported in the post-treatment survey. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
${ }^{* * *} \mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, $^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table 12: Effect of classroom interventions on the preferred fields of study - Year 10

| Panel: Year 10 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Major choice (intentions) |  |  |  |  |  |  |  |  |
| Considers science majors | 0.468 | -0.011 | 0.018 | 5565 | 0.640 | -0.002 | 0.017 | 4913 |
| Number of Choices* | 1.198 | -0.005 | 0.011 | 5570 | 1.194 | -0.006 | 0.012 | 4915 |
| Choice (intention): Other | 0.005 | 0.003 | 0.002 | 5784 | 0.015 | $-0.007^{* *}$ | 0.003 | 5161 |
| Date Choice | 1.732 | 0.023 | 0.025 | 5632 | 1.708 | -0.004 | 0.022 | 5008 |
| Hasn't started thinking about choice | 0.019 | 0.008* | 0.005 | 5632 | 0.033 | -0.001 | 0.005 | 5008 |
| Parents strongly support choice | 0.197 | -0.012 | 0.011 | 5736 | 0.220 | -0.003 | 0.013 | 5111 |
| Hesitates about choice | 0.423 | 0.010 | 0.014 | 5764 | 0.392 | -0.016 | 0.015 | 5128 |

Major choice (intentions) - Year 10

| Choice (intention): Première S | 0.452 | -0.005 | 0.019 | 5713 | 0.562 | 0.000 | 0.018 | 5082 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Choice (intention): Première L | 0.170 | -0.012 | 0.013 | 5713 | 0.051 | -0.003 | 0.007 | 5082 |
| Choice (intention): Première ES | 0.369 | $0.025^{*}$ | 0.014 | 5713 | 0.296 | 0.008 | 0.015 | 5082 |
| Choice (intention): Première Tech | 0.147 | -0.015 | 0.014 | 5713 | 0.197 | -0.013 | 0.015 | 5082 |
| Choice (intention): Première Pro | 0.011 | 0.003 | 0.003 | 5713 | 0.022 | -0.002 | 0.004 | 5082 |
| Choice (intention): Première Tech STI2D | 0.013 | 0.004 | 0.004 | 5770 | 0.167 | -0.013 | 0.015 | 5149 |
| Choice (intention): Première Tech ST2A | 0.026 | -0.009 | 0.009 | 5770 | 0.011 | 0.000 | 0.004 | 5149 |
| Choice (intention): Première Tech STMG | 0.109 | 0.001 | 0.010 | 5770 | 0.109 | 0.009 | 0.012 | 5149 |
| Choice (intention): Première Tech ST2S | 0.082 | -0.014 | 0.011 | 5770 | 0.015 | -0.001 | 0.004 | 5149 |
| Choice (intention): Première Tech STL | 0.023 | 0.003 | 0.005 | 5770 | 0.026 | -0.004 | 0.004 | 5149 |
| Choice (intention): Première Tech TMD | 0.001 | $-0.001^{*}$ | 0.001 | 5770 | 0.001 | -0.000 | 0.001 | 5149 |
| Choice (intention): Première Tech hôtellerie | 0.002 | 0.001 | 0.001 | 5770 | 0.006 | $-0.004^{*}$ | 0.002 | 5149 |

Preferred field of study

| Field (intention): Biology | 0.146 | -0.011 | 0.010 | 5750 | 0.140 | $0.019^{*}$ | 0.010 | 5094 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Field (intention): Science and technology | 0.197 | -0.007 | 0.012 | 5750 | 0.515 | -0.009 | 0.017 | 5094 |
| Field (intention): Medical, dental | 0.321 | $-0.029^{*}$ | 0.015 | 5750 | 0.152 | -0.002 | 0.012 | 5094 |
| Field (intention): Health and social work | 0.193 | $-0.025^{* *}$ | 0.012 | 5750 | 0.049 | -0.003 | 0.007 | 5094 |
| Field (intention): Economics, Business, Management | 0.415 | 0.014 | 0.013 | 5750 | 0.312 | 0.002 | 0.015 | 5094 |
| Field (intention): Humanities | 0.230 | -0.004 | 0.014 | 5750 | 0.082 | $0.014^{*}$ | 0.008 | 5094 |
| Field (intention): Sport | 0.080 | -0.001 | 0.007 | 5750 | 0.251 | -0.017 | 0.013 | 5094 |
| Field (intention): Arts | 0.170 | -0.006 | 0.015 | 5750 | 0.071 | 0.004 | 0.009 | 5094 |
| Field (intention): Other | 0.072 | $0.012^{*}$ | 0.007 | 5750 | 0.080 | -0.001 | 0.008 | 5094 |
| Field (intention): Science and technology only | 0.042 | 0.001 | 0.007 | 4840 | 0.313 | -0.015 | 0.017 | 3596 |
| Number of fields* | 1.945 | $-0.059^{*}$ | 0.030 | 5408 | 1.772 | 0.004 | 0.030 | 4792 |

continues on next page...

Table 12 - CONTINUED FROM PREvious page

| Panel: Year 10 |  | Girls |  |  | Boys |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | C | T-C | s.e | Obs. | C | T-C | s.e |

Note: This table presents the average treatment effect on the preferred fields of study. Items with a * correspond to oucomes that have been constructed from several variables of the questionnaire. Each row corresponds to a different model, based on responses reported in the post-treatment survey. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
*** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, * $\mathrm{p}<0.1$.
Source: Authors' own data.

Table 13: Effect of classroom interventions on the preferred fields of study - Year 12

| Panel: Year 12 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Major choice (intentions) |  |  |  |  |  |  |  |  |
| Considers science majors | 0.649 | 0.016 | 0.019 | 2453 | 0.735 | -0.013 | 0.021 | 2487 |
| Number of Choices* | 1.550 | -0.032 | 0.030 | 2446 | 1.545 | 0.012 | 0.033 | 2485 |
| Choice (intention): Other | 0.127 | -0.018 | 0.014 | 2463 | 0.126 | 0.005 | 0.014 | 2502 |
| Date Choice | 1.754 | -0.035 | 0.033 | 2422 | 1.783 | -0.002 | 0.035 | 2456 |
| Hasn't started thinking about choice | 0.016 | 0.004 | 0.006 | 2422 | 0.028 | -0.006 | 0.006 | 2456 |
| Parents strongly support choice | 0.243 | 0.004 | 0.019 | 2452 | 0.223 | -0.017 | 0.016 | 2488 |
| Hesitates about choice | 0.456 | -0.017 | 0.021 | 2454 | 0.401 | -0.012 | 0.020 | 2497 |

Major choice (intentions) - Year 12

| Choice (intention): University | 0.620 | 0.026 | 0.022 | 2438 | 0.484 | 0.014 | 0.025 | 2450 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Choice (intention): CPGE | 0.318 | 0.007 | 0.023 | 2438 | 0.431 | 0.008 | 0.022 | 2450 |
| Choice (intention): BTS | 0.095 | -0.008 | 0.015 | 2438 | 0.095 | -0.011 | 0.012 | 2450 |
| Choice (intention): IUT | 0.168 | -0.024 | 0.017 | 2438 | 0.264 | -0.021 | 0.020 | 2450 |
| Choice (intention): specialized school | 0.221 | -0.027 | 0.019 | 2438 | 0.149 | 0.008 | 0.018 | 2450 |

## Preferred field of study

| Field (intention): Biology | 0.319 | -0.010 | 0.023 | 2449 | 0.181 | -0.001 | 0.021 | 2478 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Field (intention): Science and technology | 0.284 | 0.000 | 0.022 | 2449 | 0.585 | -0.002 | 0.026 | 2478 |  |
| Field (intention): Medical, dental | 0.439 | 0.000 | 0.024 | 2449 | 0.200 | 0.005 | 0.020 | 2478 |  |
| Field (intention): Health and social work | 0.187 | -0.014 | 0.014 | 2449 | 0.052 | 0.014 | 0.010 | 2478 |  |
| Field (intention): Economics, Business, Management | 0.248 | -0.005 | 0.019 | 2449 | 0.208 | 0.017 | 0.018 | 2478 |  |
| Field (intention): Humanities | 0.155 | -0.005 | 0.016 | 2449 | 0.089 | -0.012 | 0.013 | 2478 |  |
| Field (intention): Sport | 0.072 | -0.004 | 0.011 | 2449 | 0.158 | 0.011 | 0.016 | 2478 |  |
| Field (intention): Arts | 0.104 | -0.009 | 0.014 | 2449 | 0.071 | -0.014 | 0.011 | 2478 |  |
| Field (intention): Other | 0.078 | 0.012 | 0.011 | 2449 | 0.097 | 0.004 | 0.013 | 2478 |  |
| Field (intention): Science and technology only | 0.122 | 0.002 | 0.018 | 1991 | 0.446 | -0.019 | 0.030 | 1835 |  |
| Number of fields* | 1.885 | -0.027 | 0.043 | 2453 | 1.645 | 0.016 | 0.042 | 2487 |  |
| Factors for choice |  |  |  |  |  |  |  |  |  |
| Interest for major |  |  |  |  |  |  |  |  |  |
| Ability to specialize | 9.005 | 0.061 | 0.067 | 2445 | 8.786 | 0.045 | 0.079 | 2485 |  |
| Having access to various jobs | 5.223 | -0.112 | 0.135 | 2445 | 5.411 | -0.118 | 0.152 | 2479 |  |
| Other majors are difficult | 7.521 | -0.020 | 0.102 | 2447 | 7.266 | 0.146 | 0.110 | 2480 |  |
| Brings opportunity for stable job | 3.815 | -0.152 | 0.126 | 2445 | 3.527 | 0.024 | 0.134 | 2484 |  |
| Wages concerns | 7.545 | 0.191 | 0.124 | 2446 | 7.356 | -0.038 | 0.116 | 2489 |  |
| Feeling comfortable | 7.626 | $0.265 * *$ | 0.123 | 2450 | 7.831 | 0.100 | 0.101 | 2489 |  |

continues on next page...

TABLE 13 - CONTINUED FROM PREVIOUS PAGE

| Panel: Year 12 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Workload | 5.682 | 0.109 | 0.117 | 2446 | 5.776 | -0.145 | 0.106 | 2474 |
| Having female peers | 1.805 | 0.238* | 0.135 | 2440 | 3.808 | 0.316* | 0.170 | 2483 |
| Having male peers | 1.837 | 0.182 | 0.137 | 2444 | 2.697 | 0.344** | 0.140 | 2481 |

Note: This table presents the average treatment effect on the preferred fields of study. Items with a * correspond to oucomes that have been constructed from several variables of the questionnaire. Each row corresponds to a different model, based on responses reported in the post-treatment survey. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
${ }^{* * *} \mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, $^{*} \mathrm{p}<0.1$.
Source: Authors' own data.
Table 14: Factor analysis on the control group

|  | Lack of self-confidence | Distaste for science | Essentialist stereotypes | Stereotypes with respect to jobs in science - social - | Stereotypes with respect to jobs in science - economic - | Underrepresentation of women in science | Other | Uniqueness |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Likes science | 0.2828 | 0.7354 | 0.0545 | 0.0571 | 0.0444 | -0.0040 | 0.0408 | 0.3693 |
| Some jobs in science are interesting | 0.1013 | 0.7332 | 0.0445 | 0.0826 | -0.0246 | -0.0138 | -0.0241 | 0.442 |
| Would consider jobs in science | 0.2684 | 0.7896 | 0.0057 | 0.0737 | -0.0247 | 0.0092 | 0.0045 | 0.2984 |
| Better wages in science | -0.0207 | 0.1133 | -0.1234 | -0.1569 | -0.4826 | -0.0169 | -0.0217 | 0.7132 |
| Studies in science are long | 0.0498 | 0.0609 | 0.0958 | 0.2466 | 0.4695 | -0.0193 | -0.0049 | 0.703 |
| Jobs in science are dreary | -0.1082 | -0.3556 | -0.1051 | -0.3787 | -0.0754 | 0.0214 | 0.0051 | 0.7012 |
| Hard to maintain work-life balance | 0.1034 | 0.1528 | 0.1084 | 0.5421 | 0.1616 | 0.0320 | 0.0215 | 0.6327 |
| Jobs in science are solitary | 0.0879 | 0.2123 | 0.1509 | 0.5441 | 0.0989 | 0.0550 | 0.0115 | 0.6154 |
| More men in science-related jobs | 0.0689 | 0.0093 | -0.2737 | -0.0721 | -0.0201 | -0.4042 | 0.0196 | 0.7508 |
| Men are more gifted in math | -0.0146 | 0.0502 | 0.5774 | 0.1172 | 0.0802 | -0.0090 | -0.0019 | 0.6437 |
| Brains of M/W are different | -0.0003 | 0.0436 | 0.3421 | 0.0833 | -0.0033 | -0.0956 | 0.0339 | 0.8638 |
| Women like science less than men | -0.0585 | 0.1109 | 0.5619 | 0.1187 | 0.0732 | 0.1064 | 0.0015 | 0.6377 |
| Progress for women working in science is slow | 0.0312 | -0.0227 | -0.0173 | 0.0718 | -0.0206 | 0.4117 | 0.0170 | 0.8228 |
| Lost in front of a math problem | 0.7161 | 0.2374 | 0.0153 | 0.0884 | 0.0424 | -0.0215 | 0.2182 | 0.3729 |
| Worried when thinking about math | 0.6511 | 0.1262 | -0.0051 | 0.1063 | 0.0519 | 0.0118 | 0.2447 | 0.4862 |
| Level in maths compared to girls | 0.8103 | 0.1801 | -0.0684 | 0.0197 | 0.0004 | -0.0443 | -0.1019 | 0.2936 |
| Level in maths compared to boys | 0.7992 | 0.1611 | 0.0286 | -0.0158 | -0.0200 | 0.0449 | -0.1142 | 0.3187 |

Note: This table presents the results of the factor analysis (principal component) derived on the control group on questions related to stereotypes, where factors having an eigenvalue greater than 1 were retained. All variables were recoded to range from the lowest level of stereotypical views to the highest level. Factor weights are given with an orthogonal varimax rotation.
$* * *$
$\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table 15: Persistence of the effect on stereotypes - Year 10

| Panel: Year 10 | Duration between treatment and post-treatment survey lower than |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1-2 months |  | 3-4 months |  | 5-6 months |  |
|  | T-C | N | T-C | N | T-C | N |
| Lack of self-confidence |  |  |  |  |  |  |
| Girls | 0.045 | 1504 | 0.023 | 2720 | -0.090 | 648 |
| Boys | 0.016 | 1370 | 0.023 | 2503 | 0.059 | 542 |
| Distaste for science |  |  |  |  |  |  |
| Girls | -0.138* | 1504 | 0.031 | 2720 | -0.041 | 648 |
| Boys | -0.072 | 1370 | 0.012 | 2503 | 0.006 | 542 |
| Stereotypes wrt preferences |  |  |  |  |  |  |
| Girls | 0.012 | 1504 | 0.057* | 2720 | 0.159** | 648 |
| Boys | 0.041 | 1370 | 0.083** | 2503 | -0.011 | 542 |
| Stereotypes wrt jobs in science - social |  |  |  |  |  |  |
| Girls | $-0.188^{* * *}$ | 1504 | -0.099*** | 2720 | -0.029 | 648 |
| Boys | -0.070 | 1370 | $-0.077^{* * *}$ | 2503 | -0.050 | 542 |
| Stereotypes wrt jobs in science - economic |  |  |  |  |  |  |
| Girls | -0.066 | 1504 | $-0.092^{* * *}$ | 2720 | -0.068 | 648 |
| Boys | -0.038 | 1370 | $-0.044^{* *}$ | 2503 | -0.056 | 542 |
| Underrepresentation of women |  |  |  |  |  |  |
| Girls | 0.250*** | 1504 | $0.220^{* * *}$ | 2720 | $0.286^{* * *}$ | 648 |
| Boys | $0.351^{* * *}$ | 1370 | $0.267^{* * *}$ | 2503 | $0.141^{* * *}$ | 542 |

Note: This table presents the average treatment effect on the persistence of stereotypes. Each row corresponds to a different subsamble based on the duration between treatment and survey, as reported in the post-treatment survey. Column (T-C) contains the coefficient of a treatment class dummy. Column (N) reports the number of observations. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
*** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, $^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table 16: Persistence of the effect on stereotypes - Year 12

| Panel: Year 12 | Duration between treatment and post-treatment survey lower than |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1-2 months |  | 3-4 months |  | 5-6 months |  |
|  | T-C | N | T-C | N | T-C | N |
| Lack of self-confidence |  |  |  |  |  |  |
| Girls | -0.001 | 696 | -0.017 | 1237 | -0.167 | 275 |
| Boys | -0.087 | 682 | -0.052 | 1309 | 0.051 | 277 |
| Distaste for science |  |  |  |  |  |  |
| Girls | 0.003 | 696 | -0.068 | 1237 | -0.105 | 275 |
| Boys | -0.039 | 682 | -0.048 | 1309 | 0.096 | 277 |
| Stereotypes wrt preferences |  |  |  |  |  |  |
| Girls | 0.123* | 696 | 0.026 | 1237 | -0.005 | 275 |
| Boys | 0.033 | 682 | 0.066** | 1309 | 0.094 | 277 |
| Stereotypes wrt jobs in science - social |  |  |  |  |  |  |
| Girls | $-0.191^{* * *}$ | 696 | $-0.129^{* * *}$ | 1237 | -0.372* | 275 |
| Boys | -0.067 | 682 | $-0.107^{* *}$ | 1309 | 0.012 | 277 |
| Stereotypes wrt jobs in science - economic |  |  |  |  |  |  |
| Girls | 0.071 | 696 | -0.076* | 1237 | -0.090 | 275 |
| Boys | 0.074 | 682 | -0.052 | 1309 | -0.168* | 277 |
| Underrepresentation of women |  |  |  |  |  |  |
| Girls | $0.236^{* * *}$ | 696 | $0.183^{* * *}$ | 1237 | 0.138 | 275 |
| Boys | $0.212^{* * *}$ | 682 | 0.210*** | 1309 | 0.072 | 277 |

Note: This table presents the average treatment effect on the persistence of stereotypes. Each row corresponds to a different subsamble based on the duration between treatment and survey, as reported in the post-treatment survey. Column (T-C) contains the coefficient of a treatment class dummy. Column (N) reports the number of observations. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
*** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table 17: Effect of classroom interventions on the choice of major field of study - Year 10

| Track choice in Year 11 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Admission outcome |  |  |  |  |  |  |  |  |
| Science year 10 | 0.345 | 0.003 | 0.016 | 6284 | 0.437 | 0.005 | 0.017 | 5597 |
| Humanities | 0.124 | -0.001 | 0.011 | 6284 | 0.029 | 0.005 | 0.006 | 5597 |
| Social sciences | 0.269 | 0.006 | 0.016 | 6284 | 0.172 | 0.011 | 0.012 | 5597 |

Note: This table presents the average treatment effect on choice of major field of study.
Each row corresponds to a different model, based on information reported in the administrative data. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
${ }^{* * *} \mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
Source: Administrative data.

Table 18: Effect of classroom interventions on the choice of major field of study - Year 12

| College major choice | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Selective track |  |  |  |  |  |  |  |  |
| CPGE STEM year 12 | 0.075 | $0.028^{* *}$ | 0.014 | 2657 | 0.136 | 0.029** | 0.014 | 2758 |
| Other CPGE | 0.038 | -0.001 | 0.007 | 2657 | 0.023 | -0.000 | 0.006 | 2758 |
| Non Selective track |  |  |  |  |  |  |  |  |
| College major: STEM (excl. Medicine) | 0.203 | -0.004 | 0.014 | 2657 | 0.328 | -0.025 | 0.022 | 2758 |
| College major: Medicine | 0.264 | -0.012 | 0.021 | 2657 | 0.104 | 0.006 | 0.013 | 2758 |
| College major : Other | 0.197 | -0.006 | 0.021 | 2657 | 0.153 | -0.009 | 0.014 | 2758 |
| Not enrolled in a post-graduate curriculum | 0.220 | -0.006 | 0.020 | 2657 | 0.238 | 0.007 | 0.021 | 2758 |

Note: This table presents the average treatment effect on choice of major field of study. Each row corresponds to a different model, based on information reported in the administrative data. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
${ }^{* * *} \mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
Source: Administrative data.

Table 19: Effect of classroom interventions on college major choices

| Panel: Year 12 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Admissions in APB |  |  |  |  |  |  |  |  |
| Admitted to: Science/tech. | 0.555 | 0.019 | 0.023 | 2639 | 0.598 | 0.008 | 0.023 | 2726 |
| Admitted to: Science | 0.517 | 0.022 | 0.024 | 2639 | 0.524 | 0.001 | 0.022 | 2726 |
| Admitted to: Technology | 0.036 | -0.001 | 0.007 | 2639 | 0.073 | 0.007 | 0.012 | 2726 |
| Admitted to: Science in vocational training | 0.002 | -0.002 | 0.001 | 2639 | 0.002 | -0.000 | 0.001 | 2726 |
| Admitted to: Science CPGE | 0.079 | 0.034** | 0.014 | 2639 | 0.146 | 0.029* | 0.015 | 2726 |
| Admitted to: Science University | 0.119 | -0.003 | 0.013 | 2639 | 0.151 | -0.021 | 0.015 | 2726 |
| Admitted to: Engineering School | $0.049$ | 0.000 | 0.008 | 2639 | 0.118 | -0.015 | 0.014 | 2726 |
| Admitted to: Science two-year college | 0.036 | -0.001 | 0.007 | 2639 | 0.073 | 0.007 | 0.012 | 2726 |
| Admitted to: Paramedical | 0.000 | 0.000 | 0.000 | 2639 | 0.000 | 0.000 | 0.000 | 2726 |
| Admitted to: Medical school | 0.270 | -0.009 | 0.021 | 2639 | 0.108 | 0.009 | 0.014 | 2726 |
| Admitted to: All but science CPGE | 0.733 | -0.034 | 0.022 | 2639 | 0.647 | -0.046** | 0.018 | 2726 |
| Admitted to: Hum./social sciences CPGE | 0.041 | -0.004 | 0.009 | 2639 | 0.029 | -0.002 | 0.007 | 2726 |

Note: This table presents the average treatment effect on college major choices reported on the APB platform at the end of high school. Each row corresponds to a different model, based on responses reported in the APB data. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
*** $\mathrm{p}<0.01$, ${ }^{* *} \mathrm{p}<0.05$, * $\mathrm{p}<0.1$.
Source: APB \& Sise data.

Table 20: Effect of treatment on the choice of major field of study - Environment -

| Panel: Year 10 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Science |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | 0.341 | 0.013 | 0.019 | 5039 | 0.447 | 0.001 | 0.018 | 4481 |
| Spillover above the 0.5 threshold | 0.472 | -0.041 | 0.032 | 696 | 0.480 | -0.011 | 0.043 | 617 |
| School with other interventions | 0.368 | -0.017 | 0.027 | 2500 | 0.456 | 0.005 | 0.025 | 2435 |
| School with few other interventions | 0.349 | 0.022 | 0.023 | 3235 | 0.447 | -0.003 | 0.024 | 2663 |
| No organizational problem | 0.358 | 0.010 | 0.020 | 4775 | 0.442 | 0.015 | 0.020 | 4216 |
| Discipline problem lead to stop visit | 0.359 | 0.007 | 0.017 | 5247 | 0.454 | 0.003 | 0.017 | 4613 |
| Lack of self-confidence |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | 0.182 | 0.019 | 0.029 | 4381 | -0.249 | 0.025 | 0.029 | 3903 |
| Spillover above the 0.5 threshold | 0.135 | -0.035 | 0.091 | 524 | -0.243 | -0.026 | 0.062 | 526 |
| School with other interventions | 0.196 | -0.039 | 0.040 | 2110 | -0.291 | 0.027 | 0.040 | 2117 |
| School with few other interventions | 0.162 | 0.051 | 0.038 | 2795 | -0.208 | 0.010 | 0.039 | 2312 |
| No organizational problem | 0.167 | 0.015 | 0.033 | 4077 | -0.247 | 0.000 | 0.033 | 3675 |
| Discipline problem lead to stop visit | 0.177 | 0.006 | 0.028 | 4494 | -0.246 | 0.007 | 0.029 | 4013 |
| Distaste for science |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | 0.281 | -0.051 | 0.038 | 4381 | 0.086 | -0.028 | 0.035 | 3903 |
| Spillover above the 0.5 threshold | 0.004 | 0.091 | 0.120 | 524 | -0.094 | 0.099 | 0.072 | 526 |
| School with other interventions | 0.202 | -0.004 | 0.056 | 2110 | 0.032 | -0.017 | 0.048 | 2117 |
| School with few other interventions | 0.286 | -0.055 | 0.050 | 2795 | 0.095 | -0.011 | 0.044 | 2312 |
| No organizational problem | 0.252 | -0.050 | 0.043 | 4077 | 0.077 | -0.038 | 0.037 | 3675 |
| Discipline problem lead to stop visit | 0.245 | -0.039 | 0.039 | 4494 | 0.052 | -0.008 | 0.033 | 4013 |
| Stereotypes wrt preferences |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | -0.060 | 0.059** | 0.028 | 4381 | 0.127 | 0.062** | 0.026 | 3903 |
| Spillover above the 0.5 threshold | -0.125 | 0.009 | 0.065 | 524 | 0.159 | 0.002 | 0.078 | 526 |
| School with other interventions | -0.073 | 0.075* | 0.039 | 2110 | 0.143 | 0.052 | 0.036 | 2117 |
| School with few other interventions | -0.062 | 0.036 | 0.036 | 2795 | 0.119 | 0.058* | 0.035 | 2312 |
| No organizational problem | -0.068 | 0.057* | 0.030 | 4077 | 0.141 | 0.043* | 0.025 | 3675 |
| Discipline problem lead to stop visit | -0.064 | 0.050* | 0.027 | 4494 | 0.140 | 0.032 | 0.027 | 4013 |
| Stereotypes wrt jobs in science - social |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | 0.053 | $-0.115^{* * *}$ | 0.025 | 4381 | 0.058 | -0.075*** | 0.025 | 3903 |
| Spillover above the 0.5 threshold | 0.035 | $-0.153^{* *}$ | 0.066 | 524 | 0.070 | -0.092 | 0.069 | 526 |
| School with other interventions | 0.056 | $-0.131^{* * *}$ | 0.036 | 2110 | 0.039 | $-0.078^{* *}$ | 0.033 | 2117 |
| School with few other interventions | 0.048 | -0.109*** | 0.032 | 2795 | 0.078 | $-0.078^{* *}$ | 0.033 | 2312 |
| No organizational problem | 0.037 | $-0.116^{* * *}$ | 0.025 | 4077 | 0.043 | $-0.077^{* * *}$ | 0.023 | 3675 |
| Discipline problem lead to stop visit | 0.045 | $-0.107^{* * *}$ | 0.025 | 4494 | 0.060 | $-0.085^{* * *}$ | 0.023 | 4013 |

continues on next page...

Table 20 - Continued from previous page

| Panel: Year 10 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Stereotypes wrt jobs in science - economic |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | 0.088 | $-0.087^{* * *}$ | 0.023 | 4381 | 0.076 | -0.043** | 0.019 | 3903 |
| Spillover above the 0.5 threshold | 0.014 | 0.007 | 0.051 | 524 | 0.115 | -0.071 | 0.065 | 526 |
| School with other interventions | 0.051 | -0.034 | 0.029 | 2110 | 0.070 | -0.036 | 0.031 | 2117 |
| School with few other interventions | 0.101 | $-0.109^{* * *}$ | 0.030 | 2795 | 0.091 | -0.055** | 0.022 | 2312 |
| No organizational problem | 0.080 | $-0.085^{* * *}$ | 0.023 | 4077 | 0.071 | $-0.047^{* *}$ | 0.020 | 3675 |
| Discipline problem lead to stop visit | 0.068 | $-0.073^{* * *}$ | 0.023 | 4494 | 0.085 | $-0.055^{* * *}$ | 0.019 | 4013 |
| Underrepresentation of women |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | 0.010 | 0.247*** | 0.021 | 4381 | -0.104 | $0.294^{* * *}$ | 0.024 | 3903 |
| Spillover above the 0.5 threshold | 0.150 | 0.106* | 0.060 | 524 | -0.004 | 0.225*** | 0.068 | 526 |
| School with other interventions | 0.029 | 0.258*** | 0.028 | 2110 | -0.105 | 0.311*** | 0.034 | 2117 |
| School with few other interventions | 0.022 | 0.213*** | 0.029 | 2795 | -0.078 | 0.262*** | 0.030 | 2312 |
| No organizational problem | 0.021 | 0.248*** | 0.023 | 4077 | -0.088 | 0.286*** | 0.026 | 3675 |
| Discipline problem lead to stop visit | 0.032 | $0.222^{* * *}$ | 0.020 | 4494 | -0.085 | 0.282*** | 0.024 | 4013 |

Note: This table presents the average treatment effect on choice of major field of study by level of spillover as measure by the questionnaire on the control group. Each row corresponds to a different subsample based on the intensity of spillover, or potential organizational problems. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level. The level of spillover is computed from the share of students per pair in the control class who were told about an intervention happening in the high school by students from the school or by teachers. The threshold is $50 \%$, which corresponds to the median. We account for the presence of other interventions happening the same year by restricting our sample to high schools where more or less than $15 \%$ (the median) of the students have been potentially exposed to another visit. Finally, we look at the impact of potential organizational problems.
${ }^{* * *} \mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, $^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table 21: Effect of treatment on the choice of major field of study - Environment -

| Panel: Year 12 | Girls |  |  |  | Boys |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |  |
| CPGE Science |  |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | 0.071 | 0.005 | 0.021 | 1361 | 0.151 | 0.005 | 0.019 | 1440 |  |
| Spillover above the 0.5 threshold | 0.089 | $0.055^{* * *}$ | 0.020 | 1102 | 0.134 | $0.057^{* *}$ | 0.025 | 1062 |  |
| School with other interventions | 0.087 | $0.033^{*}$ | 0.017 | 1125 | 0.141 | $0.041^{*}$ | 0.022 | 1250 |  |
| School with few other interventions | 0.073 | 0.022 | 0.023 | 1338 | 0.147 | 0.014 | 0.019 | 1252 |  |
| No organizational problem | 0.084 | 0.026 | 0.016 | 2077 | 0.140 | 0.023 | 0.016 | 2129 |  |
| Discipline problem lead to stop visit | 0.080 | 0.024 | 0.016 | 2295 | 0.145 | $0.026^{*}$ | 0.015 | 2353 |  |
| Lack of self-confidence |  |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 |  |  |  |  |  |  |  |  |  |

continues on next page...

TABLE 21 - CONTINUED FROM PREVIOUS PAGE

| Panel: Year 12 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Spillover above the 0.5 threshold | 0.243 | -0.075 | 0.068 | 963 | -0.119 | -0.101* | 0.055 | 980 |
| School with other interventions | 0.216 | 0.009 | 0.060 | 1019 | -0.165 | -0.067 | 0.050 | 1133 |
| School with few other interventions | 0.238 | -0.073 | 0.056 | 1219 | -0.139 | -0.036 | 0.058 | 1161 |
| No organizational problem | 0.215 | -0.041 | 0.046 | 1881 | -0.167 | -0.021 | 0.040 | 1958 |
| Discipline problem lead to stop visit | 0.234 | -0.042 | 0.043 | 2086 | -0.164 | -0.037 | 0.039 | 2163 |
| Distaste for science |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | -0.292 | -0.016 | 0.046 | 1275 | -0.290 | -0.035 | 0.043 | 1314 |
| Spillover above the 0.5 threshold | -0.410 | -0.049 | 0.065 | 963 | -0.341 | 0.006 | 0.057 | 980 |
| School with other interventions | -0.393 | -0.079 | 0.057 | 1019 | -0.345 | 0.043 | 0.051 | 1133 |
| School with few other interventions | -0.304 | 0.013 | 0.050 | 1219 | -0.280 | $-0.086^{* *}$ | 0.042 | 1161 |
| No organizational problem | -0.345 | -0.038 | 0.043 | 1881 | -0.292 | -0.051 | 0.034 | 1958 |
| Discipline problem lead to stop visit | -0.339 | -0.016 | 0.039 | 2086 | -0.314 | -0.029 | 0.033 | 2163 |
| Stereotypes wrt preferences |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | -0.211 | $0.116^{* * *}$ | 0.041 | 1275 | 0.076 | 0.081 | 0.055 | 1314 |
| Spillover above the 0.5 threshold | -0.135 | -0.011 | 0.036 | 963 | 0.090 | 0.053 | 0.062 | 980 |
| School with other interventions | -0.196 | 0.067 | 0.048 | 1019 | 0.109 | 0.045 | 0.065 | 1133 |
| School with few other interventions | -0.164 | 0.066* | 0.037 | 1219 | 0.057 | 0.083* | 0.049 | 1161 |
| No organizational problem | -0.165 | 0.068** | 0.031 | 1881 | 0.083 | 0.062 | 0.042 | 1958 |
| Discipline problem lead to stop visit | -0.175 | 0.078** | 0.031 | 2086 | 0.089 | 0.069* | 0.041 | 2163 |
| Stereotypes wrt jobs in science - social |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | -0.068 | $-0.156^{* * *}$ | 0.036 | 1275 | -0.092 | -0.082* | 0.046 | 1314 |
| Spillover above the 0.5 threshold | -0.141 | $-0.148^{* * *}$ | 0.046 | 963 | -0.158 | -0.060 | 0.048 | 980 |
| School with other interventions | -0.114 | -0.193*** | 0.043 | 1019 | -0.151 | -0.070 | 0.049 | 1133 |
| School with few other interventions | -0.088 | $-0.123^{* * *}$ | 0.036 | 1219 | -0.091 | -0.075 | 0.045 | 1161 |
| No organizational problem | -0.110 | $-0.148^{* * *}$ | 0.030 | 1881 | -0.127 | -0.064* | 0.036 | 1958 |
| Discipline problem lead to stop visit | -0.100 | $-0.158^{* * *}$ | 0.028 | 2086 | -0.118 | $-0.082^{* *}$ | 0.034 | 2163 |
| Stereotypes wrt jobs in science - economic |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | -0.172 | 0.006 | 0.035 | 1275 | -0.115 | -0.011 | 0.035 | 1314 |
| Spillover above the 0.5 threshold | -0.202 | -0.058 | 0.048 | 963 | -0.164 | -0.046 | 0.042 | 980 |
| School with other interventions | -0.190 | -0.030 | 0.039 | 1019 | -0.155 | -0.049 | 0.043 | 1133 |
| School with few other interventions | -0.181 | -0.009 | 0.042 | 1219 | -0.118 | -0.003 | 0.034 | 1161 |
| No organizational problem | -0.197 | -0.019 | 0.033 | 1881 | -0.135 | -0.041 | 0.029 | 1958 |
| Discipline problem lead to stop visit | -0.192 | -0.008 | 0.030 | 2086 | -0.135 | -0.028 | 0.028 | 2163 |
| Underrepresentation of women |  |  |  |  |  |  |  |  |
| Spillover below threshold 0.5 | 0.069 | $0.186^{* * *}$ | 0.041 | 1275 | 0.021 | 0.199*** | 0.033 | 1314 |
| Spillover above the 0.5 threshold | 0.113 | $0.172^{* * *}$ | 0.047 | 963 | 0.034 | 0.188*** | 0.039 | 980 |
| School with other interventions | 0.126 | $0.167^{* * *}$ | 0.054 | 1019 | 0.068 | 0.162*** | 0.034 | 1133 |

[^17]Table 21 - CONTINUED FROM PREVIOUS PAGE

| Panel: Year 12 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| School with few other interventions | 0.058 | $0.207^{* * *}$ | 0.041 | 1219 | -0.011 | $0.227^{* * *}$ | 0.036 | 1161 |
| No organizational problem | 0.107 | $0.167^{* * *}$ | 0.032 | 1881 | 0.018 | 0.191*** | 0.027 | 1958 |
| Discipline problem lead to stop visit | 0.085 | $0.194^{* * *}$ | 0.035 | 2086 | 0.026 | $0.193^{* * *}$ | 0.026 | 2163 |

Note: This table presents the average treatment effect on choice of major field of study by level of spillover as measure by the questionnaire on the control group. Each row corresponds to a different subsample based on the intensity of spillover, or potential organizational problems. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level. The level of spillover is computed from the share of students per pair in the control class who were told about an intervention happening in the high school by students from the school or by teachers. The threshold is $50 \%$, which corresponds to the median. We account for the presence of other interventions happening the same year by restricting our sample to high schools where more or less than $15 \%$ (the median) of the students have been potentially exposed to another visit. Finally, we look at the impact of potential organizational problems.
*** $\mathrm{p}<0.01$, ${ }^{* *} \mathrm{p}<0.05$, * $\mathrm{p}<0.1$.
Source: Authors' own data.

Table 22: Descriptive statistics - Other interventions in the high school

|  | Other interventions <br> in high school <br> few | Other interventions <br> in high school <br> some | Difference <br> T-C |  |
| :--- | :---: | :---: | :---: | :---: |
| Girl | 0.534 | 0.498 | -0.036 | 0.000 |
| Non-French | 0.051 | 0.058 | 0.007 | 0.060 |
| Receives a scholarship | 0.115 | 0.116 | 0.001 | 0.772 |
| High SES (A) | 0.459 | 0.475 | 0.016 | 0.040 |
| Rather high SES (B) | 0.258 | 0.220 | -0.038 | 0.000 |
| Rather low SES (C) | 0.424 | 0.388 | -0.035 | 0.000 |
| Low SES (D) | 0.332 | 0.330 | -0.002 | 0.774 |
| At least one parent unemployed | 0.034 | 0.037 | 0.003 | 0.376 |

Note: This table presents high school characteristics according to the level of observed spillover. The level of spillover is computed from the share of students per pair in the control class who were told about an intervention happening in the high school by students from the school or by teachers. The threshold is $50 \%$, which corresponds to the median. We account for the presence of other interventions happening the same year by restricting our sample to high schools where more or less than $15 \%$ (the median) of the students have been potentially exposed to another visit.
Source: Authors' own data.

Table 23: Descriptive statistics - Exposure of control students

|  | Share of control students <br> mention intervention <br> $\geq$ median | Share of control students <br> mention intervention <br> $<$ median | Difference <br> T-C | P-value |
| :--- | :---: | :---: | :---: | :---: |
| Girl | 0.514 | 0.518 | 0.003 | 0.730 |
| Non-French | 0.046 | 0.057 | 0.010 | 0.013 |
| Receives a scholarship | 0.107 | 0.118 | 0.011 | 0.065 |
| High SES (A) | 0.544 | 0.444 | 0.099 | 0.000 |
| Rather high SES (B) | 0.233 | 0.423 | 0.010 | 0.221 |
| Rather low SES (C) | 0.350 | 0.341 | 0.073 | 0.000 |
| Low SES (D) | 0.297 | 0.035 | 0.045 | 0.000 |
| At least one parent unemployed | 0.035 | 0.000 | 0.991 |  |

Note: This table presents high school characteristics according to the level of observed spillover. The level of spillover is computed from the share of students per pair in the control class who were told about an intervention happening in the high school by students from the school or by teachers. The threshold is $50 \%$, which corresponds to the median. We account for the presence of other interventions happening the same year by restricting our sample to high schools where more or less than $15 \%$ (the median) of the students have been potentially exposed to another visit.
Source: Authors' own data.

Table 24: Comparison treatment 1 and treatment 2 on choices - Year 10

| Panel: Year 10 | Regular slides |  |  |  |  |  |  |  |  |  | New slides |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |  |  |  |  |  |  |  |
| Science year 10 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Boys | 0.46 | 0.066 | 0.040 | 677 | 0.45 | 0.025 | 0.044 | 606 |  |  |  |  |  |  |  |
| Girls | 0.37 | 0.002 | 0.033 | 760 | 0.33 | $0.093^{* *}$ | 0.036 | 844 |  |  |  |  |  |  |  |
| Humanities | 0.03 | -0.012 | 0.017 | 677 | 0.03 | 0.019 | 0.015 | 606 |  |  |  |  |  |  |  |
| Boys | 0.13 | -0.017 | 0.024 | 760 | 0.10 | 0.046 | 0.036 | 844 |  |  |  |  |  |  |  |
| Girls |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Social sciences | 0.16 | -0.011 | 0.023 | 677 | 0.18 | 0.017 | 0.039 | 606 |  |  |  |  |  |  |  |
| Boys | 0.27 | -0.021 | 0.048 | 760 | 0.24 | 0.015 | 0.027 | 844 |  |  |  |  |  |  |  |
| Girls |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Science or tech. | 0.58 | 0.047 | 0.030 | 677 | 0.55 | 0.041 | 0.048 | 606 |  |  |  |  |  |  |  |
| Boys | 0.40 | 0.004 | 0.038 | 760 | 0.34 | $0.096^{* *}$ | 0.035 | 844 |  |  |  |  |  |  |  |
| Girls |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Note: This table presents the comparison between the effect of treatment 1 (regular slides) and treatment 2 (new slides with information on wages and employment prospect) on choices.
Estimates are obtained from a linear regression with high school fixed effect. Standard errors are clustered at the high school level.
${ }^{* * *} \mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table 25: Comparison treatment 1 and treatment 2 on choices - Year 12

| Panel: Year 12 | Regular slides |  |  |  | New slides |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| CPGE STEM year 12 |  |  |  |  |  |  |  |  |
| Boys | 0.17 | 0.009 | 0.047 | 421 | 0.14 | 0.032 | 0.056 | 279 |
| Girls | 0.10 | -0.010 | 0.035 | 378 | 0.05 | -0.012 | 0.034 | 329 |
| CPGE Maths Physics Engineering |  |  |  |  |  |  |  |  |
| Boys | 0.17 | 0.004 | 0.044 | 421 | 0.12 | 0.039 | 0.048 | 279 |
| Girls | 0.09 | -0.018 | 0.035 | 378 | 0.02 | -0.019 | 0.013 | 329 |
| CPGE Biology |  |  |  |  |  |  |  |  |

continues on next page...

Table 25 - CONTINUED FROM PREVIOUS PAGE

| Panel: Year 12 | Regular slides |  |  |  | New slides |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Boys | 0.00 | 0.005 | 0.012 | 421 | 0.02 | -0.007 | 0.013 | 279 |
| Girls | 0.01 | 0.008 | 0.011 | 378 | 0.03 | 0.007 | 0.030 | 329 |
| Voc. Science |  |  |  |  |  |  |  |  |
| Boys | 0.00 | -0.000 | 0.007 | 421 | 0.03 | -0.031** | 0.014 | 279 |
| Girls | 0.01 | 0.006 | 0.010 | 378 | 0.01 | -0.009 | 0.009 | 329 |

Note: This table presents the comparison between the effect of treatment 1 (regular slides) and treatment 2 (new slides with information on wages and employment prospect) on choices.
Estimates are obtained from a linear regression with high school fixed effect. Standard errors are clustered at the high school level.
*** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, ${ }^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table 26: Net effect of treatment 2

|  | Science track |  |  | CPGE science |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All | Girls | Boys | All | Girls | Boys |
| Treatment | 0.032 | 0.008 | 0.063 | 0.004 | 0.003 | 0.011 |
|  | $(0.032)$ | $(0.030)$ | $(0.039)$ | $(0.036)$ | $(0.034)$ | $(0.046)$ |
| Treatment*(new slides) | 0.028 | $0.077^{*}$ | -0.036 | 0.002 | -0.023 | 0.016 |
|  | $(0.045)$ | $(0.044)$ | $(0.058)$ | $(0.047)$ | $(0.046)$ | $(0.064)$ |
| Constant | $0.396^{* * * *}$ | $0.348^{* * * *}$ | $0.455^{* * *}$ | $0.117^{* * *}$ | $0.077^{* * *}$ | $0.157^{* * *}$ |
|  | $(0.012)$ | $(0.012)$ | $(0.015)$ | $(0.013)$ | $(0.012)$ | $(0.017)$ |
| Observations | 2887 | 1604 | 1283 | 1407 | 707 | 700 |
| Adjusted $R^{2}$ | 0.002 | 0.003 | 0.001 | -0.001 | -0.002 | -0.002 |

Note: This table presents the net effect of treatment 2 (new slides with information on wages and employment prospect) on the probability to be observed in science track one year after for students in year 10 for the first three columns, and on the probability of being observed in a science selective program (CPGE) for year 12students for the last three columns. The coefficient of interest is Treatment*(new slides) that provides the net contribution of the new set of slides provided to ambassadors, with extensive information on wages and employment prospect. Estimates are obtained from a linear regression with high school fixed effect. Standard errors are clustered at the high school level.
${ }^{* * *} \mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table 27: Comparison treatment 1 and treatment 2 on stereotypes - Year 10

| Panel: Year 10 | Regular slides |  |  |  | New slides |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Lack of self-confidence |  |  |  |  |  |  |  |  |
| Boys | -0.22 | -0.007 | 0.052 | 573 | -0.22 | -0.032 | 0.091 | 514 |
| Girls | 0.16 | 0.045 | 0.064 | 659 | 0.15 | 0.111* | 0.053 | 729 |
| Distaste for science |  |  |  |  |  |  |  |  |
| Boys | -0.04 | 0.019 | 0.072 | 573 | 0.05 | -0.084 | 0.092 | 514 |
| Girls | 0.20 | -0.039 | 0.099 | 659 | 0.27 | -0.055 | 0.076 | 729 |
| Stereotypes wrt preferences |  |  |  |  |  |  |  |  |
| Boys | 0.08 | 0.088 | 0.092 | 573 | 0.10 | 0.057 | 0.083 | 514 |
| Girls | -0.11 | 0.065 | 0.049 | 659 | -0.08 | 0.027 | 0.050 | 729 |
| Stereotypes wrt jobs in science - social |  |  |  |  |  |  |  |  |
| Boys | 0.07 | -0.083 | 0.072 | 573 | 0.04 | -0.073 | 0.061 | 514 |
| Girls | 0.06 | -0.143* | 0.074 | 659 | 0.08 | $-0.181^{* * *}$ | 0.046 | 729 |
| Stereotypes wrt jobs in science - economic |  |  |  |  |  |  |  |  |
| Boys | 0.12 | -0.106* | 0.051 | 573 | 0.09 | -0.029 | 0.045 | 514 |
| Girls | 0.10 | -0.098 | 0.058 | 659 | 0.08 | $-0.172^{* * *}$ | 0.051 | 729 |
| Underrepresentation of women |  |  |  |  |  |  |  |  |
| Boys | -0.05 | 0.178** | 0.069 | 573 | -0.11 | $0.317^{* * *}$ | 0.070 | 514 |
| Girls | 0.05 | 0.160** | 0.066 | 659 | 0.03 | 0.236*** | 0.037 | 729 |

Note: This table presents the comparison between the effect of treatment 1 (regular slides) and treatment 2 (new slides with information on wages and employment prospect) on stereotypes. The dependent variables are obtained from a factor analysis on the control group.
Estimates are obtained from a linear regression with high school fixed effect. Standard errors are clustered at the high school level.
*** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table 28: Effect of classroom interventions on the share of female and male students per class choosing science

|  | C | T-C | s.e | Change in \% | Obs. |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Sample: Year 10 |  |  |  |  |  |
| Share of women per class |  |  |  |  |  |
| Admitted to: science track | 0.474 | -0.015 | 0.018 | $-3.2 \%$ | 11847 |
| Share of men per class |  |  |  |  |  |
| Admitted to: science track | 0.526 | 0.015 | 0.018 | $2.9 \%$ | 11847 |
| Sample: Year 12 |  |  |  |  |  |
| Share of women per class |  |  |  |  |  |
| Admitted to: Science CPGE | 0.038 | $0.015 * *$ | 0.006 | $38.0 \%$ | 5631 |
| Admitted to: Science University | 0.063 | -0.005 | 0.007 | $-7.4 \%$ | 5631 |
| Admitted to: Engineering School | 0.023 | 0.000 | 0.004 | $0.7 \%$ | 5631 |
| Admitted to: Science two-year college | 0.019 | -0.002 | 0.004 | $-10.1 \%$ | 5631 |
| Admitted to: Medical school | 0.133 | -0.003 | 0.012 | $-2.3 \%$ | 5631 |
| Admitted to: All but science CPGE | 0.369 | -0.023 | 0.018 | $-6.2 \%$ | 5631 |
| Share of men per class |  |  |  |  |  |
| Admitted to: Science CPGE | 0.071 | $0.020 * *$ | 0.008 | $28.6 \%$ | 5631 |
| Admitted to: Science University | 0.077 | -0.012 | 0.007 | $-15.2 \%$ | 5631 |
| Admitted to: Engineering School | 0.057 | -0.005 | 0.008 | $-9.1 \%$ | 5631 |
| Admitted to: Science two-year college | 0.037 | 0.003 | 0.006 | $9.4 \%$ | 5631 |
| Admitted to: Medical school | 0.055 | 0.004 | 0.007 | $6.7 \%$ | 5631 |
| Admitted to: All but science CPGE | 0.326 | -0.019 | 0.013 | $-5.9 \%$ | 5631 |

Note: This table presents the average treatment effect on the share of students per class admitted in science track and science CPGE. Each row corresponds to a different model, based on information reported in the administrative data. Column (C) shows the average share of female students going to science per class in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level. Colum (Change in \%) indicates the magnitude of the effect in percentage of the control group mean.
${ }^{* * *} \mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
Source: Administrative and APB data.

Table 29: Ambassadors fixed effects on admission outcomes

|  | Boys |  |  |  |  | Girls |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | s.d | Min | Max | Obs. | Mean | s.d | Min | Max | Obs. |
| Sample: Year 10 |  |  |  |  |  |  |  |  |  |  |
| All | $\begin{gathered} 0.000 \\ 0.003 \end{gathered}$ | $\begin{gathered} 0.138 \\ \mathbf{0 . 1 2 6} \end{gathered}$ | $\begin{gathered} -0.319 \\ -\mathbf{0 . 3 1 0} \end{gathered}$ | $\begin{array}{r} 0.414 \\ 0.403 \end{array}$ | $\begin{gathered} 52 \\ \mathbf{5 2} \end{gathered}$ | $\begin{array}{r} -0.001 \\ -0.001 \end{array}$ | $\begin{array}{r} 0.152 \\ \mathbf{0 . 1 4 6} \end{array}$ | $\begin{array}{r} -0.282 \\ -0.278 \end{array}$ | $\begin{gathered} 0.444 \\ 0.436 \end{gathered}$ | $\begin{array}{r} 54 \\ \mathbf{5 4} \end{array}$ |
| Professionals | $\begin{array}{r} 0.017 \\ \mathbf{0 . 0 2 0} \end{array}$ | $\begin{array}{r} 0.138 \\ \mathbf{0 . 1 2 9} \end{array}$ | $\begin{array}{r} -0.225 \\ \mathbf{- 0 . 1 8 1} \end{array}$ | $\begin{array}{r} 0.414 \\ \mathbf{0 . 4 0 3} \end{array}$ | $\begin{array}{r} 31 \\ 31 \end{array}$ | $\begin{gathered} 0.000 \\ 0.003 \end{gathered}$ | $\begin{array}{r} 0.159 \\ \mathbf{0 . 1 5 4} \end{array}$ | $\begin{array}{r} -0.280 \\ -0.275 \end{array}$ | $\begin{gathered} 0.444 \\ \mathbf{0 . 4 3 6} \end{gathered}$ | $\begin{gathered} 33 \\ \mathbf{3 3} \end{gathered}$ |
| Researchers | $\begin{array}{r} -0.025 \\ \mathbf{- 0 . 0 2 1} \end{array}$ | $\begin{array}{r} 0.138 \\ \mathbf{0 . 1 2 1} \end{array}$ | $\begin{gathered} -0.319 \\ -\mathbf{0 . 3 1 0} \end{gathered}$ | $\begin{gathered} 0.237 \\ 0.231 \end{gathered}$ | $\begin{array}{r} 21 \\ 21 \end{array}$ | $\begin{array}{r} -0.002 \\ -\mathbf{0 . 0 0 6} \end{array}$ | $\begin{array}{r} 0.144 \\ \mathbf{0 . 1 3 4} \end{array}$ | $\begin{gathered} -0.282 \\ -0.278 \end{gathered}$ | $\begin{array}{r} 0.351 \\ \mathbf{0 . 3 4 5} \end{array}$ | $\begin{array}{r} 21 \\ 21 \end{array}$ |
| P -value difference |  |  | 0.282 |  |  |  |  | 0.968 |  |  |
| Non STEM | $\begin{array}{r} -0.017 \\ -\mathbf{0 . 0 1 3} \end{array}$ | $\begin{array}{r} 0.135 \\ \mathbf{0 . 1 2 2} \end{array}$ | $\begin{gathered} -0.319 \\ -\mathbf{0 . 3 1 0} \end{gathered}$ | $\begin{gathered} 0.275 \\ \mathbf{0 . 2 6 8} \end{gathered}$ | $\begin{gathered} 39 \\ 39 \end{gathered}$ | $\begin{gathered} -0.014 \\ -\mathbf{0 . 0 1 4} \end{gathered}$ | $\begin{array}{r} 0.140 \\ 0.132 \end{array}$ | $\begin{gathered} -0.282 \\ -\mathbf{0 . 2 7 8} \end{gathered}$ | $\begin{array}{r} 0.444 \\ \mathbf{0 . 4 3 6} \end{array}$ | $\begin{array}{r} 41 \\ 41 \end{array}$ |
| STEM | $\begin{array}{r} 0.052 \\ \mathbf{0 . 0 5 3} \end{array}$ | $\begin{array}{r} 0.141 \\ 0.130 \end{array}$ | $\begin{gathered} -0.122 \\ -\mathbf{0 . 0 8 2} \end{gathered}$ | $\begin{array}{r} 0.414 \\ 0.403 \end{array}$ | $\begin{gathered} 13 \\ 13 \end{gathered}$ | $\begin{gathered} 0.042 \\ \mathbf{0 . 0 4 1} \end{gathered}$ | $\begin{array}{r} 0.186 \\ 0.181 \end{array}$ | $\begin{gathered} -0.249 \\ -\mathbf{0 . 2 3 9} \end{gathered}$ | $\begin{gathered} 0.428 \\ \mathbf{0 . 4 2 1} \end{gathered}$ | $\begin{array}{r} 13 \\ 13 \end{array}$ |
| P -value difference |  |  | 0.101 |  |  |  |  | 0.237 |  |  |
| University | $\begin{array}{r} -0.008 \\ \mathbf{- 0 . 0 0 5} \end{array}$ | $\begin{array}{r} 0.145 \\ \mathbf{0 . 1 3 1} \end{array}$ | $\begin{array}{r} -0.227 \\ -0.203 \end{array}$ | $\begin{array}{r} 0.414 \\ 0.403 \end{array}$ | $\begin{gathered} 29 \\ 29 \end{gathered}$ | $\begin{array}{r} 0.016 \\ \mathbf{0 . 0 1 3} \end{array}$ | $\begin{gathered} 0.142 \\ \mathbf{0 . 1 3 4} \end{gathered}$ | $\begin{array}{r} -0.249 \\ -\mathbf{0 . 2 3 9} \end{array}$ | $\begin{gathered} 0.428 \\ \mathbf{0 . 4 2 1} \end{gathered}$ | $\begin{gathered} 29 \\ 29 \end{gathered}$ |
| CPGE | $\begin{gathered} 0.027 \\ \mathbf{0 . 0 2 9} \end{gathered}$ | $\begin{array}{r} 0.120 \\ \mathbf{0 . 1 1 1} \end{array}$ | $\begin{gathered} -0.319 \\ -\mathbf{0 . 3 1 0} \end{gathered}$ | $\begin{array}{r} 0.263 \\ \mathbf{0 . 2 5 6} \end{array}$ | $\begin{gathered} 20 \\ 20 \end{gathered}$ | $\begin{array}{r} -0.014 \\ -\mathbf{- 0 . 0 1 1} \end{array}$ | $\begin{array}{r} 0.160 \\ 0.155 \end{array}$ | $\begin{array}{r} -0.282 \\ -\mathbf{- 0 . 2 7 8} \end{array}$ | $\begin{array}{r} 0.444 \\ \mathbf{0 . 4 3 6} \end{array}$ | $\begin{array}{r} 21 \\ 21 \end{array}$ |
| P -value difference |  |  | 0.343 |  |  |  |  | 0.551 |  |  |

Sample: Year 12

| All | 0.017 | 0.109 | -0.155 | 0.274 | 52 | 0.013 | 0.081 | -0.085 | 0.210 | 53 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{0 . 0 1 2}$ | $\mathbf{0 . 0 9 8}$ | $\mathbf{- 0 . 1 4 8}$ | $\mathbf{0 . 2 6 1}$ | $\mathbf{5 2}$ | $\mathbf{0 . 0 0 7}$ | $\mathbf{0 . 0 7 3}$ | $\mathbf{- 0 . 0 8 2}$ | $\mathbf{0 . 2 0 4}$ | $\mathbf{5 3}$ |
| Professionals | 0.028 | 0.113 | -0.155 | 0.274 | 31 | 0.026 | 0.083 | -0.085 | 0.210 | 33 |
|  | $\mathbf{0 . 0 2 1}$ | $\mathbf{0 . 1 0 1}$ | $\mathbf{- 0 . 1 4 8}$ | $\mathbf{0 . 2 6 1}$ | $\mathbf{3 1}$ | $\mathbf{0 . 0 1 8}$ | $\mathbf{0 . 0 7 4}$ | $\mathbf{- 0 . 0 8 2}$ | $\mathbf{0 . 2 0 4}$ | $\mathbf{3 3}$ |
| Researchers | 0.002 | 0.103 | -0.155 | 0.266 | 21 | -0.009 | 0.075 | -0.085 | 0.201 | 20 |
|  | $\mathbf{- 0 . 0 0 2}$ | $\mathbf{0 . 0 9 4}$ | $\mathbf{- 0 . 1 4 8}$ | $\mathbf{0 . 2 5 4}$ | $\mathbf{2 1}$ | $\mathbf{- 0 . 0 1 2}$ | $\mathbf{0 . 0 6 8}$ | $\mathbf{- 0 . 0 8 2}$ | $\mathbf{0 . 1 9 6}$ | $\mathbf{2 0}$ |
| P-value difference |  |  | 0.398 |  |  |  |  | 0.132 |  |  |
| Non STEM | 0.015 | 0.103 | -0.155 | 0.274 | 40 | 0.007 | 0.078 | -0.085 | 0.210 | 41 |
|  | $\mathbf{0 . 0 1 3}$ | $\mathbf{0 . 0 9 6}$ | $\mathbf{- 0 . 1 4 8}$ | $\mathbf{0 . 2 6 1}$ | $\mathbf{4 0}$ | $\mathbf{0 . 0 0 5}$ | $\mathbf{0 . 0 7 2}$ | $\mathbf{- 0 . 0 8 2}$ | $\mathbf{0 . 2 0 4}$ | $\mathbf{4 1}$ |
| STEM | 0.024 | 0.131 | -0.155 | 0.266 | 12 | 0.030 | 0.092 | -0.085 | 0.201 | 12 |
|  | $\mathbf{0 . 0 0 6}$ | $\mathbf{0 . 1 0 8}$ | $\mathbf{- 0 . 1 4 8}$ | $\mathbf{0 . 2 5 4}$ | $\mathbf{1 2}$ | $\mathbf{0 . 0 1 4}$ | $\mathbf{0 . 0 7 7}$ | $\mathbf{- 0 . 0 8 2}$ | $\mathbf{0 . 1 9 6}$ | $\mathbf{1 2}$ |
| P-value difference |  |  | 0.828 |  |  |  |  | 0.695 |  |  |
| University | 0.033 | 0.118 | -0.155 | 0.274 | 29 | 0.011 | 0.077 | -0.085 | 0.201 | 28 |
|  | $\mathbf{0 . 0 2 3}$ | $\mathbf{0 . 1 0 4}$ | $\mathbf{- 0 . 1 4 8}$ | $\mathbf{0 . 2 6 1}$ | $\mathbf{2 9}$ | $\mathbf{0 . 0 0 7}$ | $\mathbf{0 . 0 7 0}$ | $\mathbf{- 0 . 0 8 2}$ | $\mathbf{0 . 1 9 6}$ | $\mathbf{2 8}$ |
| CPGE | 0.010 | 0.096 | -0.155 | 0.220 | 20 | 0.006 | 0.081 | -0.085 | 0.128 | 21 |
|  | $\mathbf{0 . 0 0 9}$ | $\mathbf{0 . 0 9 0}$ | $\mathbf{- 0 . 1 4 8}$ | $\mathbf{0 . 2 1 0}$ | $\mathbf{2 0}$ | $\mathbf{- 0 . 0 0 4}$ | $\mathbf{0 . 0 6 9}$ | $\mathbf{- 0 . 0 8 2}$ | $\mathbf{0 . 1 1 2}$ | $\mathbf{2 1}$ |
| P-value difference |  |  | 0.629 |  |  |  |  | 0.618 |  |  |

Note: This table presents descriptive statistics of ambassadors' fixed effects on, respectively, the probability of being observed in science track the year after the intervention for the sample of year 10 -students, and on the probability of being observed in selective science program (CPGE science) the year after the intervention for year 12-students. Ambassadors' fixed effects are obtained from a linear probability model where treatment has been interacted with each ambassador's individual dummy variable, and that includes high school fixed effects. The second line indicates statistics using the shrinkage estimator (in bold). The line ( P -value difference) indicates the P -value of the T -test
(difference in mean) for each group.
*** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, $^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

## A Online Appendix (not for publications)

Table A1: Attendance rate by grade and gender

| Attendance rate | Girls |  |  | Boys |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Control | Treated | Difference | Control | Treated | Difference |
| Year 10 | 0.953 | 0.959 | 0.005 | 0.951 | 0.959 | $0.009^{* *}$ |
| Year 12 | 0.996 | 0.996 | -0.000 | 0.999 | 0.995 | -0.000 |
| Attendance rate | Control | Treated | Difference |  |  |  |
| All | 0.966 | 0.970 | $0.005^{*}$ |  |  |  |

Note: This table reports attendance rate on the day the survey was administered to students from the treated and control groups.
*** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, $^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table A2: Response rate by question

| Questions | Non response | Non response | Difference | Non response |
| :--- | :---: | :---: | :---: | :---: |
| rate - Control | rate - Treated | T-C | rate - Total |  |
| Mother works in science | 0.006 | 0.006 | -0.000 | 0.006 |
| Father works in science | 0.010 | 0.011 | 0.001 | 0.010 |
| Older brothers | 0.071 | 0.070 | -0.001 | 0.071 |
| Older sisters | 0.082 | 0.076 | -0.006 | 0.079 |
| Sex | 0.007 | 0.008 | 0.001 | 0.007 |
| Plays video games at least $1^{*}$ week | 0.011 | 0.011 | -0.000 | 0.011 |
| Plays sports at least $1^{*}$ week | 0.014 | 0.015 | 0.001 | 0.014 |
| Plays board games at least $1^{*}$ week | 0.012 | 0.013 | 0.001 | 0.012 |
| Competitive sports at least $1^{*}$ week | 0.009 | 0.012 | $0.003^{*}$ | 0.011 |
| Watches science TV programs at least $1^{*}$ week | 0.009 | 0.009 | -0.001 | 0.009 |
| Reads comics at least $1^{*}$ week | 0.007 | 0.010 | 0.002 | 0.008 |
| Uses Facebook at least $1^{*}$ week | 0.000 | 0.000 | 0.000 | 0.000 |
| Hangs out with friends at least $1^{*}$ week | 0.010 | 0.011 | 0.001 | 0.011 |
| Spends time with family at least $1^{*}$ week | 0.007 | 0.012 | $0.005^{* * *}$ | 0.009 |
| Likes biology-geoscience | 0.010 | 0.010 | -0.000 | 0.010 |
| Likes English | 0.006 | 0.005 | -0.001 | 0.005 |
| Likes math | 0.006 | 0.006 | -0.001 | 0.006 |
| Likes physics-chemistry | 0.006 | 0.007 | 0.002 | 0.006 |
| Likes sport | 0.006 | -0.000 | 0.006 |  |

continues on next page...

Table A2 - Continued from previous page

| Questions | Non response <br> rate - Control | Non response <br> rate - Treated | Difference T-C | Non response rate - Total |
| :---: | :---: | :---: | :---: | :---: |
| Likes history-geography | 0.005 | 0.005 | 0.000 | 0.005 |
| Likes French | 0.006 | 0.008 | 0.002 | 0.007 |
| Likes philosophie | 0.003 | 0.006 | 0.003 | 0.004 |
| Level in biology-geoscience: Good | 0.012 | 0.011 | -0.001 | 0.012 |
| Level in English: Good | 0.007 | 0.008 | 0.001 | 0.008 |
| Level in math: Good | 0.010 | 0.009 | -0.000 | 0.009 |
| Level in physics-chemistry: Good | 0.009 | 0.009 | 0.000 | 0.009 |
| Level in sport: Good | 0.009 | 0.011 | 0.003 | 0.010 |
| Level in history-geography: Good | 0.007 | 0.008 | 0.001 | 0.007 |
| Level in French: Good | 0.009 | 0.011 | 0.001 | 0.010 |
| Level in philosophie: Good | 0.005 | 0.008 | 0.002 | 0.007 |
| Level in maths compared to girls: Better | 0.013 | 0.018 | 0.005** | 0.015 |
| Level in maths compared to boys: Better | 0.023 | 0.032 | 0.009* | 0.028 |
| Level in French compared to girls: Better | 0.013 | 0.018 | 0.005* | 0.016 |
| Level in French compared to boys: Better | 0.027 | 0.033 | 0.006* | 0.030 |
| Level in biology-geoscience compared to girls: Better | 0.029 | 0.023 | -0.006 | 0.026 |
| Level in biology-geoscience compared to boys: Better | 0.036 | 0.038 | 0.002 | 0.037 |
| Lost in front of a math problem: Agree | 0.007 | 0.008 | 0.001 | 0.007 |
| Worried when thinking about math: Agree | 0.004 | 0.006 | 0.002* | 0.005 |
| You can succeed if try hard enough: Agree | 0.006 | 0.008 | 0.002 | 0.007 |
| Considers science majors | 0.030 | 0.032 | 0.002 | 0.031 |
| Number of Choices* | 0.029 | 0.033 | 0.003 | 0.031 |
| Choice (intention): Other | 0.315 | 0.309 | -0.006 | 0.312 |
| Date Choice | 0.023 | 0.026 | 0.002 | 0.025 |
| Hasn't started thinking about choice | 0.023 | 0.026 | 0.002 | 0.025 |
| Parents strongly support choice | 0.006 | 0.009 | 0.003 | 0.008 |
| Hesitates about choice | 0.004 | 0.005 | 0.001 | 0.004 |
| Choice (intention): Première S | 0.012 | 0.015 | 0.003 | 0.014 |
| Choice (intention): Première L | 0.012 | 0.015 | 0.003 | 0.014 |
| Choice (intention): Première ES | 0.012 | 0.015 | 0.003 | 0.014 |
| Choice (intention): Première Tech | 0.012 | 0.015 | 0.003 | 0.014 |
| Choice (intention): Première Pro | 0.012 | 0.015 | 0.003 | 0.014 |
| Choice (intention): Première Tech STI2D | 0.003 | 0.002 | -0.002 | 0.002 |
| Choice (intention): Première Tech ST2A | 0.003 | 0.002 | -0.002 | 0.002 |
| Choice (intention): Première Tech STMG | 0.003 | 0.002 | -0.002 | 0.002 |
| Choice (intention): Première Tech ST2S | 0.003 | 0.002 | -0.002 | 0.002 |
| Choice (intention): Première Tech STL | 0.003 | 0.002 | -0.002 | 0.002 |
| Choice (intention): Première Tech TMD | 0.003 | 0.002 | -0.002 | 0.002 |
| Choice (intention): Première Tech hôtellerie | 0.003 | 0.002 | -0.002 | 0.002 |
| Choice (intention): Première Tech STAV | 0.003 | 0.002 | -0.002 | 0.002 |

continues on next page...

Table A2 - Continued from previous page

| Questions | Non response rate - Control | Non response rate - Treated | Difference T-C | Non response rate - Total |
| :---: | :---: | :---: | :---: | :---: |
| Choice (intention): University | 0.017 | 0.014 | -0.004 | 0.016 |
| Choice (intention): CPGE | 0.017 | 0.014 | -0.004 | 0.016 |
| Choice (intention) : BTS | 0.017 | 0.014 | -0.004 | 0.016 |
| Choice (intention): IUT | 0.017 | 0.014 | -0.004 | 0.016 |
| Choice (intention): specialized school | 0.017 | 0.014 | -0.004 | 0.016 |
| Field (intention): biology | 0.008 | 0.010 | 0.002 | 0.009 |
| Field (intention): STEM | 0.008 | 0.010 | 0.002 | 0.009 |
| Field (intention): Medical, dental | 0.008 | 0.010 | 0.002 | 0.009 |
| Field (intention): Health and social work | 0.008 | 0.010 | 0.002 | 0.009 |
| Field (intention): Economics, Business, Management | 0.008 | 0.010 | 0.002 | 0.009 |
| Field (intention): Humanities | 0.008 | 0.010 | 0.002 | 0.009 |
| Field (intention): Sport | 0.008 | 0.010 | 0.002 | 0.009 |
| Field (intention): Arts | 0.008 | 0.010 | 0.002 | 0.009 |
| Field (intention): Other | 0.008 | 0.010 | 0.002 | 0.009 |
| Field (intention): STEM only | 0.008 | 0.010 | 0.002 | 0.009 |
| Number of fields* | 0.048 | 0.049 | 0.001 | 0.048 |
| Could like being a pharmacist | 0.014 | 0.014 | -0.000 | 0.014 |
| Could like being a computer scientist | 0.013 | 0.013 | -0.000 | 0.013 |
| Could like being a engineer | 0.012 | 0.011 | -0.001 | 0.012 |
| Could like being a lawyer | 0.015 | 0.013 | -0.002 | 0.014 |
| Could like being a doctor | 0.012 | 0.012 | -0.000 | 0.012 |
| Could like being a therapist | 0.014 | 0.013 | -0.000 | 0.013 |
| Could like being a renewable energy technician | 0.016 | 0.014 | -0.001 | 0.015 |
| Could like being a chemist | 0.015 | 0.013 | -0.002 | 0.014 |
| Could like being a researcher in biology | 0.013 | 0.013 | -0.001 | 0.013 |
| Could like being an industrial designer | 0.020 | 0.017 | -0.003 | 0.018 |
| Could like being in a job in STEM* | 0.005 | 0.005 | -0.001 | 0.005 |
| Could like being in a job in non-STEM science* | 0.006 | 0.006 | -0.000 | 0.006 |
| Could like being a in a non scientific job* | 0.008 | 0.008 | -0.000 | 0.008 |
| Interest for major | 0.009 | 0.012 | 0.003* | 0.011 |
| Ability to specialize | 0.013 | 0.014 | 0.001 | 0.014 |
| Having access to various jobs | 0.010 | 0.011 | 0.002 | 0.011 |
| Other majors are difficult | 0.010 | 0.012 | 0.002 | 0.011 |
| Brings opportunity for stable job | 0.008 | 0.010 | 0.003 | 0.009 |
| Wages concerns | 0.008 | 0.011 | 0.003** | 0.010 |
| Feeling comfortable | 0.007 | 0.010 | 0.003* | 0.008 |
| Workload | 0.013 | 0.015 | 0.002 | 0.014 |
| Having female peers | 0.010 | 0.013 | 0.004** | 0.012 |
| Having male peers | 0.009 | 0.013 | 0.004** | 0.011 |
| Likes science: Agree | 0.007 | 0.010 | 0.002 | 0.009 |

continues on next page...

Table A2 - CONTINUED FROM PREVIOUS PAGE

| Questions | Non response <br> rate - Control | Non response <br> rate - Treated | $\begin{gathered} \text { Difference } \\ \text { T-C } \end{gathered}$ | Non response rate - Total |
| :---: | :---: | :---: | :---: | :---: |
| Some jobs in science are interesting: Agree | 0.011 | 0.012 | 0.001 | 0.011 |
| Would consider jobs in science: Agree | 0.018 | 0.024 | $0.006^{* *}$ | 0.021 |
| Better wages in science: Agree | 0.017 | 0.025 | 0.008*** | 0.021 |
| Studies in science are long: Agree | 0.010 | 0.014 | 0.004** | 0.012 |
| Jobs in science are dreary: Agree | 0.014 | 0.018 | 0.004* | 0.016 |
| Hard to maintain work-life balance: Agree | 0.011 | 0.015 | 0.004* | 0.013 |
| Jobs in science are solitary: Agree | 0.011 | 0.017 | 0.006** | 0.014 |
| More men in science-related jobs: True | 0.009 | 0.013 | 0.005* | 0.011 |
| Men are more gifted in math: True | 0.010 | 0.017 | 0.007*** | 0.013 |
| Brains of M/W are different: True | 0.013 | 0.020 | 0.007*** | 0.016 |
| Women like science less than men: True | 0.010 | 0.017 | $0.007^{* *}$ | 0.014 |
| Women are discriminated in science: True | 0.017 | 0.020 | 0.003 | 0.018 |
| Men scientists - interesting | 0.023 | 0.030 | 0.006 | 0.027 |
| Men scientists - elegant | 0.065 | 0.068 | 0.003 | 0.066 |
| Men scientists - respected | 0.032 | 0.042 | 0.010* | 0.037 |
| Men scientists - exemplary | 0.037 | 0.041 | 0.004 | 0.039 |
| Men scientists - creative | 0.034 | 0.044 | 0.010** | 0.039 |
| Men scientists - social | 0.040 | 0.044 | 0.004 | 0.042 |
| Men scientists - extravert | 0.068 | 0.067 | -0.001 | 0.068 |
| Women scientists - interesting | 0.025 | 0.027 | 0.002 | 0.026 |
| Women scientists - elegant | 0.057 | 0.077 | 0.020*** | 0.067 |
| Women scientists - respected | 0.033 | 0.042 | 0.009* | 0.038 |
| Women scientists - exemplary | 0.041 | 0.050 | 0.009* | 0.046 |
| Women scientists - creative | 0.040 | 0.045 | 0.005 | 0.043 |
| Women scientists - social | 0.043 | 0.051 | 0.008 | 0.048 |
| Women scientists - extravert | 0.068 | 0.076 | 0.008 | 0.072 |

Note: This table reports response rate on survey's questions for students of the treated and control groups.
${ }^{* * *} \mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, $^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table A3: Reported versus actual level of ability - math - Year 10

| Panel: Year 10 | Over- or underestimation all |  | Over- or underestimation wrt opposite gender |  | Over- or underestimation <br> wrt same <br> gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | W/o inter. | With inter. | W/o inter. | With inter. | W/o inter. | With inter. |
| Mean Boys | 2.042 | 2.089 | 3.113 | 3.114 | 3.254 | 3.254 |
| Mean Girls | 1.739 | 1.699 | 2.862 | 2.862 | 2.861 | 2.860 |
| Diff. W-M | -0.303*** | $-0.390^{* * *}$ | $-0.251^{* * *}$ | $-0.252^{* * *}$ | $-0.393^{* * *}$ | $-0.394^{* * *}$ |

Table A3 - Continued from previous page

| Panel: Year 10 | Over or under estimation all |  | Over or under estimation wrt opposite gender |  | Over or under estimation <br> wrt same <br> gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | W/o inter. | With inter. | W/o inter. | With inter. | W/o inter. | With inter. |
| Rank | $0.027^{* * *}$ | $0.026^{* * *}$ | 0.018*** | $0.018^{* * *}$ | 0.019*** | 0.019*** |
| (Rank)*Girl |  | 0.002* |  | 0.000 |  | 0.001 |

Note: This table presents descriptive statistics on the prevalence of overestimation/underestimation of students' own ability. Even columns present estimations of model ??, and uneven columns of model ??. The coefficient (Mean Boys) corresponds to the constant of the regression The coefficient (Mean Girls) corresponds to sum of the constant of models and the girl dummy from ?? and ??. The coefficient (Diff. W-M) corresponds to the coefficient of the girl dummy. In column (1) and (2), the variable of interest is the answer to the question 'On average my level in math is...' (all sex specification). The variable Rank is student's actual percentile rank in math at DNB national exam in the experimental sample. In column (3) and (4), the variable of interest is the answer to the question 'On average my level in math is... compare to the average of boys' for female respondents and 'to the average of $g i r l s$ ' for male respondents (opposite sex specification). The variable Rank is student's relative distance to the median rank of the subsample of opposite gender. In column (5) and (6), the variable of interest is the answer to the question 'On average my level in math is... compare to the average of boys' for male respondents and 'to the average of girls' for female respondents (same sex specification). The variable Rank is student's relative distance to the median rank of the subsample of same gender. Estimates are obtained from a linear regression with high school fixed effect. Standard errors are clustered at the high school level.
*** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, $^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table A4: Reported versus actual level of ability - math - Year 12

| Panel: Year 12 | Over- or underestimation <br> all |  | Over- or underestimation <br> wrt opposite <br> gender | Over- or underestimation <br> wrt same <br> gender |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | W/o inter. | With inter. | W/o inter. | With inter. | W/o inter. | With inter. |
| Mean Boys | 2.088 | 2.042 | 3.115 | 3.111 | 3.159 | 3.158 |
| Mean Girls | 1.795 | 1.836 | 2.769 | 2.768 | 2.854 | 2.854 |
| Diff. W-M | $-0.293^{* * *}$ | $-0.207^{*}$ | $-0.346^{* * *}$ | $-0.343^{* * *}$ | $-0.305^{* * *}$ | $-0.304^{* * *}$ |
| Rank | $0.019^{* * *}$ | $0.020^{* * *}$ | $0.014^{* * *}$ | $0.015^{* * *}$ | $0.015^{* * *}$ | $0.016^{* * *}$ |
| (Rank)*Girl |  | -0.001 |  | -0.002 |  | -0.001 |

Note: This table presents descriptive statistics on the prevalence of overestimation/underestimation of students' own ability. Even columns present estimations of model ??, and uneven columns of model ??. The coefficient (Mean Boys) corresponds to the constant of the regression The coefficient (Mean Girls) corresponds to sum of the constant of models and the girl dummy from ?? and ??. The coefficient (Diff. W-M) corresponds to the coefficient of the girl dummy. In column (1) and (2), the variable of interest is the answer to the question 'On average my level in math is...' (all sex specification). The variable Rank is student's actual percentile rank in math at DNB national exam in the experimental sample. In column (3) and (4), the variable of interest is the answer to the question 'On average my level in math is... compare to the average of boys' for female respondents and 'to the average of girls' for male respondents (opposite sex specification). The variable Rank is student's relative distance to the median rank of the subsample of opposite gender. In column (5) and (6), the variable of interest is the answer to the question 'On average my level in math is... compare to the average of boys' for male respondents and 'to the average of girls' for female respondents (same sex specification). The variable Rank is student's relative distance to the median rank of the subsample of same gender. Estimates are obtained from a linear regression with high school fixed effect. Standard errors are clustered at the high school level.
*** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, $^{*} \mathrm{p}<0.1$.
Source: Authors' own data.

Table A5: Effect of treatment on tastes and self-confidence - Year 10

| Panel: Year 10 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Taste for each field of study |  |  |  |  |  |  |  |  |
| Likes biology-geoscience | 0.598 | -0.017 | 0.019 | 5742 | 0.678 | -0.023 | 0.018 | 5123 |
| Likes English | 0.738 | -0.018 | 0.017 | 5754 | 0.703 | -0.004 | 0.014 | 5125 |
| Likes math | 0.560 | 0.013 | 0.018 | 5751 | 0.714 | -0.025 | 0.017 | 5123 |
| Likes physics-chemistry | 0.517 | -0.010 | 0.021 | 5741 | 0.693 | -0.019 | 0.019 | 5128 |
| Likes sport | 0.686 | -0.009 | 0.015 | 5744 | 0.881 | -0.009 | 0.009 | 5128 |
| Likes history-geography | 0.648 | 0.013 | 0.020 | 5745 | 0.700 | 0.011 | 0.016 | 5131 |
| Taste for each field of study - year 10 specific |  |  |  |  |  |  |  |  |
| Likes French | 0.594 | 0.006 | 0.017 | 5741 | 0.418 | 0.008 | 0.018 | 5127 |
| Self-assessment of performance |  |  |  |  |  |  |  |  |
| Level in biology-geoscience: Good | 0.409 | -0.006 | 0.020 | 5727 | 0.474 | 0.014 | 0.021 | 5123 |
| Level in English: Good | 0.547 | 0.012 | 0.020 | 5727 | 0.493 | 0.028 | 0.017 | 5119 |
| Level in math: Good | 0.369 | 0.003 | 0.017 | 5719 | 0.483 | 0.003 | 0.017 | 5108 |
| Level in physics-chemistry: Good | 0.321 | -0.000 | 0.017 | 5712 | 0.462 | 0.009 | 0.020 | 5115 |
| Level in sport: Good | 0.554 | -0.005 | 0.014 | 5707 | 0.803 | -0.007 | 0.012 | 5119 |
| Level in history-geography: Good | 0.425 | 0.006 | 0.018 | 5733 | 0.433 | 0.025 | 0.018 | 5117 |
| Self-assessment of performance - year 10 specific |  |  |  |  |  |  |  |  |
| Level in French: Good | 0.431 | 0.008 | 0.018 | 5716 | 0.283 | 0.009 | 0.016 | 5120 |
| Relative performance with respect to each gender |  |  |  |  |  |  |  |  |
| Level in maths compared to girls: Better | 0.285 | -0.010 | 0.012 | 5670 | 0.420 | 0.010 | 0.016 | 5077 |
| Level in maths compared to boys: Better | 0.271 | 0.006 | 0.016 | 5558 | 0.402 | 0.007 | 0.012 | 5055 |
| Relative performance with respect to each gender - year 10 specific |  |  |  |  |  |  |  |  |
| Level in French compared to girls: Better | 0.253 | -0.022 | 0.010 | 5685 | 0.185 | 0.005 | 0.013 | 5085 |
| Level in French compared to boys: Better | 0.469 | -0.021 | 0.019 | 5557 | 0.306 | 0.005 | 0.014 | 5060 |
| Self-confidence in science |  |  |  |  |  |  |  |  |
| Lost in front of a math problem: Agree | 0.542 | 0.013 | 0.017 | 5735 | 0.329 | 0.002 | 0.014 | 5127 |
| Worried when thinking about math: Agree | 0.611 | -0.027 | 0.016 | 5752 | 0.409 | -0.018 | 0.015 | 5141 |
| You can succeed if try hard enough: Agree | 0.845 | 0.020 | 0.010 | 5735 | 0.887 | -0.004 | 0.010 | 5120 |

[^18]Table A6: Effect of treatment on tastes and self-confidence - Year 12

| Panel: Year 12 | Girls |  |  |  | Boys |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C | T-C | s.e | Obs. | C | T-C | s.e | Obs. |
| Taste for each field of study |  |  |  |  |  |  |  |  |
| Likes biology-geoscience | 0.844 | -0.016 | 0.015 | 2439 | 0.723 | -0.020 | 0.031 | 2449 |
| Likes English | 0.729 | 0.019 | 0.020 | 2450 | 0.724 | -0.008 | 0.020 | 2494 |
| Likes math | 0.712 | 0.038 | 0.024 | 2449 | 0.784 | 0.020 | 0.020 | 2494 |
| Likes physics-chemistry | 0.658 | -0.011 | 0.025 | 2449 | 0.734 | -0.009 | 0.019 | 2490 |
| Likes sport | 0.740 | -0.008 | 0.019 | 2452 | 0.871 | 0.021 | 0.015 | 2488 |
| Likes history-geography | 0.632 | -0.005 | 0.023 | 2453 | 0.621 | 0.033 | 0.026 | 2495 |
| Taste for each field of study - year 12 specific |  |  |  |  |  |  |  |  |
| Likes philosophy | 0.501 | -0.053 | 0.028 | 2450 | 0.455 | 0.001 | 0.028 | 2493 |
| Self-assessment of performance |  |  |  |  |  |  |  |  |
| Level in biology-geoscience: Good | 0.573 | -0.010 | 0.023 | 2435 | 0.506 | 0.004 | 0.028 | 2437 |
| Level in English: Good | 0.563 | 0.031 | 0.020 | 2452 | 0.566 | -0.026 | 0.022 | 2490 |
| Level in math: Good | 0.315 | 0.021 | 0.024 | 2443 | 0.452 | 0.010 | 0.024 | 2490 |
| Level in physics-chemistry: Good | 0.299 | 0.001 | 0.024 | 2447 | 0.422 | -0.017 | 0.025 | 2488 |
| Level in sport: Good | 0.641 | -0.028 | 0.020 | 2437 | 0.793 | 0.006 | 0.016 | 2486 |
| Level in history-geography: Good | 0.446 | -0.007 | 0.024 | 2446 | 0.414 | -0.002 | 0.023 | 2495 |
| Self-assessment of performance - year 12 specific |  |  |  |  |  |  |  |  |
| Level in philosophy: Good | 0.258 | -0.001 | 0.023 | 2449 | 0.218 | 0.007 | 0.020 | 2483 |
| Relative performance with respect to each gender |  |  |  |  |  |  |  |  |
| Level in maths compared to girls: Better | 0.268 | 0.011 | 0.019 | 2444 | 0.394 | 0.012 | 0.022 | 2473 |
| Level in maths compared to boys: Better | 0.257 | -0.001 | 0.023 | 2375 | 0.371 | 0.009 | 0.017 | 2477 |
| Relative performance with respect to each gender - year 12 specific |  |  |  |  |  |  |  |  |
| Level in biology-geoscience compared to girls: Better | 0.293 | 0.005 | 0.018 | 2427 | 0.300 | 0.013 | 0.021 | 2409 |
| Level in biology-geoscience compared to boys: Better | 0.434 | 0.006 | 0.027 | 2366 | 0.384 | -0.013 | 0.020 | 2414 |
| Self-confidence in science |  |  |  |  |  |  |  |  |
| Lost in front of a math problem: Agree | 0.482 | -0.029 | 0.027 | 2452 | 0.322 | -0.027 | 0.021 | 2481 |
| Worried when thinking about math: Agree | 0.557 | -0.034 | 0.024 | 2451 | 0.375 | -0.041 | 0.021 | 2491 |
| You can succeed if try hard enough: Agree | 0.940 | -0.003 | 0.010 | 2450 | 0.952 | 0.005 | 0.009 | 2493 |

[^19]Table A7: Descriptive statistics from the control group

|  | Mean | S.D | $\operatorname{Min}$ | $\operatorname{Max}$ | $N$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

Student's characteristics
Mother works in science

| Year 10 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All |  | 0.143 | 0.350 | 0 | 1 | 5304 |
| Girls |  | 0.149 | 0.357 | 0 | 1 | 2837 |
| Boys |  | 0.135 | 0.341 | 0 | 1 | 2467 |
| Difference girls-boys |  | 0.010 |  |  |  |  |
|  | Year 12 |  |  |  |  |  |
| All |  | 0.187 | 0.390 | 0 | 1 | 2451 |
| Girls |  | 0.196 | 0.397 | 0 | 1 | 1237 |
| Boys |  | 0.177 | 0.382 | 0 | 1 | 1214 |
| Difference girls-boys |  | 0.022* |  |  |  |  |
| Father works in science |  |  |  |  |  |  |
|  | Year 10 |  |  |  |  |  |
| All |  | 0.184 | 0.387 | 0 | 1 | 5284 |
| Girls |  | 0.176 | 0.381 | 0 | 1 | 2825 |
| Boys |  | 0.193 | 0.395 | 0 | 1 | 2459 |
| Difference girls-boys |  | -0.021* |  |  |  |  |
|  | Year 12 |  |  |  |  |  |
| All |  | 0.277 | 0.448 | 0 | 1 | 2444 |
| Girls |  | 0.275 | 0.446 | 0 | 1 | 1231 |
| Boys |  | 0.279 | 0.449 | 0 | 1 | 1213 |
| Difference girls-boys |  | 0.008 |  |  |  |  |

Older brothers

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.409 | 0.492 | 0 | 1 | 4893 |
| Girls |  | 0.414 | 0.493 | 0 | 1 | 2623 |
| Boys | 0.404 | 0.491 | 0 | 1 | 2270 |  |
| Difference girls-boys | Year 12 | 0.016 |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.369 | 0.483 | 0 | 1 | 2353 |  |
| Boys | 0.379 | 0.485 | 0 | 1 | 1193 |  |
| Difference girls-boys |  | 0.359 | 0.480 | 0 | 1 | 1160 |
| Older sisters |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| All |  | 0.380 | 0.488 | 0 | 1 | 4842 |
| Girls |  | 0.401 | 0.490 | 0 | 1 | 2607 |

continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Boys | 0.375 | 0.484 | 0 | 1 | 2235 |
| Difference girls-boys | 0.033** |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.321 | 0.467 | 0 | 1 | 2321 |
| Girls | 0.333 | 0.472 | 0 | 1 | 1185 |
| Boys | 0.308 | 0.462 | 0 | 1 | 1136 |
| Difference girls-boys | 0.017 |  |  |  |  |
| Sex |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.536 | 0.499 | 0 | 1 | 5833 |
| Girls | 0.991 | 0.096 | 0 | 1 | 3116 |
| Boys | 0.015 | 0.123 | 0 | 1 | 2717 |
| Difference girls-boys | $0.975^{* * *}$ |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.498 | 0.500 | 0 | 1 | 2660 |
| Girls | 0.981 | 0.136 | 0 | 1 | 1325 |
| Boys | 0.019 | 0.138 | 0 | 1 | 1335 |
| Difference girls-boys | $0.959^{* * *}$ |  |  |  |  |

Extracurricular activities
Plays video games at least once a week

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.583 | 0.493 | 0 | 1 | 5268 |
| Girls |  | 0.342 | 0.474 | 0 | 1 | 2819 |
| Boys | 0.860 | 0.347 | 0 | 1 | 2449 |  |
| Difference girls-boys | Year 12 | $-0.516^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.498 | 0.500 | 0 | 1 | 2450 |  |
| Boys | 0.249 | 0.432 | 0 | 1 | 1234 |  |
| Difference girls-boys | 0.751 | 0.433 | 0 | 1 | 1216 |  |

Plays sports at least once a week

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.723 | 0.448 | 0 | 1 | 5250 |
| Girls |  | 0.650 | 0.477 | 0 | 1 | 2811 |
| Boys | 0.807 | 0.395 | 0 | 1 | 2439 |  |
| Difference girls-boys | Year 12 | $-0.165^{* * *}$ |  |  |  |  |
|  |  | 0.644 | 0.479 | 0 | 1 | 2441 |
| All |  | 0.593 | 0.492 | 0 | 1 | 1230 |
| Girls | 0.697 | 0.460 | 0 | 1 | 1211 |  |
| Boys |  |  |  |  |  |  |

continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE

|  | TABLE A7 - CONTINUED FROM PREVIOUS PAGE |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Year 12 |  |  |  |  |  |
| All | 0.486 | 0.500 | 0 | 1 | 2452 |
| Girls | 0.438 | 0.496 | 0 | 1 | 1234 |
| Boys | 0.534 | 0.499 | 0 | 1 | 1218 |
| Difference girls-boys | -0.095*** |  |  |  |  |
| Uses Facebook at least once a week |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.573 | 0.495 | 0 | 1 | 5338 |
| Girls | 0.596 | 0.491 | 0 | 1 | 2853 |
| Boys | 0.546 | 0.498 | 0 | 1 | 2485 |
| Difference girls-boys | 0.052*** |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.646 | 0.478 | 0 | 1 | 2464 |
| Girls | 0.640 | 0.480 | 0 | 1 | 1240 |
| Boys | 0.652 | 0.477 | 0 | 1 | 1224 |
| Difference girls-boys | -0.008 |  |  |  |  |

Hangs out with friends at least once a week

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | 0.278 | 0.448 | 0 | 1 | 5283 |
| All |  | 0.271 | 0.444 | 0 | 1 | 2824 |
| Girls | 0.287 | 0.453 | 0 | 1 | 2459 |  |
| Boys | -0.009 |  |  |  |  |  |
| Difference girls-boys | Year 12 | 0.186 | 0.389 | 0 | 1 | 2441 |
| All |  | 0.162 | 0.368 | 0 | 1 | 1231 |
| Girls | 0.210 | 0.407 | 0 | 1 | 1210 |  |
| Boys | $-0.037^{* *}$ |  |  |  |  |  |
| Difference girls-boys |  |  |  |  |  |  |

Spends time with family at least once a week

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.413 | 0.492 | 0 | 1 | 5296 |
| Girls |  | 0.422 | 0.494 | 0 | 1 | 2830 |
| Boys | 0.403 | 0.491 | 0 | 1 | 2466 |  |
| Difference girls-boys | Year 12 | $0.025^{*}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.386 | 0.487 | 0 | 1 | 2453 |  |
| Boys | 0.404 | 0.491 | 0 | 1 | 1234 |  |
| Difference girls-boys | 0.368 | 0.482 | 0 | 1 | 1219 |  |

Taste for scientific subjects

## Likes biology-geoscience

> continues on next page...

TABLE A7 - CONTINUED FROM PREVIOUS PAGE


Likes English

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 6.744 | 2.477 | 0 | 10 | 5304 |
| Girls |  | 6.955 | 2.543 | 0 | 10 | 2835 |
| Boys | 6.502 | 2.376 | 0 | 10 | 2469 |  |
| Difference girls-boys | Year 12 | $0.421^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 6.789 | 2.506 | 0 | 10 | 2453 |  |
| Boys | 6.898 | 2.624 | 0 | 10 | 1232 |  |
| Difference girls-boys | 6.678 | 2.376 | 0 | 10 | 1221 |  |

Likes math

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 6.072 | 2.892 | 0 | 10 | 5300 |
| Girls | 5.612 | 3.018 | 0 | 10 | 2832 |  |
| Boys | 6.600 | 2.644 | 0 | 10 | 2468 |  |
| Difference girls-boys |  | $-0.937^{* * *}$ |  |  |  |  |
| Aear 12 |  |  |  |  |  |  |
| All | 6.845 | 2.258 | 0 | 10 | 2454 |  |
| Girls | 6.611 | 2.236 | 0 | 10 | 1234 |  |
| Boys | 7.081 | 2.257 | 0 | 10 | 1220 |  |
| Difference girls-boys | $-0.421^{* * *}$ |  |  |  |  |  |

Likes physics-chemistry

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 5.837 | 2.900 | 0 | 10 | 5304 |
| Girls | 5.294 | 2.944 | 0 | 10 | 2830 |  |
| Boys | 6.459 | 2.719 | 0 | 10 | 2474 |  |
| Difference girls-boys |  | $-1.151^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls |  | 6.454 | 2.375 | 0 | 10 | 2454 |

continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Boys | 6.680 | 2.422 | 0 | 10 | 1218 |
| Difference girls-boys | $-0.460 * * *$ |  |  |  |  |
| Likes sport |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 7.366 | 2.634 | 0 | 10 | 5300 |
| Girls | 6.608 | 2.724 | 0 | 10 | 2831 |
| Boys | 8.234 | 2.231 | 0 | 10 | 2469 |
| Difference girls-boys | $-1.625^{* * *}$ |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 7.528 | 2.452 | 0 | 10 | 2454 |
| Girls | 7.010 | 2.553 | 0 | 10 | 1237 |
| Boys | 8.055 | 2.226 | 0 | 10 | 1217 |
| Difference girls-boys | -1.079*** |  |  |  |  |
| Likes history-geography |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 6.286 | 2.301 | 0 | 10 | 5304 |
| Girls | 6.175 | 2.331 | 0 | 10 | 2832 |
| Boys | 6.412 | 2.260 | 0 | 10 | 2472 |
| Difference girls-boys | $-0.336^{* * *}$ |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 6.027 | 2.378 | 0 | 10 | 2457 |
| Girls | 6.028 | 2.317 | 0 | 10 | 1238 |
| Boys | 6.027 | 2.440 | 0 | 10 | 1219 |
| Difference girls-boys | -0.008 |  |  |  |  |

## Percentile rank at DNB

## Average rank DNB - total

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 44.273 | 28.404 | 0 | 100 | 5766 |
| Girls |  | 48.089 | 28.853 | 0 | 100 | 3079 |
| Boys | 39.899 | 27.236 | 0 | 100 | 2687 |  |
| Difference girls-boys | Year 12 | $6.544^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 63.360 | 24.411 | 0 | 100 | 2518 |  |
| Boys | 68.172 | 23.435 | 3 | 100 | 1254 |  |
| Difference girls-boys | 58.586 | 24.430 | 0 | 100 | 1264 |  |

Average rank DNB in French - blind score

|  | Year 10 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All | 46.152 | 28.393 | 0 | 100 | 5754 |

continues on next page...

Table A7 - Continued from previous page

| TABLE A7 - CONTINUED FROM PREVIOUS PAGE |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Mean | S.D | Min | Max | N |
| Girls |  |  |  |  |  |  |
| Boys | 50.830 | 28.505 | 0 | 100 | 3072 |  |
| Difference girls-boys |  | 40.794 | 27.301 | 0 | 100 | 2682 |
|  | Year 12 | $8.375^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 59.163 | 27.412 | 0 | 100 | 2515 |  |
| Boys | 64.185 | 26.502 | 0 | 100 | 1252 |  |
| Difference girls-boys | 54.184 | 27.402 | 0 | 100 | 1263 |  |

Average rank DNB in math - blind score

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 45.490 | 28.452 | 0 | 100 | 5756 |
| Girls | 44.905 | 28.390 | 0 | 100 | 3075 |  |
| Boys | 46.160 | 28.514 | 0 | 100 | 2681 |  |
| Difference girls-boys |  | $-2.402^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 62.207 | 25.087 | 0 | 100 | 2515 |  |
| Boys |  | 61.634 | 25.534 | 0 | 100 | 1252 |
| Difference girls-boys | 62.775 | 24.633 | 1 | 100 | 1263 |  |

Average rank DNB in French - non blind score

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 45.912 | 28.529 | 0 | 100 | 5764 |
| Girls |  | 51.929 | 28.111 | 0 | 100 | 3077 |
| Boys | 39.021 | 27.430 | 0 | 100 | 2687 |  |
| Difference girls-boys | Year 12 | $11.724^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 59.460 | 27.234 | 0 | 100 | 2518 |  |
| Boys | 66.250 | 25.629 | 1 | 100 | 1254 |  |
| Difference girls-boys | 52.725 | 27.117 | 0 | 100 | 1264 |  |

Average rank DNB in math - non blind score

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 43.522 | 28.199 | 0 | 100 | 5764 |
| Girls |  | 44.207 | 28.422 | 0 | 100 | 3077 |
| Boys | 42.737 | 27.925 | 0 | 100 | 2687 |  |
| Difference girls-boys | Year 12 | 0.795 |  |  |  |  |
|  |  |  |  |  |  |  |
| All | 65.346 | 23.562 | 0 | 100 | 2518 |  |
| Girls | 68.197 | 22.791 | 1 | 100 | 1254 |  |
| Boys | 62.519 | 23.978 | 0 | 100 | 1264 |  |
| Difference girls-boys | $5.849 * * *$ |  |  |  |  |  |

continues on next page..

TABLE A7 - CONTINUED FROM PREVIOUS PAGE

|  | TABLE A7 - CONTINUED FROM PREVIOUS PAGE |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | Mean | S.D | Min | Max | N |
|  |  |  |  |  |  |

continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE


Relative performance with respect to each gender

Level in maths compared to girls: Better

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.348 | 0.476 | 0 | 1 | 5258 |
| Girls |  | 0.285 | 0.452 | 0 | 1 | 2813 |
| Boys | 0.420 | 0.494 | 0 | 1 | 2445 |  |
| Difference girls-boys | Year 12 | $-0.123^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.330 | 0.470 | 0 | 1 | 2446 |  |
| Boys | 0.268 | 0.443 | 0 | 1 | 1234 |  |
| Difference girls-boys | 0.394 | 0.489 | 0 | 1 | 1212 |  |

Table A7 - CONTINUED FROM PREVIOUS PAGE

$$
\begin{array}{lllll}
\text { Mean } & \text { S.D } & \text { Min } & \text { Max } & \mathrm{N}
\end{array}
$$

Level in maths compared to boys: Better

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.332 | 0.471 | 0 | 1 | 5200 |
| Girls |  | 0.271 | 0.444 | 0 | 1 | 2764 |
| Boys | 0.402 | 0.490 | 0 | 1 | 2436 |  |
| Difference girls-boys | Year 12 | $-0.138^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.314 | 0.464 | 0 | 1 | 2420 |  |
| Boys | 0.257 | 0.437 | 0 | 1 | 1208 |  |
| Difference girls-boys | 0.371 | 0.483 | 0 | 1 | 1212 |  |

Self-confidence in science

Lost in front of a math problem: Agree

| Year 10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All | 0.443 | 0.497 | 0 | 1 | 5300 |
| Girls | 0.542 | 0.498 | 0 | 1 | 2826 |
| Boys | 0.329 | 0.470 | 0 | 1 | 2474 |
| Difference girls-boys | 0.210*** |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.403 | 0.491 | 0 | 1 | 2449 |
| Girls | 0.482 | 0.500 | 0 | 1 | 1236 |
| Boys | 0.322 | 0.467 | 0 | 1 | 1213 |
| Difference girls-boys | $0.157^{* * *}$ |  |  |  |  |
| Worried when thinking about math: Agree |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.517 | 0.500 | 0 | 1 | 5317 |
| Girls | 0.611 | 0.488 | 0 | 1 | 2839 |
| Boys | 0.409 | 0.492 | 0 | 1 | 2478 |
| Difference girls-boys | 0.194*** |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.467 | 0.499 | 0 | 1 | 2457 |
| Girls | 0.557 | 0.497 | 0 | 1 | 1236 |
| Boys | 0.375 | 0.484 | 0 | 1 | 1221 |
| Difference girls-boys | 0.186*** |  |  |  |  |


| You can succeed if try hard enough: Agree |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Year 10 | 0.864 | 0.342 | 0 | 1 | 5300 |
| All | 0.845 | 0.362 | 0 | 1 | 2830 |
| Girls | 0.887 | 0.317 | 0 | 1 | 2470 |
| Boys | $-0.042^{* * *}$ |  |  |  |  |
| Difference girls-boys |  |  |  |  |  |

continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE

| TABLE A7 - CONTINUED FROM PREVIOUS PAGE |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Mean | S.D | Min | Max | N |  |
|  | Year 12 |  |  |  |  |  |  |
| All |  | 0.946 | 0.226 | 0 | 1 | 2455 |  |
| Girls | 0.940 | 0.238 | 0 | 1 | 1234 |  |  |
| Boys | 0.952 | 0.215 | 0 | 1 | 1221 |  |  |
| Difference girls-boys | -0.008 |  |  |  |  |  |  |

Major choice (intentions)

Considers science majors

| Year 10 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All |  | 0.548 | 0.498 | 0 | 1 | 5113 |
| Girls |  | 0.468 | 0.499 | 0 | 1 | 2738 |
| Boys |  | 0.640 | 0.480 | 0 | 1 | 2375 |
| Difference girls-boys |  | -0.158 |  |  |  |  |
| Year 12 |  |  |  |  |  |  |
| All |  | 0.692 | 0.462 | 0 | 1 | 2454 |
| Girls |  | 0.649 | 0.477 | 0 | 1 | 1238 |
| Boys |  | 0.735 | 0.441 | 0 | 1 | 1216 |
| Difference girls-boys |  | -0.087 |  |  |  |  |
| Number of Choices* |  |  |  |  |  |  |
| Year 10 |  |  |  |  |  |  |
| All |  | 1.196 | 0.434 | 1 | 5 | 5119 |
| Girls |  | 1.198 | 0.437 | 1 | 3 | 2742 |
| Boys |  | 1.194 | 0.431 | 1 | 5 | 2377 |
| Difference girls-boys |  | 0.005 |  |  |  |  |
| Year 12 |  |  |  |  |  |  |
| All |  | 1.547 | 0.713 | 1 | 5 | 2454 |
| Girls |  | 1.550 | 0.702 | 1 | 5 | 1235 |
| Boys |  | 1.545 | 0.725 | 1 | 5 | 1219 |
| Difference girls-boys |  | 0.026 |  |  |  |  |

Choice (intention): Other

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.010 | 0.097 | 0 | 1 | 5338 |
| Girls |  | 0.005 | 0.067 | 0 | 1 | 2853 |
| Boys | 0.015 | 0.123 | 0 | 1 | 2485 |  |
| Difference girls-boys | Year 12 | $-0.012^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.126 | 0.332 | 0 | 1 | 2464 |  |
| Boys | 0.127 | 0.333 | 0 | 1 | 1240 |  |
| Difference girls-boys | 0.126 | 0.332 | 0 | 1 | 1224 |  |

## Date Choice

[^20]Table A7 - Continued from previous page

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Year 10 |  |  |  |  |  |
| All | 1.721 | 0.866 | 1 | 4 | 5193 |
| Girls | 1.732 | 0.856 | 1 | 4 | 2780 |
| Boys | 1.708 | 0.878 | 1 | 4 | 2413 |
| Difference girls-boys | 0.043 |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 1.768 | 0.852 | 1 | 4 | 2427 |
| Girls | 1.754 | 0.831 | 1 | 4 | 1224 |
| Boys | 1.783 | 0.873 | 1 | 4 | 1203 |
| Difference girls-boys | -0.028 |  |  |  |  |

Hasn't started thinking about choice

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.026 | 0.158 | 0 | 1 | 5193 |
| Girls |  | 0.019 | 0.138 | 0 | 1 | 2780 |
| Boys | 0.033 | 0.178 | 0 | 1 | 2413 |  |
| Difference girls-boys | Year 12 | $-0.013^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.022 | 0.148 | 0 | 1 | 2427 |  |
| Boys | 0.016 | 0.127 | 0 | 1 | 1224 |  |
| Difference girls-boys | 0.028 | 0.166 | 0 | 1 | 1203 |  |

Parents strongly support choice

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | 0.208 | 0.406 | 0 | 1 | 5296 |
| All |  | 0.197 | 0.398 | 0 | 1 | 2827 |
| Girls | 0.220 | 0.414 | 0 | 1 | 2469 |  |
| Boys | -0.013 |  |  |  |  |  |
| Difference girls-boys |  |  |  |  |  |  |
|  | Year 12 | 0.233 | 0.423 | 0 | 1 | 2457 |
| All |  | 0.243 | 0.429 | 0 | 1 | 1237 |
| Girls | 0.223 | 0.416 | 0 | 1 | 1220 |  |
| Boys | 0.014 |  |  |  |  |  |
| Difference girls-boys |  |  |  |  |  |  |

Hesitates about choice

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.409 | 0.492 | 0 | 1 | 5315 |
| Girls |  | 0.423 | 0.494 | 0 | 1 | 2843 |
| Boys | 0.392 | 0.488 | 0 | 1 | 2472 |  |
| Difference girls-boys | Year 12 | $0.037^{* *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.429 | 0.495 | 0 | 1 | 2459 |  |

continues on next page...

Table A7 - Continued from previous page

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Boys | 0.401 | 0.490 | 0 | 1 | 1223 |
| Difference girls-boys | 0.040** |  |  |  |  |

## Preferred field of study

## Field (intention): biology

| Year 10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All | 0.143 | 0.350 | 0 | 1 | 5295 |
| Girls | 0.146 | 0.353 | 0 | 1 | 2835 |
| Boys | 0.140 | 0.347 | 0 | 1 | 2460 |
| Difference girls-boys | 0.014 |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.250 | 0.433 | 0 | 1 | 2448 |
| Girls | 0.319 | 0.466 | 0 | 1 | 1235 |
| Boys | 0.181 | 0.385 | 0 | 1 | 1213 |
| Difference girls-boys | 0.116*** |  |  |  |  |
| Field (intention): STEM |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.345 | 0.475 | 0 | 1 | 5295 |
| Girls | 0.197 | 0.398 | 0 | 1 | 2835 |
| Boys | 0.515 | 0.500 | 0 | 1 | 2460 |
| Difference girls-boys | $-0.310^{* * *}$ |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.433 | 0.496 | 0 | 1 | 2448 |
| Girls | 0.284 | 0.451 | 0 | 1 | 1235 |
| Boys | 0.585 | 0.493 | 0 | 1 | 1213 |
| Difference girls-boys | $-0.294^{* * *}$ |  |  |  |  |

Field (intention): Medical, dental

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.242 | 0.429 | 0 | 1 | 5295 |
| Girls |  | 0.321 | 0.467 | 0 | 1 | 2835 |
| Boys | 0.152 | 0.359 | 0 | 1 | 2460 |  |
| Difference girls-boys | Year 12 | $0.174^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.320 | 0.467 | 0 | 1 | 2448 |  |
| Boys | 0.439 | 0.496 | 0 | 1 | 1235 |  |
| Difference girls-boys | 0.200 | 0.400 | 0 | 1 | 1213 |  |

Field (intention): Health and social work

|  | Year 10 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All | 0.126 | 0.332 | 0 | 1 | 5295 |

continues on next page...

TABLE A7 - CONTINUED FROM PREVIOUS PAGE

| LABLE A7 - CONTINUED FROM PREVIOUS PAGE |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Mean | S.D | Min | Max | N |
| Girls | 0.193 | 0.395 | 0 | 1 | 2835 |  |
| Boys | 0.049 | 0.216 | 0 | 1 | 2460 |  |
| Difference girls-boys | Year 12 | $0.151^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.120 | 0.325 | 0 | 1 | 2448 |  |
| Boys | 0.187 | 0.390 | 0 | 1 | 1235 |  |
| Difference girls-boys | 0.052 | 0.222 | 0 | 1 | 1213 |  |

Field (intention): Economics, Business, Management

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.367 | 0.482 | 0 | 1 | 5295 |
| Girls |  | 0.415 | 0.493 | 0 | 1 | 2835 |
| Boys | 0.312 | 0.463 | 0 | 1 | 2460 |  |
| Difference girls-boys | Year 12 | $0.094^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.228 | 0.420 | 0 | 1 | 2448 |  |
| Boys | 0.248 | 0.432 | 0 | 1 | 1235 |  |
| Difference girls-boys | 0.208 | 0.406 | 0 | 1 | 1213 |  |

Field (intention): Humanities

| Year 10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All | 0.161 | 0.368 | 0 | 1 | 5295 |
| Girls | 0.230 | 0.421 | 0 | 1 | 2835 |
| Boys | 0.082 | 0.274 | 0 | 1 | 2460 |
| Difference girls-boys | $0.141^{* * *}$ |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.123 | 0.328 | 0 | 1 | 2448 |
| Girls | 0.155 | 0.362 | 0 | 1 | 1235 |
| Boys | 0.089 | 0.285 | 0 | 1 | 1213 |
| Difference girls-boys | 0.065*** |  |  |  |  |
| Field (intention): Sport |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.160 | 0.366 | 0 | 1 | 5295 |
| Girls | 0.080 | 0.272 | 0 | 1 | 2835 |
| Boys | 0.251 | 0.434 | 0 | 1 | 2460 |
| Difference girls-boys | $-0.170^{* * *}$ |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.115 | 0.319 | 0 | 1 | 2448 |
| Girls | 0.072 | 0.259 | 0 | 1 | 1235 |
| Boys | 0.158 | 0.365 | 0 | 1 | 1213 |
| Difference girls-boys | $-0.093^{* * *}$ |  |  |  |  |

Table A7 - CONTINUED FROM PREVIOUS PAGE

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Field (intention): Arts |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.124 | 0.329 | 0 | 1 | 5295 |
| Girls | 0.170 | 0.375 | 0 | 1 | 2835 |
| Boys | 0.071 | 0.257 | 0 | 1 | 2460 |
| Difference girls-boys | $0.084^{* * *}$ |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.087 | 0.283 | 0 | 1 | 2448 |
| Girls | 0.104 | 0.305 | 0 | 1 | 1235 |
| Boys | 0.071 | 0.257 | 0 | 1 | 1213 |
| Difference girls-boys | 0.027** |  |  |  |  |

Field (intention): Other

| Year 10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All | 0.076 | 0.264 | 0 | 1 | 5295 |
| Girls | 0.072 | 0.258 | 0 | 1 | 2835 |
| Boys | 0.080 | 0.271 | 0 | 1 | 2460 |
| Difference girls-boys | -0.010 |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.087 | 0.283 | 0 | 1 | 2448 |
| Girls | 0.078 | 0.268 | 0 | 1 | 1235 |
| Boys | 0.097 | 0.296 | 0 | 1 | 1213 |
| Difference girls-boys | -0.011 |  |  |  |  |
| Field (intention): STEM only |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.157 | 0.364 | 0 | 1 | 4116 |
| Girls | 0.042 | 0.202 | 0 | 1 | 2377 |
| Boys | 0.313 | 0.464 | 0 | 1 | 1739 |
| Difference girls-boys | -0.258 |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.276 | 0.447 | 0 | 1 | 1917 |
| Girls | 0.122 | 0.328 | 0 | 1 | 1007 |
| Boys | 0.446 | 0.497 | 0 | 1 | 910 |
| Difference girls-boys | -0.312 |  |  |  |  |
| Number of fields* |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 1.865 | 0.960 | 1 | 8 | 4977 |
| Girls | 1.945 | 0.974 | 1 | 8 | 2670 |
| Boys | 1.772 | 0.936 | 1 | 8 | 2307 |
| Difference girls-boys | 0.171* |  |  |  |  |

continues on next page...

TABLE A7 - CONTINUED FROM PREVIOUS PAGE

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All | 1.766 | 0.931 | 1 | 8 | 2454 |
| Girls | 1.885 | 0.960 | 1 | 5 | 1238 |
| Boys | 1.645 | 0.884 | 1 | 8 | 1216 |
| Difference girls-boys | 0.206*** |  |  |  |  |

Would consider this job on a 1-to-10 scale
Could like being a pharmacist

| Year 10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All | 0.206 | 0.404 | 0 | 1 | 5250 |
| Girls | 0.251 | 0.434 | 0 | 1 | 2813 |
| Boys | 0.153 | 0.360 | 0 | 1 | 2437 |
| Difference girls-boys | 0.103*** |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.288 | 0.453 | 0 | 1 | 2441 |
| Girls | 0.376 | 0.485 | 0 | 1 | 1231 |
| Boys | 0.199 | 0.400 | 0 | 1 | 1210 |
| Difference girls-boys | 0.160*** |  |  |  |  |
| Could like being a computer scientist |  |  |  |  |  |
|  |  |  |  |  |  |
| All | 0.321 | 0.467 | 0 | 1 | 5253 |
| Girls | 0.135 | 0.341 | 0 | 1 | 2813 |
| Boys | 0.536 | 0.499 | 0 | 1 | 2440 |
| Difference girls-boys | $-0.400^{* * *}$ |  |  |  |  |
|  |  |  |  |  |  |
| All | 0.337 | 0.473 | 0 | 1 | 2445 |
| Girls | 0.175 | 0.380 | 0 | 1 | 1228 |
| Boys | 0.500 | 0.500 | 0 | 1 | 1217 |
| Difference girls-boys | $-0.313^{* * *}$ |  |  |  |  |
| Could like being a engineer |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.458 | 0.498 | 0 | 1 | 5267 |
| Girls | 0.276 | 0.447 | 0 | 1 | 2813 |
| Boys | 0.667 | 0.472 | 0 | 1 | 2454 |
| Difference girls-boys | $-0.384^{* * *}$ |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.594 | 0.491 | 0 | 1 | 2443 |
| Girls | 0.468 | 0.499 | 0 | 1 | 1228 |
| Boys | 0.721 | 0.449 | 0 | 1 | 1215 |
| Difference girls-boys | $-0.252^{* * *}$ |  |  |  |  |

Could like being a lawyer
continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE

| TABLE A7 - CONTINUED FROM PREVIOUS PAGE |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Mean | S.D | Min | Max | N |
|  | Year 10 |  |  |  |  |  |
| All |  | 0.401 | 0.490 | 0 | 1 | 5251 |
| Girls | 0.487 | 0.500 | 0 | 1 | 2820 |  |
| Boys | 0.302 | 0.459 | 0 | 1 | 2431 |  |
| Difference girls-boys | Year 12 | $0.178^{* * *}$ |  |  |  |  |
| All |  | 0.329 | 0.470 | 0 | 1 | 2437 |
| Girls | 0.384 | 0.487 | 0 | 1 | 1226 |  |
| Boys | 0.273 | 0.446 | 0 | 1 | 1211 |  |
| Difference girls-boys |  | $0.114^{* * *}$ |  |  |  |  |

Could like being a doctor

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.403 | 0.491 | 0 | 1 | 5263 |
| Girls |  | 0.453 | 0.498 | 0 | 1 | 2826 |
| Boys | 0.346 | 0.476 | 0 | 1 | 2437 |  |
| Difference girls-boys | Year 12 | $0.113^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.483 | 0.500 | 0 | 1 | 2447 |  |
| Boys | 0.587 | 0.493 | 0 | 1 | 1236 |  |
| Difference girls-boys | 0.377 | 0.485 | 0 | 1 | 1211 |  |

Could like being a therapist

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.421 | 0.494 | 0 | 1 | 5258 |
| Girls |  | 0.539 | 0.499 | 0 | 1 | 2821 |
| Boys | 0.283 | 0.451 | 0 | 1 | 2437 |  |
| Difference girls-boys | Year 12 | $0.252^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.407 | 0.491 | 0 | 1 | 2439 |  |
| Boys | 0.489 | 0.500 | 0 | 1 | 1228 |  |
| Difference girls-boys | 0.324 | 0.468 | 0 | 1 | 1211 |  |

Could like being a renewable energy technician

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.184 | 0.388 | 0 | 1 | 5237 |
| Girls |  | 0.083 | 0.276 | 0 | 1 | 2810 |
| Boys | 0.302 | 0.459 | 0 | 1 | 2427 |  |
| Difference girls-boys | Year 12 | $-0.213^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.268 | 0.443 | 0 | 1 | 2443 |  |

continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Boys | 0.354 | 0.478 | 0 | 1 | 1214 |
| Difference girls-boys | $-0.162^{* * *}$ |  |  |  |  |
| Could like being a chemist |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.308 | 0.462 | 0 | 1 | 5242 |
| Girls | 0.256 | 0.437 | 0 | 1 | 2815 |
| Boys | 0.367 | 0.482 | 0 | 1 | 2427 |
| Difference girls-boys | $-0.108^{* * *}$ |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.364 | 0.481 | 0 | 1 | 2443 |
| Girls | 0.381 | 0.486 | 0 | 1 | 1229 |
| Boys | 0.348 | 0.476 | 0 | 1 | 1214 |
| Difference girls-boys | 0.038* |  |  |  |  |
| Could like being a researcher in biology |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.318 | 0.466 | 0 | 1 | 5254 |
| Girls | 0.314 | 0.464 | 0 | 1 | 2818 |
| Boys | 0.323 | 0.468 | 0 | 1 | 2436 |
| Difference girls-boys | -0.006 |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.444 | 0.497 | 0 | 1 | 2444 |
| Girls | 0.507 | 0.500 | 0 | 1 | 1231 |
| Boys | 0.379 | 0.485 | 0 | 1 | 1213 |
| Difference girls-boys | 0.110*** |  |  |  |  |

Could like being an industrial designer

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.309 | 0.462 | 0 | 1 | 5215 |
| Girls |  | 0.290 | 0.454 | 0 | 1 | 2793 |
| Boys | 0.332 | 0.471 | 0 | 1 | 2422 |  |
| Difference girls-boys | Year 12 | $-0.054^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.308 | 0.462 | 0 | 1 | 2432 |  |
| Boys | 0.271 | 0.445 | 0 | 1 | 1223 |  |
| Difference girls-boys | 0.346 | 0.476 | 0 | 1 | 1209 |  |

Could like being in a job in STEM*

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.641 | 0.480 | 0 | 1 | 5338 |
| Girls | 0.496 | 0.500 | 0 | 1 | 2853 |  |
| Boys | 0.808 | 0.394 | 0 | 1 | 2485 |  |

continues on next page...

TABLE A7 - CONTINUED FROM PREVIOUS PAGE

| TABLE A7 - CONTINUED FROM PREVIOUS PAGE |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Mean | S.D | Min | Max | N |  |
| Difference girls-boys |  | $-0.316^{* * *}$ |  |  |  |  |  |
| All | Year 12 | 0.741 | 0.438 | 0 | 1 | 2464 |  |
| Girls |  | 0.635 | 0.481 | 0 | 1 | 1240 |  |
| Boys | 0.849 | 0.358 | 0 | 1 | 1224 |  |  |
| Difference girls-boys | $-0.212^{* * *}$ |  |  |  |  |  |  |

Could like being in a job in non-STEM science*

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.614 | 0.487 | 0 | 1 | 5338 |
| Girls |  | 0.629 | 0.483 | 0 | 1 | 2853 |
| Boys | 0.596 | 0.491 | 0 | 1 | 2485 |  |
| Difference girls-boys | Year 12 | $0.035^{* *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.727 | 0.445 | 0 | 1 | 2464 |  |
| Boys | 0.817 | 0.387 | 0 | 1 | 1240 |  |
| Difference girls-boys | 0.636 | 0.481 | 0 | 1 | 1224 |  |

Could like being a in a non scientific job*

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.570 | 0.495 | 0 | 1 | 5338 |
| Girls |  | 0.693 | 0.461 | 0 | 1 | 2853 |
| Boys | 0.429 | 0.495 | 0 | 1 | 2485 |  |
| Difference girls-boys | Year 12 | $0.256^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.528 | 0.499 | 0 | 1 | 2464 |  |
| Boys | 0.615 | 0.487 | 0 | 1 | 1240 |  |
| Difference girls-boys | 0.440 | 0.497 | 0 | 1 | 1224 |  |

Factors for choice
Interest for major

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 8.037 | 2.173 | 0 | 10 | 5274 |
| Girls |  | 8.118 | 2.189 | 0 | 10 | 2822 |
| Boys | 7.944 | 2.151 | 0 | 10 | 2452 |  |
| Difference girls-boys | Year 12 | $0.125^{*}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 8.896 | 1.637 | 0 | 10 | 2455 |  |
| Boys | 9.005 | 1.564 | 0 | 10 | 1235 |  |
| Difference girls-boys | 8.786 | 1.700 | 0 | 10 | 1220 |  |

Table A7 - CONTINUED FROM PREVIOUS PAGE

| TABLE A7 - CONTINUED FROM PREVIOUS PAGE |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Ability to specialize


Brings opportunity for stable job

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 6.973 | 2.658 | 0 | 10 | 5290 |
| Girls | 6.963 | 2.698 | 0 | 10 | 2833 |  |
| Boys | 6.985 | 2.611 | 0 | 10 | 2457 |  |
| Difference girls-boys |  | 0.039 |  |  |  |  |
| All | Year 12 | 7.451 | 2.469 | 0 | 10 | 2453 |

continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE

|  |  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Girls |  | 7.545 | 2.426 | 0 | 10 | 1233 |
| Boys |  | 7.356 | 2.508 | 0 | 10 | 1220 |
| Difference girls-boys |  | 0.183 |  |  |  |  |
| Wages concerns |  |  |  |  |  |  |
|  | Year 10 |  |  |  |  |  |
| All |  | 7.661 | 2.360 | 0 | 10 | 5287 |
| Girls |  | 7.563 | 2.402 | 0 | 10 | 2823 |
| Boys |  | 7.773 | 2.306 | 0 | 10 | 2464 |
| Difference girls-boys |  | $-0.144^{* *}$ |  |  |  |  |
|  | Year 12 |  |  |  |  |  |
| All |  | 7.728 | 2.353 | 0 | 10 | 2453 |
| Girls |  | 7.626 | 2.385 | 0 | 10 | 1234 |
| Boys |  | 7.831 | 2.317 | 0 | 10 | 1219 |
| Difference girls-boys |  | -0.205* |  |  |  |  |
| Feeling comfortable |  |  |  |  |  |  |
|  | Year 10 |  |  |  |  |  |
| All |  | 8.724 | 1.691 | 0 | 10 | 5294 |
| Girls |  | 8.874 | 1.566 | 0 | 10 | 2831 |
| Boys |  | 8.552 | 1.808 | 0 | 10 | 2463 |
| Difference girls-boys |  | $0.329^{* * *}$ |  |  |  |  |
|  | Year 12 |  |  |  |  |  |
| All |  | 8.909 | 1.510 | 0 | 10 | 2454 |
| Girls |  | 9.043 | 1.426 | 0 | 10 | 1236 |
| Boys |  | 8.773 | 1.580 | 0 | 10 | 1218 |
| Difference girls-boys |  | 0.239*** |  |  |  |  |
| Workload |  |  |  |  |  |  |
|  | Year 10 |  |  |  |  |  |
| All |  | 5.990 | 2.722 | 0 | 10 | 5257 |
| Girls |  | 6.109 | 2.709 | 0 | 10 | 2809 |
| Boys |  | 5.855 | 2.731 | 0 | 10 | 2448 |
| Difference girls-boys |  | $0.311^{* * *}$ |  |  |  |  |
|  | Year 12 |  |  |  |  |  |
| All |  | 5.729 | 2.801 | 0 | 10 | 2441 |
| Girls |  | 5.682 | 2.809 | 0 | 10 | 1229 |
| Boys |  | 5.776 | 2.793 | 0 | 10 | 1212 |
| Difference girls-boys |  | -0.097 |  |  |  |  |


continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE

| TABLE A7 - CONTINUED FROM PREVIOUS PAGE |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Mean | S.D | Min | Max | N |
| Boys | 3.801 | 3.641 | 0 | 10 | 2459 |  |
| Difference girls-boys | Year 12 | $-1.468^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 2.802 | 3.404 | 0 | 10 | 2444 |  |
| Boys | 1.805 | 2.746 | 0 | 10 | 1228 |  |
| Difference girls-boys | 3.808 | 3.697 | 0 | 10 | 1216 |  |

Having male peers

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 2.542 | 3.069 | 0 | 10 | 5284 |
| Girls |  | 2.233 | 2.998 | 0 | 10 | 2826 |
| Boys | 2.898 | 3.111 | 0 | 10 | 2458 |  |
| Difference girls-boys | Year 12 | $-0.632^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 2.263 | 2.954 | 0 | 10 | 2449 |  |
| Boys | 1.837 | 2.743 | 0 | 10 | 1234 |  |
| Difference girls-boys | 2.697 | 3.095 | 0 | 10 | 1215 |  |

Opinions on science
Likes science: Agree

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.726 | 0.446 | 0 | 1 | 5298 |
| Girls |  | 0.665 | 0.472 | 0 | 1 | 2826 |
| Boys | 0.796 | 0.403 | 0 | 1 | 2472 |  |
| Difference girls-boys | Year 12 | $-0.128^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.922 | 0.269 | 0 | 1 | 2447 |  |
| Boys | 0.915 | 0.280 | 0 | 1 | 1230 |  |
| Difference girls-boys | 0.929 | 0.258 | 0 | 1 | 1217 |  |

Some jobs in science are interesting: Agree

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.853 | 0.354 | 0 | 1 | 5270 |
| Girls |  | 0.848 | 0.359 | 0 | 1 | 2817 |
| Boys | 0.858 | 0.349 | 0 | 1 | 2453 |  |
| Difference girls-boys | Year 12 | -0.009 |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.950 | 0.218 | 0 | 1 | 2450 |  |
| Boys | 0.960 | 0.195 | 0 | 1 | 1234 |  |

continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE

continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Year 12 |  |  |  |  |  |
| All | 0.202 | 0.402 | 0 | 1 | 2445 |
| Girls | 0.172 | 0.378 | 0 | 1 | 1235 |
| Boys | 0.232 | 0.422 | 0 | 1 | 1210 |
| Difference girls-boys | -0.065*** |  |  |  |  |
| Hard to maintain work-life balance: Agree |  |  |  |  |  |
|  |  |  |  |  |  |
| All | 0.284 | 0.451 | 0 | 1 | 5267 |
| Girls | 0.293 | 0.455 | 0 | 1 | 2822 |
| Boys | 0.274 | 0.446 | 0 | 1 | 2445 |
| Difference girls-boys | 0.027* |  |  |  |  |
|  |  |  |  |  |  |
| All | 0.195 | 0.396 | 0 | 1 | 2449 |
| Girls | 0.225 | 0.418 | 0 | 1 | 1233 |
| Boys | 0.165 | 0.372 | 0 | 1 | 1216 |
| Difference girls-boys | $0.047^{* * *}$ |  |  |  |  |
| Jobs in science are solitary: Agree |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.312 | 0.463 | 0 | 1 | 5271 |
| Girls | 0.323 | 0.468 | 0 | 1 | 2819 |
| Boys | 0.300 | 0.458 | 0 | 1 | 2452 |
| Difference girls-boys | 0.028** |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.219 | 0.414 | 0 | 1 | 2444 |
| Girls | 0.234 | 0.424 | 0 | 1 | 1229 |
| Boys | 0.204 | 0.403 | 0 | 1 | 1215 |
| Difference girls-boys | 0.024 |  |  |  |  |

Opinions on women/men in science
More men in science-related jobs: True

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.628 | 0.484 | 0 | 1 | 5284 |
| Girls |  | 0.631 | 0.483 | 0 | 1 | 2827 |
| Boys | 0.624 | 0.484 | 0 | 1 | 2457 |  |
| Difference girls-boys | Year 12 | 0.009 |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.720 | 0.449 | 0 | 1 | 2451 |  |
| Boys | 0.719 | 0.450 | 0 | 1 | 1238 |  |
| Difference girls-boys | 0.721 | 0.449 | 0 | 1 | 1213 |  |

Men are more gifted in math: True
continues on next page...

TABLE A7 - CONTINUED FROM PREVIOUS PAGE

| TABLE A7 - CONTINUED FROM PREVIOUS PAGE |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Mean | S.D | Min | Max | N |
|  | Year 10 |  |  |  |  |  |
| All |  | 0.234 | 0.424 | 0 | 1 | 5277 |
| Girls | 0.183 | 0.387 | 0 | 1 | 2832 |  |
| Boys | 0.294 | 0.456 | 0 | 1 | 2445 |  |
| Difference girls-boys | Year 12 | $-0.104^{* * *}$ |  |  |  |  |
| All |  | 0.217 | 0.412 | 0 | 1 | 2450 |
| Girls | 0.162 | 0.369 | 0 | 1 | 1235 |  |
| Boys | 0.272 | 0.445 | 0 | 1 | 1215 |  |
| Difference girls-boys |  | $-0.109^{* * *}$ |  |  |  |  |

Brains of M/W are different: True

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.204 | 0.403 | 0 | 1 | 5257 |
| Girls |  | 0.206 | 0.404 | 0 | 1 | 2816 |
| Boys | 0.202 | 0.402 | 0 | 1 | 2441 |  |
| Difference girls-boys | Year 12 | 0.007 |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.167 | 0.373 | 0 | 1 | 2447 |  |
| Boys | 0.150 | 0.357 | 0 | 1 | 1232 |  |
| Difference girls-boys | 0.184 | 0.387 | 0 | 1 | 1215 |  |

Women like science less than men: True

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.171 | 0.376 | 0 | 1 | 5274 |
| Girls |  | 0.154 | 0.361 | 0 | 1 | 2824 |
| Boys | 0.191 | 0.393 | 0 | 1 | 2450 |  |
| Difference girls-boys | Year 12 | $-0.033^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.111 | 0.314 | 0 | 1 | 2448 |  |
| Boys | 0.074 | 0.261 | 0 | 1 | 1234 |  |
| Difference girls-boys | 0.149 | 0.356 | 0 | 1 | 1214 |  |

Progress for women working in science is slow: True

|  | Year 10 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All |  | 0.568 | 0.495 | 0 | 1 | 5231 |
| Girls |  | 0.606 | 0.489 | 0 | 1 | 2799 |
| Boys | 0.524 | 0.500 | 0 | 1 | 2432 |  |
| Difference girls-boys | Year 12 | $0.082^{* * *}$ |  |  |  |  |
| All |  |  |  |  |  |  |
| Girls | 0.609 | 0.488 | 0 | 1 | 2440 |  |

continues on next page...

TABLE A7 - CONTINUED FROM PREVIOUS PAGE

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Boys | 0.596 | 0.491 | 0 | 1 | 1210 |
| Difference girls-boys | 0.038 |  |  |  |  |
| Quality attributed to a male scientist |  |  |  |  |  |
| Men scientists - interesting |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.787 | 0.410 | 0 | 1 | 2609 |
| Girls | 0.765 | 0.424 | 0 | 1 | 1389 |
| Boys | 0.811 | 0.392 | 0 | 1 | 1220 |
| Difference girls-boys | -0.046 |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.874 | 0.332 | 0 | 1 | 1226 |
| Girls | 0.883 | 0.322 | 0 | 1 | 613 |
| Boys | 0.865 | 0.342 | 0 | 1 | 613 |
| Difference girls-boys | 0.014 |  |  |  |  |
| Men scientists - elegant |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.581 | 0.494 | 0 | 1 | 2491 |
| Girls | 0.582 | 0.493 | 0 | 1 | 1327 |
| Boys | 0.580 | 0.494 | 0 | 1 | 1164 |
| Difference girls-boys | 0.005 |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.559 | 0.497 | 0 | 1 | 1180 |
| Girls | 0.546 | 0.498 | 0 | 1 | 592 |
| Boys | 0.573 | 0.495 | 0 | 1 | 588 |
| Difference girls-boys | -0.017 |  |  |  |  |
| Men scientists - respected |  |  |  |  |  |
| Year 10 |  |  |  |  |  |
| All | 0.901 | 0.298 | 0 | 1 | 2582 |
| Girls | 0.905 | 0.293 | 0 | 1 | 1370 |
| Boys | 0.897 | 0.304 | 0 | 1 | 1212 |
| Difference girls-boys | 0.009 |  |  |  |  |
| Year 12 |  |  |  |  |  |
| All | 0.935 | 0.246 | 0 | 1 | 1218 |
| Girls | 0.951 | 0.217 | 0 | 1 | 608 |
| Boys | 0.920 | 0.272 | 0 | 1 | 610 |
| Difference girls-boys | 0.034* |  |  |  |  |

Men scientists - exemplary
continues on next page..

Table A7 - CONTINUED FROM PREVIOUS PAGE


Table A7 - CONTINUED FROM PREVIOUS PAGE

continues on next page...

Table A7 - CONTINUED FROM PREVIOUS PAGE

continues on next page...

TABLE A7 - CONTINUED FROM PREVIOUS PAGE

| TABLE A7 - CONTINUED FROM PREVIOUS PAGE |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Mean | S.D | Min | Max | N |
| Girls | 0.442 | 0.497 | 0 | 1 | 1420 |  |
| Boys | 0.414 | 0.493 | 0 | 1 | 1234 |  |
| Difference girls-boys | $0.038^{*}$ |  |  |  |  |  |
|  | Year 12 |  |  |  |  |  |
| All | 0.374 | 0.484 | 0 | 1 | 1221 |  |
| Girls | 0.404 | 0.491 | 0 | 1 | 617 |  |
| Boys | 0.344 | 0.476 | 0 | 1 | 604 |  |
| Difference girls-boys | $0.056^{*}$ |  |  |  |  |  |

Year 10-specific questions

| Choice (intention): Première S | 0.503 | 0.500 | 0 | 1 | 5273 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| All | 0.452 | 0.498 | 0 | 1 | 2826 |
| Girls | 0.562 | 0.496 | 0 | 1 | 2447 |
| Boys | $-0.110^{* * *}$ |  |  |  |  |
| Difference girls-boys |  |  |  |  |  |

Choice (intention): Première L

| All | 0.115 | 0.319 | 0 | 1 | 5273 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Girls | 0.170 | 0.376 | 0 | 1 | 2826 |
| Boys | 0.051 | 0.221 | 0 | 1 | 2447 |
| Difference girls-boys | $0.112^{* * *}$ |  |  |  |  |
| Choice (intention): Première ES |  |  |  |  |  |
| All | 0.335 | 0.472 | 0 | 1 | 5273 |
| Girls | 0.369 | 0.483 | 0 | 1 | 2826 |
| Boys | 0.296 | 0.457 | 0 | 1 | 2447 |
| Difference girls-boys | $0.069^{* * *}$ |  |  |  |  |
| Choice (intention): Première Tech |  |  |  |  |  |
| All | 0.170 | 0.376 | 0 | 1 | 5273 |
| Girls | 0.147 | 0.354 | 0 | 1 | 2826 |
| Boys | 0.197 | 0.398 | 0 | 1 | 2447 |
| Difference girls-boys | $-0.038^{* * *}$ |  |  |  |  |

Choice (intention): Première Pro

| All | 0.016 | 0.125 | 0 | 1 | 5273 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Girls | 0.011 | 0.103 | 0 | 1 | 2826 |
| Boys | 0.022 | 0.147 | 0 | 1 | 2447 |
| Difference girls-boys | $-0.013^{* * *}$ |  |  |  |  |

Choice (intention): Première Tech STI2D

| All | 0.085 | 0.279 | 0 | 1 | 5321 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

continues on next page...

TABLE A7 - CONTINUED FROM PREVIOUS PAGE

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Girls | 0.013 | 0.113 | 0 | 1 | 2842 |
| Boys | 0.167 | 0.373 | 0 | 1 | 2479 |
| Difference girls-boys | -0.136 |  |  |  |  |
| Choice (intention): Première Tech ST2A |  |  |  |  |  |
| All | 0.019 | 0.136 | 0 | 1 | 5321 |
| Girls | 0.026 | 0.158 | 0 | 1 | 2842 |
| Boys | 0.011 | 0.104 | 0 | 1 | 2479 |
| Difference girls-boys | 0.007* |  |  |  |  |
| Choice (intention): Première Tech STMG |  |  |  |  |  |
| All | 0.109 | 0.311 | 0 | 1 | 5321 |
| Girls | 0.109 | 0.312 | 0 | 1 | 2842 |
| Boys | 0.109 | 0.311 | 0 | 1 | 2479 |
| Difference girls-boys | 0.004 |  |  |  |  |
| Choice (intention): Première Tech ST2S |  |  |  |  |  |
| All | 0.051 | 0.219 | 0 | 1 | 5321 |
| Girls | 0.082 | 0.274 | 0 | 1 | 2842 |
| Boys | 0.015 | 0.120 | 0 | 1 | 2479 |
| Difference girls-boys | 0.068* |  |  |  |  |
| Choice (intention): Première Tech STL |  |  |  |  |  |
| All | 0.024 | 0.154 | 0 | 1 | 5321 |
| Girls | 0.023 | 0.151 | 0 | 1 | 2842 |
| Boys | 0.026 | 0.159 | 0 | 1 | 2479 |
| Difference girls-boys | 0.001 |  |  |  |  |
| Choice (intention): Première Tech TMD |  |  |  |  |  |
| All | 0.001 | 0.031 | 0 | 1 | 5321 |
| Girls | 0.001 | 0.032 | 0 | 1 | 2842 |
| Boys | 0.001 | 0.028 | 0 | 1 | 2479 |
| Difference girls-boys | 0.000 |  |  |  |  |
| Choice (intention): Première Tech hôtellerie |  |  |  |  |  |
| All | 0.004 | 0.066 | 0 | 1 | 5321 |
| Girls | 0.002 | 0.050 | 0 | 1 | 2842 |
| Boys | 0.006 | 0.080 | 0 | 1 | 2479 |
| Difference girls-boys | -0.004 |  |  |  |  |
| Choice (intention): Première Tech STAV |  |  |  |  |  |
| All | 0.001 | 0.024 | 0 | 1 | 5321 |
| Girls | 0.001 | 0.032 | 0 | 1 | 2842 |

continues on next page..

TABLE A7 - CONTINUED FROM PREVIOUS PAGE

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Boys | 0.000 | 0.000 | 0 | 0 | 2479 |
| Difference girls-boys | 0.001* |  |  |  |  |
| Likes French |  |  |  |  |  |
| All | 5.432 | 2.500 | 0 | 10 | 5305 |
| Girls | 5.957 | 2.409 | 0 | 10 | 2833 |
| Boys | 4.831 | 2.467 | 0 | 10 | 2472 |
| Difference girls-boys | 1.097** |  |  |  |  |
| Level in French: Good |  |  |  |  |  |
| All | 0.362 | 0.481 | 0 | 1 | 5289 |
| Girls | 0.431 | 0.495 | 0 | 1 | 2823 |
| Boys | 0.283 | 0.450 | 0 | 1 | 2466 |
| Difference girls-boys | 0.152** |  |  |  |  |
| Level in French compared to girls: Better |  |  |  |  |  |
| All | 0.221 | 0.415 | 0 | 1 | 5267 |
| Girls | 0.253 | 0.435 | 0 | 1 | 2817 |
| Boys | 0.185 | 0.389 | 0 | 1 | 2450 |
| Difference girls-boys | 0.079** |  |  |  |  |
| Level in French compared to boys: Better |  |  |  |  |  |
| All | 0.393 | 0.488 | 0 | 1 | 5199 |
| Girls | 0.469 | 0.499 | 0 | 1 | 2763 |
| Boys | 0.306 | 0.461 | 0 | 1 | 2436 |
| Difference girls-boys | 0.162** |  |  |  |  |
| Year 12-specific questions |  |  |  |  |  |
| Choice (intention): University |  |  |  |  |  |
| All | 0.553 | 0.497 | 0 | 1 | 2421 |
| Girls | 0.620 | 0.486 | 0 | 1 | 1226 |
| Boys | 0.484 | 0.500 | 0 | 1 | 1195 |
| Difference girls-boys | $0.127^{*}$ |  |  |  |  |
| Choice (intention): CPGE |  |  |  |  |  |
| All | 0.374 | 0.484 | 0 | 1 | 2421 |
| Girls | 0.318 | 0.466 | 0 | 1 | 1226 |
| Boys | 0.431 | 0.495 | 0 | 1 | 1195 |
| Difference girls-boys | -0.107* |  |  |  |  |
| Choice (intention): BTS |  |  |  |  |  |
| All | 0.095 | 0.293 | 0 | 1 | 2421 |
| Girls | 0.095 | 0.293 | 0 | 1 | 1226 |

Table A7 - Continued from previous page

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Boys | 0.095 | 0.293 | 0 | 1 | 1195 |
| Difference girls-boys | 0.008 |  |  |  |  |
| Choice (intention): IUT |  |  |  |  |  |
| All | 0.216 | 0.411 | 0 | 1 | 2421 |
| Girls | 0.168 | 0.374 | 0 | 1 | 1226 |
| Boys | 0.264 | 0.441 | 0 | 1 | 1195 |
| Difference girls-boys | $-0.084^{* * *}$ |  |  |  |  |
| Choice (intention): specialized school |  |  |  |  |  |
| All | 0.185 | 0.389 | 0 | 1 | 2421 |
| Girls | 0.221 | 0.415 | 0 | 1 | 1226 |
| Boys | 0.149 | 0.356 | 0 | 1 | 1195 |
| Difference girls-boys | 0.079*** |  |  |  |  |
| Likes philosophy |  |  |  |  |  |
| All | 5.041 | 2.796 | 0 | 10 | 2456 |
| Girls | 5.292 | 2.674 | 0 | 10 | 1236 |
| Boys | 4.786 | 2.892 | 0 | 10 | 1220 |
| Difference girls-boys | 0.409*** |  |  |  |  |
| Level in philosophy: Good |  |  |  |  |  |
| All | 0.238 | 0.426 | 0 | 1 | 2451 |
| Girls | 0.258 | 0.438 | 0 | 1 | 1236 |
| Boys | 0.218 | 0.413 | 0 | 1 | 1215 |
| Difference girls-boys | 0.026 |  |  |  |  |

Level in biology-geoscience compared to girls: Better

| All | 0.296 | 0.457 | 0 | 1 | 2393 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Girls | 0.293 | 0.455 | 0 | 1 | 1226 |
| Boys | 0.300 | 0.458 | 0 | 1 | 1167 |
| Difference girls-boys | -0.009 |  |  |  |  |

Level in biology-geoscience compared to boys: Better

| All | 0.409 | 0.492 | 0 | 1 | 2372 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Girls | 0.434 | 0.496 | 0 | 1 | 1204 |
| Boys | 0.384 | 0.486 | 0 | 1 | 1168 |
| Difference girls-boys | $0.045^{* *}$ |  |  |  |  |

[^21]Table A8: Feedback from ambassadors

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Teacher was present |  |  |  |  |  |
| No | 0.108 | 0.310 | 0 | 1 | 8132 |
| Yes | 0.892 | 0.310 | 0 | 1 | 8132 |
| Teacher's gender |  |  |  |  |  |
| A man | 0.435 | 0.496 | 0 | 1 | 6952 |
| A woman | 0.565 | 0.496 | 0 | 1 | 6952 |
| Other adult member present beside teacher |  |  |  |  |  |
| No | 0.656 | 0.475 | 0 | 1 | 8037 |
| Yes | 0.344 | 0.475 | 0 | 1 | 8037 |
| Organizational problems |  |  |  |  |  |
| No | 0.858 | 0.349 | 0 | 1 | 8093 |
| Yes | 0.142 | 0.349 | 0 | 1 | 8093 |
| Talk was stopped due to indiscipline problems |  |  |  |  |  |
| No | 0.926 | 0.262 | 0 | 1 | 8206 |
| Yes | 0.074 | 0.262 | 0 | 1 | 8206 |
| The Powerpoint worked well |  |  |  |  |  |
| No | 0.040 | 0.196 | 0 | 1 | 8206 |
| Yes | 0.960 | 0.196 | 0 | 1 | 8206 |
| Films worked well |  |  |  |  |  |
| No | 0.108 | 0.310 | 0 | 1 | 8206 |
| Yes | 0.892 | 0.310 | 0 | 1 | 8206 |
| Teacher's subject |  |  |  |  |  |
| Other | 0.021 | 0.142 | 0 | 1 | 18914 |
| French | 0.620 | 0.485 | 0 | 1 | 18914 |
| History-geography | 0.029 | 0.169 | 0 | 1 | 18914 |
| Do not know | 0.042 | 0.201 | 0 | 1 | 18914 |
| Languages | 0.025 | 0.155 | 0 | 1 | 18914 |
| Math | 0.028 | 0.165 | 0 | 1 | 18914 |
| Philosophy | 0.118 | 0.322 | 0 | 1 | 18914 |
| Physics | 0.009 | 0.096 | 0 | 1 | 18914 |
| Engineering | 0.071 | 0.256 | 0 | 1 | 18914 |

continues on next page...

Table A8 - Continued from previous page

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Biology/geoscience | 0.002 | 0.041 | 0 | 1 | 18914 |
| If teacher was present, was he/she interested? |  |  |  |  |  |
| No | 0.020 | 0.140 | 0 | 1 | 7328 |
| Yes | 0.694 | 0.461 | 0 | 1 | 7328 |
| Rather no | 0.049 | 0.216 | 0 | 1 | 7328 |
| Rather yes | 0.237 | 0.425 | 0 | 1 | 7328 |
| Talk was well-designed |  |  |  |  |  |
| Stronly agree | 0.476 | 0.499 | 0 | 1 | 8206 |
| Stronly disagree | 0.003 | 0.055 | 0 | 1 | 8206 |
| Rather disagree | 0.043 | 0.204 | 0 | 1 | 8206 |
| Agree | 0.477 | 0.500 | 0 | 1 | 8206 |
| Gender stereotypes were strong for some students |  |  |  |  |  |
| Stronly agree | 0.086 | 0.280 | 0 | 1 | 8164 |
| Stronly disagree | 0.103 | 0.304 | 0 | 1 | 8164 |
| Rather disagree | 0.503 | 0.500 | 0 | 1 | 8164 |
| Agree | 0.309 | 0.462 | 0 | 1 | 8164 |
| Overall feedback |  |  |  |  |  |
| Good | 0.371 | 0.483 | 0 | 1 | 8206 |
| Average | 0.067 | 0.251 | 0 | 1 | 8206 |
| Really bad | 0.006 | 0.079 | 0 | 1 | 8206 |
| Not really good | 0.003 | 0.057 | 0 | 1 | 8206 |
| Very good | 0.552 | 0.497 | 0 | 1 | 8206 |
| Students were interested |  |  |  |  |  |
| Neutral | 0.050 | 0.218 | 0 | 1 | 8206 |
| Stronly agree | 0.413 | 0.492 | 0 | 1 | 8206 |
| Agree | 0.457 | 0.498 | 0 | 1 | 8206 |
| Strongly disagree | 0.007 | 0.085 | 0 | 1 | 8206 |
| Rather disagree | 0.073 | 0.261 | 0 | 1 | 8206 |
| Students engaged in the discussion |  |  |  |  |  |
| Neutral | 0.017 | 0.128 | 0 | 1 | 8206 |
| Stronly agree | 0.386 | 0.487 | 0 | 1 | 8206 |
| Agree | 0.391 | 0.488 | 0 | 1 | 8206 |
| Strongly disagree | 0.029 | 0.167 | 0 | 1 | 8206 |

continues on next page...

Table A8 - Continued from previous page

|  | Mean | S.D | Min | Max | N |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Rather disagree | 0.177 | 0.382 | 0 | 1 | 8206 |
| Students were inattentive |  |  |  |  |  |
| Neutral | 0.073 | 0.259 | 0 | 1 | 8129 |
| Stronly agree | 0.034 | 0.180 | 0 | 1 | 8129 |
| Agree | 0.134 | 0.341 | 0 | 1 | 8129 |
| Strongly disagree | 0.495 | 0.500 | 0 | 1 | 8129 |
| Rather disagree | 0.264 | 0.441 | 0 | 1 | 8129 |
| Students were responsive to 'jobs in science pay' |  |  |  |  |  |
| Students not responsive at all | 0.011 | 0.104 | 0 | 1 | 8007 |
| Students not really responsive | 0.140 | 0.347 | 0 | 1 | 8007 |
| Students rather responsive | 0.342 | 0.474 | 0 | 1 | 8007 |
| Students very responsive | 0.367 | 0.482 | 0 | 1 | 8007 |
| Does not apply | 0.141 | 0.348 | 0 | 1 | 8007 |
| Students were responsive to the short films |  |  |  |  |  |
| Students not responsive at all | 0.006 | 0.079 | 0 | 1 | 8206 |
| Students not really responsive | 0.067 | 0.249 | 0 | 1 | 8206 |
| Students rather responsive | 0.355 | 0.479 | 0 | 1 | 8206 |
| Students very responsive | 0.553 | 0.497 | 0 | 1 | 8206 |
| Does not apply | 0.018 | 0.134 | 0 | 1 | 8206 |
| Students were responsive to 'jobs in science are fulfilling' |  |  |  |  |  |
| Students not responsive at all | 0.003 | 0.055 | 0 | 1 | 8206 |
| Students not really responsive | 0.101 | 0.301 | 0 | 1 | 8206 |
| Students rather responsive | 0.543 | 0.498 | 0 | 1 | 8206 |
| Students very responsive | 0.342 | 0.475 | 0 | 1 | 8206 |
| Does not apply | 0.011 | 0.105 | 0 | 1 | 8206 |
| Students were responsive to 'science is everywhere' |  |  |  |  |  |
| Students not really responsive | 0.069 | 0.253 | 0 | 1 | 8206 |
| Students rather responsive | 0.518 | 0.500 | 0 | 1 | 8206 |
| Students very responsive | 0.413 | 0.492 | 0 | 1 | 8206 |

Source: Authors' own data.

Figure 13: Choice of field for year 10 by rank at DNB mathematics exam


The figure shows, for the students of the control group, the baseline probability of being observed in science track (Première S), science and technology track (Première $S$ and Première Technologique), humanities track (Première L) and social sciences track (Première ES) the year after the intervention for the sample of year 10students, according to the percentile rank in mathematics at DNB national exam. Coefficients and 95-percent confidence intervals are obtained from a univariate regression by gender. Standard errors are clustered at the high school level.
Source: Authors' own data.

Figure 14: Choice of CPGE program by rank at DNB mathematics exam


The figure shows, for the students of the control group, the baseline probability of being observed in elective science track (CPGE Science), elective science STEM track (CPGE MPSI, PCSI and PTSI), biology science track (CPGE BCPST) and vocational education sciences track (BTS scientifiques) the year after the intervention (and high school graduation) for the sample of year 12 -students, according to the percentile rank in mathematics at DNB national exam. Coefficients and 95 -percent confidence intervals are obtained from a univariate regression by gender. Standard errors are clustered at the high school level.
Source: Authors' own data.

Figure 15: Choice of field for year 10 by socioeconomic background


The figure shows, for the students of the control group, the baseline probability of being observed in science track (Première S), science and technology track (Première $S$ and Première Technologique), humanities track (Première $L$ ) and social sciences track (Première $E S$ ) the year after the intervention for the sample of year 10 -students, according to students' socioeconomic status. Coefficients and 95 -percent confidence intervals are obtained from a univariate regression by gender. Standard errors are clustered at the high school level.
Source: Authors' own data.

Figure 16: Choice of CPGE program by socioeconomic background


The figure shows, for the students of the control group, the baseline probability of being observed in elective science track (CPGE Science), elective science STEM track (CPGE MPSI,PCSI and PTSI), biology science track (CPGE BCPST) and vocational education sciences track (BTS scientifiques) the year after the intervention (and high school graduation) for the sample of year 12 -students, according to students' socioeconomic status. Coefficients and 95 -percent confidence intervals are obtained from a univariate regression by gender. Standard errors are clustered at the high school level.
Source: Authors' own data.

Figure 17: Grades at DNB - Year 10


The figure reports the distribution of percentile ranks of year 10 -students from the sample, in French and mathematics, separately by gender.
Source: Authors' own data.

Figure 18: Grades at DNB - Year 12


The figure reports the distribution of percentile ranks of year 12 -students from the sample, in French and mathematics, separately by gender.
Source: Authors' own data.

Figure 19: Impact of treatment on first choice by school environment and ability - DNB
1st choice: STEM CPGE - Girls


Bottom 50\% High schools

1st choice: Medical school - Girls

TOP 50\% High schools


Bottom 50\% High schools

Control group mean ATE
Control group mean ATE

The figure reports, for female students, the treatment effect on the probability of choosing STEM selective program or medical studies as a first choice for post-secondary education. In the first and the third graph, the sample is restricted to year 12-students in high schools where the average rank in mathematics at DNB national exam is greater than the median, and in the second and fourth graph where the average in lower than the median. Results are presented for the whole group, and by percentile rank in mathematics at DNB final exam (blind scores). Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95-percent confidence intervals. Each estimate is obtained from a regression with high school fixed effects, where standard errors are clustered at the high school level.
Source: APB data.

Figure 20: Impact of treatment on admission by school environment and ability - DNB

Admitted to: STEM CPGE - Girls


The figure reports, for female students, the treatment effect on the probability of admission in selective science program, and on the probability of admission in medical studies, according to high schools' average level. In the first and the third graph, the sample is restricted to year 12-students in high schools where the average rank in mathematics at DNB national exam is greater than the median, and in the second and fourth graph where the average in lower than the median. Results are presented for the whole group, and by percentile rank in mathematics at DNB final exam (blind scores). Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95 -percent confidence intervals. Each estimate is obtained from a regression with high school fixed effects, where standard errors are clustered at the high school level.
Source: APB data.

Figure 21: Treatment effect by socioeconomic status - Year 10


The figure shows the treatment effect on the choice of field of study according to students' socioeconomic status. The variable of interest is the probability of being observed in science and technology track (Première $S$ and Première Technologique), humanities track (Première L) and social sciences track (Première ES) the year after the intervention for the sample of year 10-students, according to students' socioeconomic status. Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95 -percent confidence intervals. Each estimate is obtained from a regressions with high school fixed effects, where standard errors are clustered at the high school level.
Source: Authors' own data.

Figure 21: Treatment effect by socioeconomic status - Year 12


The figure shows the treatment effect on the choice of field of study according to students' socioeconomic status. The variable of interest is the probability of being observed in elective science track (CPGE Science), elective science STEM track (CPGE MPSI, PCSI and PTSI), biology science track (CPGE BCPST) and vocational education sciences track ( $B T S$ scientifiques) the year after the intervention (and high school graduation) for the sample of year 12-students, according to students' socioeconomic status. Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95-percent confidence intervals. Each estimate is obtained from a regressions with high school fixed effects, where standard errors are clustered at the high school level.
Source: Authors' own data.

Figure 21: Treatment effect by quartile of grade in mathematics at DNB - Year 10


The figure shows the treatment effect on the choice of field of study according to students' socioeconomic status. The variable of interest is the probability of being observed in science and technology track (Première $S$ and Première Technologique), humanities track (Première L) and social sciences track (Première ES) the year after the intervention for the sample of year 10 -students, according to students' quartile in mathematics at DNB national exam. Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95-percent confidence intervals. Each estimate is obtained from a regressions with high school fixed effects, where standard errors are clustered at the high school level.
Source: Authors' own data.

Figure 21: Treatment effect by quartile of grade in mathematics at DNB - Year 12


The figure shows the treatment effect on the choice of field of study according to students' socioeconomic status. The variable of interest is the probability of being observed in elective science track (CPGE Science), elective science STEM track (CPGE MPSI, PCSI and PTSI), biology science track (CPGE BCPST) and vocational education sciences track ( $B T S$ scientifiques) the year after the intervention (and high school graduation) for the sample of year 12 -students, according to students' quartile in mathematics at DNB national exam. Each bar represents the control group mean, and each dot the point estimate of the average treatment effect with 95 -percent confidence intervals. Each estimate is obtained from a regressions with high school fixed effects, where standard errors are clustered at the high school level.
Source: Authors' own data.

Figure 23: Additional slides in treatment 2 - cont'd
Mais surtout : impossible d'expliquer les différences
d'orientation par les différences de niveau
Deux éèèves de Seconde Générale et technologique...


3. Différences de niveau
Des écarts très faibles en sciences...
... qui ne prédisposent pas les garçons aux
sciences $\begin{aligned} & \text { - Les écarts de performance filles/garçons augmentent } \\ & \text { au cours de la scolarité (Willingham and Cole, 1997) }\end{aligned}$
Le cours de la scolarité (Willingham and Cole, 1997)
et sont rarement observés aux jeunes âges
Tests cognitifs chez l'enfant et le nourrison révelent



scientiques hommes ont les mêmes prédisposition
et les homer
(Spelke, 2005)
4. Pourtant, de fortes différences de

This figure presents the content of the additional slides sent to ambassadors (treatment 2).

Figure 24: Questionnaire - Treated version

## Questions pour les classes visitées

Avez-vous reçu la visite en classe d'une scientifique du programme L'Oréal « Pour les Filles et la Science» ?
$\square$ OUINON

2 Avez-vous apprécié cette intervention?
$\square$ OUINON
(3) Diriez-vous que cette visite a changé...

|  | Tout à fait <br> d'accord | Assez <br> d'accord | Pas <br> d'accord | Pas du tout <br> d'accord | Je ne sais <br> pas |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Cette visite a-t-elle changé... | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Votre perception des métiers <br> scientifiques? | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Votre intérêt pour les métiers <br> scientifiques? | $\square$ | $\square$ | $\square$ |  |  |
| Votre perception sur la place des <br> femmes dans les métiers scientifiques ? | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |

Diriez-vous que cette visite...

|  | Tout à fait <br> d'accord | Assez <br> d'accord | Pas <br> d'accord | Pas du tout <br> d'accord | Je ne sais <br> pas |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Cette visite... | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Vous a donné des idées nouvelles? | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| A influencé vos désirs et vos choix <br> d'orientation? | $\square$ | $\square$ |  |  |  |
| A renforcé un choix que vous vouliez <br> déjà faire ? | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| A influencé vos souhaits sans pour <br> autant vous faire changer de choix | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Vous a fait changer d'orientation? | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Vous a donné envie de poursuivre des <br> études scientifiques? | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |

$\rightarrow$ Le questionnaire est maintenant terminé. Merci de vérifier que vous avez
répondu à TOUTES les questions qui vous concernent avant de rendre le
questionnaire à votre professeur (dans l'enveloppe). Merci pour votre
participation.

This figure presents the content of the last page of the questionnaire for the treated version for year 10-students.


[^0]:    *We are grateful to the Institut des politiques publiques (IPP) for continuous support. This paper greatly benefited from discussions and helpful comments from Lena Edlund, Ruth Fortmann, Sandra McNally, and Amanda Pallais.
    $\dagger$ CNRS, Paris School of Economics, 48 boulevard Jourdan, 75014, PARIS, France. Email: thomas.breda@ens.fr
    $\ddagger$ CNRS, Paris School of Economics, 48 boulevard Jourdan, 75014, PARIS, France. Email: julien.grenet@ens.fr
    § Paris School of Economics, 48 boulevard Jourdan, 75014, PARIS, France. Email: marion.monnet@ipp.eu
    【 Harvard Kennedy School, 79 JFK Street, Cambridge, MA 02138, USA. Email: clementine_cvan_effenterre@hks.harvard.edu.

[^1]:    ${ }^{1}$ In France in 2013, 36.83 percent of mathematics teachers recruited via the external Agrégation exam (Concours externe d'Agrégation du second degré) were women, see Direction de l'évaluation, de la prospective

[^2]:    et de la performance, 2013.
    ${ }^{2}$ A recent paper by Burgess (2016) shows that GCSE performance of pupils improved substantially following Michelle Obama's visit to an English school.
    ${ }^{3}$ Committee on the Status of Women in the Economics Profession

[^3]:    ${ }^{4}$ The program evaluated in Dinkelman \& Martínez A (2014) designed to provide financial aid information also contains an aspect of motivation and inspiration inherent in the messages provided by the "role models" in a DVD. The authors mention that they cannot separate out the importance of providing information about financial aid from the importance of a role model effect.

[^4]:    ${ }^{5}$ Montpellier, Aix-Marseille, Caen, Dijon, Grenoble.

[^5]:    ${ }^{6}$ Around 5 percent of students in higher education are enrolled in such programs.
    ${ }^{7}$ See Ministère de l'Enseignement supérieur et de la Recherche

[^6]:    ${ }^{8}$ Each educational district represents respectively $9.1 \%$ for Versailles, $7.1 \%$ for Créteil and $2.8 \%$ for Paris of the French total (Ministère de l'Éducation Nationale, 2014).

[^7]:    ${ }^{9}$ Some schools decided to provide pairs of year 10 only, or more than two pairs of classes per years.
    ${ }^{10}$ Ideally, we would have wanted to randomly allocate each ambassador to a school, but this was not feasible as the ambassadors participated to the program on a voluntary basis and outside their regular working hours. A more motivated ambassador could choose the "best" schools early on, but this does not threaten our identification hypothesis as the randomisation is made within schools. Moreover, as new schools were added gradually to the program, several rounds of online registration were open. Ambassadors were all contacted four times in total, on October 21, November 24, December 7, 2015 and February 3, 2016.

[^8]:    ${ }^{11} 17 \%$ of the students received the visit in November, $24 \%$ in December, $38 \%$ in January, $20 \%$ in February and $1 \%$ in March.

[^9]:    ${ }^{12}$ The exact phrasing of each topic were "jobs in science pay", "science is also for girls", and "science are fulfilling".

[^10]:    ${ }^{13}$ The structure of the questionnaire could potentially influence students' response rate and answers. Therefore, we randomly assigned the order of several items (mathematics/French, man/woman) to prevent potential bias.
    ${ }^{14}$ We also randomized these items.
    ${ }^{15}$ We asked whether students could imagine themselves working in various science-related occupations, some in STEM such as computer scientist, engineer, renewable energy technician, or industrial designer, some in non-STEM such as pharmacist, doctor, chemist, or researcher in biology, and some non-scientific occupations such as therapist, or lawyer.
    ${ }^{16}$ Students had to choose between 1 "Totally agree" to 4 "Totally disagree" for various statement such as "Men are more gifted in mathematics than women", "Women's and men's brains of men and women are different". For science, statements include "Jobs in science are solitary", "There are more men in science-related jobs", "It is hard to maintain work-life balance"

[^11]:    ${ }^{17}$ We use the standard orthogonal varimax rotation procedure to produce the final factor weights.

[^12]:    ${ }^{18}$ Results available upon request.

[^13]:    ${ }^{19}$ This administrative data set has been made accessible by the Ministry for Education. Therefore, only college majors physically located in high schools - such as selective programs CPGE - are observed in this dataset.

[^14]:    ${ }^{20}$ The variance of the estimated ambassador's effect has two components: the true variance of the effect and the average sampling variance. To address this problem of sampling error, we construct empirical Bayes estimates of ambassador's individual effect. The shrinkage estimator consists in multiplying a noisy estimate of ambassador's individual effect by an estimate of its reliability. For each ambassador, the reliability ratio of the noisy estimate of the ATE is the ratio of signal variance to signal plus noise variance, where the noise corresponds to the squared standard-error of the bias estimate. We estimate this ratio by using the observed estimation error from each ambassador's ATE estimation.

[^15]:    Note: This table presents the average treatment effect on the persistence of stereotypes ba. Each row corresponds to a different model, based on responses reported in the post-treatment survey. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
    *** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
    Source: Authors' own data.

[^16]:    Note: This table presents the average treatment effect on the persistence of stereotypes ba. Each row corresponds to a different model, based on responses reported in the post-treatment survey. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
    *** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
    Source: Authors' own data.

[^17]:    continues on next page...

[^18]:    Note: This table presents the average treatment effect on tastes and self-confidence. Each row corresponds to a different model, based on responses reported in the post-treatment survey. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
    ${ }^{* * *} \mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
    Source: Authors' own data.

[^19]:    Note: This table presents the average treatment effect on tastes and self-confidence. Each row corresponds to a different model, based on responses reported in the post-treatment survey. Column (C) shows the average response of students in the control group. Column (T-C) contains the coefficient of a treatment class dummy. We use a linear probability model with high school fixed effects. Column (s.e) shows corresponding standard errors clustered at the high school level.
    *** $\mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05,{ }^{*} \mathrm{p}<0.1$.
    Source: Authors' own data.

[^20]:    continues on next page...

[^21]:    Note: This table presents baseline statistics from the control group on several characteristics and variables of interest. Sample means are reported for the whole control group, and by gender. The result of a T-test on the statistical difference of the sample means between both genders is indicated below.
    ${ }^{* * *} \mathrm{p}<0.01,{ }^{* *} \mathrm{p}<0.05$, $^{*} \mathrm{p}<0.1$.
    Source: Authors' own data.

